

## J. Front Retailing Consolidated Business Report December 2012

### 1. Sales by Segment (% change year on year)

	Dec	Total Sep to Dec
Department Store Business	0.6	2.4
Parco Business	—	—
Supermarket Business	(6.9)	(8.4)
Wholesale Business	39.0	25.9
Credit Business	3.7	4.4
Other Businesses	6.4	19.8
<b>Total Consolidated</b>	<b>26.5</b>	<b>31.2</b>

(Notes) • Parco Co., Ltd. and its five subsidiaries became our consolidated subsidiaries on August 27, 2012 and Parco Business was added as a new segment in September 2012.  
• YoY sales growth excluding Parco Business was 1.8% in December and 3.2% in total for September to December.  
• Sales of Parco Business were down 0.3% YoY in December while up 1.4% YoY in total for September to December.

### 2. Sales of Department Store Business

#### a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Dec		Total Sep to Dec	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	(2.7)	2.2	(2.5)	1.4
Daimaru Umeda	(4.9)	(3.0)	0.7	0.3
Daimaru Tokyo	23.6	32.4	34.3	45.7
Daimaru LaLaport Yokohama	(3.0)	(5.2)	(5.5)	(7.2)
Daimaru Urawa Parco	(1.2)	(0.3)	0.2	1.3
Daimaru Kyoto	(2.3)	0.5	(0.9)	1.0
Daimaru Yamashina	0.7	(0.6)	(0.5)	(0.6)
Daimaru Kobe	2.8	5.4	5.5	6.9
Daimaru Shinnagata	16.7	(0.9)	14.9	(2.4)
Daimaru Suma	(0.1)	1.5	1.0	0.5
Daimaru Ashiya	(3.0)	(2.6)	(2.4)	(5.4)
Daimaru Sapporo	1.9	0.4	1.4	(0.3)
Matsuzakaya Nagoya	1.4	18.2	1.8	20.8
Matsuzakaya Ueno	(1.8)	(2.6)	(3.2)	(2.6)
Matsuzakaya Shizuoka	(2.5)	1.5	(1.9)	(0.2)
Matsuzakaya Ginza	(8.9)	(15.4)	(8.1)	(15.0)
Matsuzakaya Takatsuki	(2.2)	(6.6)	(2.0)	(6.4)
Matsuzakaya Toyota	2.1	3.3	1.5	2.8
<b>Total Daimaru Matsuzakaya</b>	<b>1.1</b>	<b>4.2</b>	<b>2.9</b>	<b>6.4</b>
Hakata Daimaru	(1.7)	(4.9)	(0.6)	(5.1)
Shimonoseki Daimaru	(6.3)	(3.4)	(2.3)	(0.5)
Kochi Daimaru	(2.4)	(3.5)	(1.5)	(1.7)
<b>Total Department Store Business</b>	<b>0.6</b>	<b>3.3</b>	<b>2.4</b>	<b>5.4</b>

#### b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Dec	Total Sep to Dec
Men's clothing	1.4	2.3
Women's clothing	4.1	6.6
Children's clothing	0.2	1.0
Other clothing	5.1	5.4
<b>Total clothing</b>	<b>3.5</b>	<b>5.5</b>
<b>Accessories</b>	<b>(4.5)</b>	<b>(2.0)</b>
Cosmetics	1.7	4.3
Fine arts/jewelry/precious metals	(0.8)	1.8
Other general goods	11.8	7.9
<b>Total general goods</b>	<b>1.3</b>	<b>3.5</b>
Furniture	(12.5)	(12.3)
Electric appliances	6.7	9.9
Other household goods	3.6	3.0
<b>Total household goods</b>	<b>(0.1)</b>	<b>(0.5)</b>
Perishable foods	(1.9)	(1.9)
Confectionary	0.7	2.1
Delicatessen	4.7	8.4
Other foods	(3.1)	(0.3)
<b>Total foods</b>	<b>(0.2)</b>	<b>2.1</b>
Restaurants & cafés	3.6	5.4
<b>Services</b>	<b>(22.4)</b>	<b>(24.5)</b>
Others	5.6	(1.5)
<b>Total</b>	<b>1.1</b>	<b>2.9</b>

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