

J. Front Retailing Consolidated Business Report March 2013

1. Sales by Segment (% change year on year)

| | Mar |
|---------------------------|-------------|
| Department Store Business | 5.3 [6.6] |
| Parco Business | - |
| Wholesale Business | 14.9 |
| Credit Business | 5.2 |
| Other Businesses | (13.0) |
| Total Consolidated | 24.1 |

- (Notes)
- Parco Business was added as a new segment in September 2012 and Supermarket Business was excluded from consolidation in March 2013.
 - YoY sales growth excluding Parco Business and Supermarket Business was 4.4% in March.
 - YoY sales growth of Parco Business was 6.4% in March.
 - Figure in parenthesis in Department Store Business is like-for-like change excluding year-earlier sales of Daimaru LaLaport Yokohama and Shinnagata stores (both closed on January 31, 2013).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

| Store | Mar | |
|--|------------|------------------|
| | Sales | Customer traffic |
| Daimaru Shinsaibashi | 4.1 | (0.6) |
| Daimaru Umeda | 0.1 | (3.8) |
| Daimaru Tokyo | 36.6 | 36.3 |
| Daimaru Urawa Parco | 0.6 | 4.2 |
| Daimaru Kyoto | 2.8 | 2.0 |
| Daimaru Yamashina | 1.2 | 3.6 |
| Daimaru Kobe | 10.9 | 5.1 |
| Daimaru Suma | 8.7 | 2.3 |
| Daimaru Ashiya | (0.2) | 0.3 |
| Daimaru Sapporo | 8.0 | 5.1 |
| Total Daimaru Matsuzakaya | 7.5 | 6.3 |
| Hakata Daimaru | 1.2 | (3.5) |
| Shimonoseki Daimaru | (2.1) | (0.4) |
| Kochi Daimaru | 2.2 | (5.3) |
| Total Department Store Business | 6.6 | 5.3 |

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

| Merchandise Category | Mar |
|-----------------------------------|---------------|
| Men's clothing | 14.1 |
| Women's clothing | 10.4 |
| Children's clothing | 3.7 |
| Other clothing | 9.4 |
| Total clothing | 10.2 |
| Accessories | 10.9 |
| Cosmetics | 1.4 |
| Fine arts/jewelry/precious metals | 14.8 |
| Other general goods | 16.0 |
| Total general goods | 8.4 |
| Furniture | 5.8 |
| Electric appliances | 21.8 |
| Other household goods | 7.8 |
| Total household goods | 7.9 |
| Perishable foods | (1.2) |
| Confectionary | 4.5 |
| Delicatessen | 11.9 |
| Other foods | 1.1 |
| Total foods | 4.8 |
| Restaurants & cafés | 4.1 |
| Services | 4.2 |
| Others | (11.0) |
| Total | 7.5 |

- (Notes)
- The comparison was made by excluding year-earlier sales of Daimaru LaLaport Yokohama and Shinnagata stores (both closed on January 31, 2013).
 - Compared to year-earlier sales including the two stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 5.9% and 5.3% respectively in March.