

J. Front Retailing Consolidated Business Report April 2013

1. Sales by Segment (% change year on year)

	Apr		Total Mar and Apr	
Department Store Business	2.8	[4.0]	4.1	[5.4]
Parco Business	—		—	
Wholesale Business	42.5		27.8	
Credit Business	1.8		3.5	
Other Businesses	16.7		0.5	
Total Consolidated	21.6		22.9	

- Notes:
- Parco Business was added as a new segment in September 2012 and Supermarket Business was excluded from consolidation in March 2013.
 - YoY sales growth excluding Parco Business and Supermarket Business was 5.1% in April and 4.7% in total for March and April.
 - Sales of Parco Business were down 1.5% in April while up 2.6% in total for March and April.
 - Figures in square brackets in Department Store Business are like-for-like changes excluding year-earlier sales of Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013).

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Apr		Total Mar and Apr	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	(4.9)	(0.9)	(0.4)	(0.7)
Daimaru Umeda	(7.8)	(4.5)	(3.8)	(4.1)
Daimaru Tokyo	29.3	30.6	33.1	33.6
Daimaru Urawa Parco	3.9	4.8	2.2	4.5
Daimaru Kyoto	(5.3)	2.6	(1.2)	2.3
Daimaru Yamashina	0.6	2.9	0.9	3.3
Daimaru Kobe	0.9	(7.3)	5.9	(1.0)
Daimaru Suma	4.6	0.7	6.6	1.5
Daimaru Ashiya	(1.1)	(2.2)	(0.6)	(0.9)
Daimaru Sapporo	4.1	3.9	6.1	4.5
Matsuzakaya Nagoya	7.2	5.8	7.6	16.9
Matsuzakaya Ueno	(0.6)	(10.1)	(2.0)	(4.2)
Matsuzakaya Shizuoka	(0.2)	1.0	2.6	2.5
Matsuzakaya Ginza	166.0	(12.7)	86.7	(17.5)
Matsuzakaya Takatsuki	(0.3)	5.6	(0.6)	1.0
Matsuzakaya Toyota	3.8	5.7	4.4	4.4
Total Daimaru Matsuzakaya	4.9	2.8	6.2	4.6
Hakata Daimaru	(2.0)	(4.9)	(0.4)	(4.2)
Shimonoseki Daimaru	(3.0)	0.3	(2.5)	(0.1)
Kochi Daimaru	(1.0)	(5.6)	0.8	(5.4)
Total Department Store Business	4.0	2.2	5.4	3.8

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Apr	Total Mar and Apr
Men's clothing	(0.1)	6.5
Women's clothing	3.8	7.1
Children's clothing	3.0	3.4
Other clothing	5.4	7.4
Total clothing	3.2	6.7
Accessories	7.8	9.3
Cosmetics	(4.5)	(1.6)
Fine arts/jewelry/precious metals	34.4	24.9
Other general goods	14.7	15.4
Total general goods	14.1	11.3
Furniture	18.9	12.4
Electric appliances	(2.1)	10.2
Other household goods	(2.7)	2.6
Total household goods	2.4	5.2
Perishable foods	(2.3)	(1.7)
Confectionary	4.0	4.3
Delicatessen	6.7	9.4
Other foods	7.5	4.3
Total foods	4.1	4.5
Restaurants & cafés	1.3	2.8
Services	2.2	3.3
Others	1.2	(5.1)
Total	4.9	6.2

- Notes:
- A like-for-like comparison was made by excluding year-earlier sales of Daimaru LaLaport Yokohama and Daimaru Shinnagata stores (both closed on January 31, 2013).
 - Compared to year-earlier sales including the two stores above, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were up 3.4% and 2.8% respectively in April and up 4.7% and 4.1% respectively in total for March and April.

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