

J. Front Retailing Consolidated Business Report December 2014

1. Sales by Segment (% change year on year)

	Dec	Total Sep to Dec
Department Store Business	(1.4)	(1.1)
Parco Business	1.2	1.9
Wholesale Business	7.0	(3.9)
Credit Business	(2.1)	2.9
Other Businesses	6.3	4.2
Total Consolidated	0.3	(0.2)

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Dec		Total Sep to Dec	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	(5.6)	(6.7)	(1.3)	(7.4)
Daimaru Umeda	8.4	(15.2)	4.3	(15.8)
Daimaru Tokyo	3.5	(3.6)	2.8	(6.4)
Daimaru Urawa Parco	(6.7)	(3.1)	(6.9)	(3.9)
Daimaru Kyoto	0.9	(9.8)	1.9	(7.6)
Daimaru Yamashina	(5.0)	(7.4)	(6.2)	(7.2)
Daimaru Kobe	(2.7)	(10.1)	(0.9)	(9.7)
Daimaru Suma	(2.8)	(10.1)	(5.3)	(13.6)
Daimaru Ashiya	(3.4)	(9.3)	(4.5)	(9.6)
Daimaru Sapporo	3.3	(9.8)	2.4	(12.4)
Matsuzakaya Nagoya	1.1	(6.7)	0.5	(5.6)
Matsuzakaya Ueno	(15.1)	(24.9)	(17.1)	(28.4)
Matsuzakaya Shizuoka	(2.5)	(9.2)	(3.6)	(3.8)
Matsuzakaya Takatsuki	(5.9)	(18.8)	(5.4)	(20.0)
Matsuzakaya Toyota	(3.0)	(4.5)	(3.5)	(4.0)
Total Daimaru Matsuzakaya	(1.0)	(10.0)	(0.8)	(10.8)
Hakata Daimaru	(4.0)	(4.6)	(2.9)	(1.9)
Shimonoseki Daimaru	(6.1)	(1.5)	(3.6)	(2.4)
Kochi Daimaru	(3.8)	(2.3)	(4.6)	(0.4)
Total Department Store Business	(1.4)	(9.4)	(1.1)	(10.0)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Dec	Total Sep to Dec
Men's clothing	1.8	2.6
Women's clothing	(1.1)	0.1
Children's clothing	(5.0)	(1.1)
Other clothing	(10.0)	(11.6)
Total clothing	(1.2)	(0.1)
Accessories	(4.9)	(5.1)
Cosmetics	9.6	8.8
Fine arts/jewelry/precious metals	14.9	3.9
Other general goods	34.4	31.1
Total general goods	14.4	8.2
Furniture	(23.8)	(17.3)
Electric appliances	(0.3)	2.5
Other household goods	(11.6)	(6.6)
Total household goods	(13.7)	(8.7)
Perishable foods	(3.5)	(2.6)
Confectionary	0.4	(1.4)
Delicatessen	2.2	2.4
Other foods	(6.0)	(5.5)
Total foods	(1.9)	(1.7)
Restaurants & cafés	(4.6)	(4.7)
Services	(32.1)	(20.5)
Others	(4.9)	(4.5)
Total	(1.0)	(0.8)