## J. Front Retailing Consolidated Business Report August 2015

1. Sales by Segment (% change year on year)

|                           | Aug   | Total Mar to Aug |
|---------------------------|-------|------------------|
| Department Store Business | 5.7   | 1.4              |
| Parco Business            | 6.7   | 4.2              |
| Wholesale Business        | (8.2) | 11.7             |
| Credit Business           | 1.0   | (3.2)            |
| Other Businesses          | 29.4  | 3.9              |
| Total Consolidated        | 8.3   | 2.8              |

## 2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

| Store                     | Aug         |                  | Total Mar to Aug |                  |
|---------------------------|-------------|------------------|------------------|------------------|
|                           | Sales       | Customer traffic | Sales            | Customer traffic |
| Daimaru Shinsaibashi      | 21.1        | 1.5              | 15.2             | (2.1)            |
| Daimaru Umeda             | 2.5         | (13.4)           | 5.2              | (15.0)           |
| Daimaru Tokyo             | 6.6         | (2.0)            | 3.7              | (4.0)            |
| Daimaru Urawa Parco       | (2.0)       | (4.3)            | (4.2)            | (4.7)            |
| Daimaru Kyoto             | 2.1         | (10.1)           | (0.5)            | (12.4)           |
| Daimaru Yamashina         | (5.1)       | (6.5)            | (6.2)            | (6.5)            |
| Daimaru Kobe              | 6.1         | (3.6)            | (1.3)            | (9.2)            |
| Daimaru Suma              | (2.6)       | (9.4)            | (5.3)            | (12.2)           |
| Daimaru Ashiya            | (5.2)       | (9.6)            | (3.8)            | (10.0)           |
| Daimaru Sapporo           | 7.6         | (10.1)           | 4.3              | (10.2)           |
| Matsuzakaya Nagoya        | 7.1         | 0.1              | 0.1              | (4.8)            |
| Matsuzakaya Ueno          | 5.3         | (13.4)           | (5.4)            | (18.5)           |
| Matsuzakaya Shizuoka      | (1.6)       | (5.4)            | (5.4)            | (7.0)            |
| Matsuzakaya Takatsuki     | (3.2)       | (13.9)           | (5.7)            | (17.7)           |
| Matsuzakaya Toyota        | 2.0         | 2.5              | (2.2)            | (0.3)            |
| Total Daimaru Matsuzakaya | 6.6         | (6.7)            | 2.1              | (9.1)            |
| Hakata Daimaru            | 0.6         | (2.7)            | (2.6)            | (3.6)            |
| Shimonoseki Daimaru       | (5.4)       | (8.3)            | (7.0)            | (8.3)            |
| Kochi Daimaru             | 3.7         | 7.5              | (4.0)            | (0.9)            |
| Total                     | 5.7         | (6.3)            | 1.4              | (8.7)            |
| Department Store Business | <b>0.</b> 1 | (3.0)            | 17               | (0.7)            |

## b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

| Merchandise Category              | Aug    | Total Mar to Aug |
|-----------------------------------|--------|------------------|
| Men's clothing                    | 5.7    | 2.2              |
| Women's clothing                  | 6.2    | 1.9              |
| Children's clothing               | 3.3    | 1.0              |
| Other clothing                    | (7.6)  | (10.8)           |
| Total clothing                    | 5.3    | 1.3              |
| Accessories                       | 3.7    | (1.3)            |
| Cosmetics                         | 29.2   | 19.8             |
| Fine arts/jewelry/precious metals | 23.7   | 11.7             |
| Other general goods               | 31.6   | 27.4             |
| Total general goods               | 27.1   | 16.5             |
| Furniture                         | (8.7)  | (18.6)           |
| Electric appliances               | (10.9) | (8.9)            |
| Other household goods             | 0.4    | (2.1)            |
| Total household goods             | (2.2)  | (6.3)            |
| Perishable foods                  | (2.6)  | (0.3)            |
| Confectionary                     | (3.3)  | (1.6)            |
| Delicatessen                      | 2.3    | 1.5              |
| Other foods                       | 3.1    | (2.0)            |
| Total foods                       | (0.3)  | (0.7)            |
| Restaurants & cafés               | 1.5    | 0.6              |
| Services                          | 48.2   | 16.3             |
| Others                            | 11.5   | (1.3)            |
| Total                             | 6.6    | 2.1              |

Contact: Investor Relations and Group Communications, Corporate Governance Promotion J. Front Retailing Co., Ltd.