

## J. Front Retailing Consolidated Business Report March 2016

### 1. Sales by Segment (% change year on year)

Segment	Mar
Department Store Business	(7.1)
Parco Business	(6.2)
Wholesale Business	(17.4)
Credit Business	3.4
Other Businesses	(7.7)
<b>Total Consolidated</b>	<b>(7.5)</b>

Note: The sales area of Daimaru Shinsaibashi store decreased by approx. 40% compared to the previous year for the reconstruction work of its main building.

For your information, total sales of Department Store Business was down 5.0% YoY in March when excluding actual sales of Daimaru Shinsaibashi store for March 2016 and 2015.

Store	Mar	
	Sales	Customer traffic
Daimaru Shinsaibashi	(23.2)	(43.5)
Daimaru Umeda	(1.3)	(3.2)
Daimaru Tokyo	1.3	1.2
Daimaru Urawa Parco	(15.6)	(16.3)
Daimaru Kyoto	(6.3)	(4.3)
Daimaru Yamashina	(5.9)	(5.0)
Daimaru Kobe	(8.6)	(5.9)
Daimaru Suma	(4.4)	(4.2)
Daimaru Ashiya	(5.0)	2.8
Daimaru Sapporo	(3.2)	(4.2)
Matsuzakaya Nagoya	(6.3)	2.3
Matsuzakaya Ueno	(3.0)	(6.7)
Matsuzakaya Shizuoka	(8.7)	(3.9)
Matsuzakaya Takatsuki	(9.6)	(8.0)
Matsuzakaya Toyota	(6.5)	(6.5)
<b>Total Daimaru Matsuzakaya</b>	<b>(7.1)</b>	<b>(7.3)</b>
Hakata Daimaru	(4.9)	(3.4)
Shimonoseki Daimaru	(11.5)	(14.2)
Kochi Daimaru	(8.5)	(9.3)
<b>Total Department Store Business</b>	<b>(7.1)</b>	<b>(7.3)</b>

### b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise category	Mar
Men's clothing	(10.2)
Women's clothing	(9.1)
Children's clothing	(2.7)
Other clothing	(17.4)
<b>Total clothing</b>	<b>(9.0)</b>
<b>Accessories</b>	<b>(13.6)</b>
Cosmetics	10.8
Fine arts/jewelry/precious metals	(13.8)
Other general goods	1.3
<b>Total general goods</b>	<b>(1.6)</b>
Furniture	(17.7)
Electric appliances	(66.3)
Other household goods	(12.6)
<b>Total household goods</b>	<b>(16.0)</b>
Perishable foods	(2.7)
Confectionary	(2.3)
Delicatessen	(4.5)
Other foods	(7.7)
<b>Total foods</b>	<b>(3.9)</b>
Restaurants & cafés	(7.3)
Services	(6.4)
Others	3.5
<b>Total</b>	<b>(7.1)</b>

Note: The sales area of Daimaru Shinsaibashi store decreased by approx. 40% compared to the previous year for the reconstruction work of its main building.

For your information, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business were down 4.7% and 5.0% YoY, respectively, in March when excluding actual sales of Daimaru Shinsaibashi store for March 2016 and 2015.

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