

J. Front Retailing Consolidated Business Report August 2014

1. Sales by Segment (% change year on year)

	Aug	Total Mar to Aug
Department Store Business	0.3 [0.3]	(1.5) [1.1]
Parco Business	(0.7)	1.4
Wholesale Business	(11.7)	(7.5)
Credit Business	18.4	19.7
Other Businesses	3.7	9.4
Total Consolidated	(1.4)	(0.2)

Note: Figures in square brackets in Department Store Business are on a like-for-like basis excluding Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of the Ginza area and rebuilding)

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Aug		Total Mar to Aug	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	3.0	(0.2)	(0.0)	(1.6)
Daimaru Umeda	7.1	(0.9)	3.0	(1.6)
Daimaru Tokyo	6.5	3.4	6.2	0.7
Daimaru Urawa Parco	(8.2)	(3.9)	(4.8)	(1.6)
Daimaru Kyoto	1.5	0.2	2.5	0.4
Daimaru Yamashina	(2.2)	(3.0)	(2.7)	(4.7)
Daimaru Kobe	1.4	(3.1)	3.2	(1.6)
Daimaru Suma	(3.8)	(4.4)	(3.6)	(2.8)
Daimaru Ashiya	(4.9)	(1.0)	(2.9)	(0.4)
Daimaru Sapporo	2.7	(3.0)	0.9	(5.2)
Matsuzakaya Nagoya	(2.7)	(4.9)	2.7	(5.2)
Matsuzakaya Ueno	(14.5)	(18.6)	(8.3)	(11.0)
Matsuzakaya Shizuoka	3.5	8.7	2.5	7.6
Matsuzakaya Takatsuki	1.8	(4.4)	(0.2)	(2.7)
Matsuzakaya Toyota	(3.3)	(0.0)	(2.0)	0.7
Total Daimaru Matsuzakaya	0.6	(1.6)	1.4	(2.0)
Hakata Daimaru	(0.6)	(2.1)	0.2	(3.0)
Shimonoseki Daimaru	(2.7)	1.4	(2.9)	3.7
Kochi Daimaru	(7.2)	(16.1)	(4.0)	(6.3)
Total Department Store Business	0.3	(1.7)	1.1	(2.0)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Aug	Total Mar to Aug
Men's clothing	3.1	0.1
Women's clothing	0.5	1.5
Children's clothing	9.3	3.3
Other clothing	(0.8)	1.3
Total clothing	1.2	1.4
Accessories	(2.7)	0.0
Cosmetics	6.3	7.4
Fine arts/jewelry/precious metals	3.4	2.4
Other general goods	46.6	26.6
Total general goods	8.7	6.4
Furniture	(4.2)	10.3
Electric appliances	(29.2)	(12.1)
Other household goods	0.8	3.1
Total household goods	(1.8)	4.0
Perishable foods	(1.7)	(2.4)
Confectionary	0.5	1.1
Delicatessen	3.5	2.1
Other foods	(3.0)	(1.4)
Total foods	0.1	0.1
Restaurants & cafés	(1.3)	(4.2)
Services	(13.9)	(7.6)
Others	(9.5)	0.5
Total	0.6	1.4

Note: YoY changes are on a like-for-like basis excluding Matsuzakaya Ginza store (closed on June 30, 2013 for the redevelopment of the Ginza area and rebuilding).
Compared to year-earlier sales including Matsuzakaya Ginza store, total sales of Daimaru Matsuzakaya Department Stores and Department Store Business for March to August were both down 1.5%.