

# Corporate Governance Report

May 27, 2022

J. FRONT RETAILING Co., Ltd.

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Exchange

<https://www.j-front-retailing.com/english/>

The corporate governance of J. FRONT RETAILING Co., Ltd. (the “Company”) is described below.

## I. Basic Views on Corporate Governance, Capital Structure, Corporate Profile and Other Basic Information

### 1. Basic Views

The Company has established Corporate Governance Guidelines (the “Guidelines”) that set out the role of corporate governance in the Company and its subsidiaries (the “JFR Group”). The aims of the Guidelines are to realize our best possible corporate governance practices in order to ensure the sustainable growth of the JFR Group and increase corporate value over the medium to long term.

The Company believes that ensuring sustainable growth of the JFR Group and increasing corporate value over the medium to long term is paramount to realizing the ideals of the Group Philosophy. Accordingly, the role of corporate governance must be to help enable us to realize the ideals of the Group Philosophy. The Company assumes responsibility as a holding company for ensuring managerial transparency, soundness and compliance centered on corporate governance of the JFR Group, with the aim of realizing the ideals of the Group Philosophy.

In addition, the Company has adopted the organizational structure of a company with three committees (nomination, audit and remuneration committees), and been working to further strengthen the corporate governance.

For “Basic Ideas on Corporate Governance,” please refer to “Chapter 1. General Provisions” of the Guidelines appended to this report.

In order to achieve the Group Vision, the Company established the Group Medium-term Business Plan, a three-year plan covering the period FY2021-FY2023. For details, please refer to the following page on our website.

([https://www.j-front-retailing.com/\\_data/news/210413\\_midtermplan\\_E.pdf](https://www.j-front-retailing.com/_data/news/210413_midtermplan_E.pdf))

The Company's basic vision, Group Philosophy and policy, etc. are described below.

<Corporate credo>

“Service before profit”

“Abjure all evil and practice all good”

<Basic philosophy>

We aim at providing high quality products and services that meet the changing times and satisfying customers beyond their expectations. We aim at developing the Group by making a broad contribution to society as a fair and trusted business entity.

<Group Vision>

Create and Bring to Life “New Happiness”

<Sustainability Policy>

“With people, with local communities, with environment to realize a sustainable society and new happiness in life”

<Corporate Governance Guidelines>

With an aim to ensure sustainable growth of the JFR Group and increase corporate value over the medium to long term (realize the ideals of the Group Philosophy), the Company will work to ensure managerial transparency, soundness, and compliance of the entire Group.

<Ideal company we aim to be and value we aim to provide>

“Producing fulfilling lifestyles and unique urban development in coexistence with local communities”

<JFR Way> (The ideas that motivate us)

“Create the future”

“Act on courage not fear”

“Embrace new ideas”

“Think for yourself when taking action”

“Act sensibly and honestly”

<Commitments to stakeholders>

- (Customers) We are committed to providing genuine satisfaction captivating customers by offering new value.
- (Shareholders) We are committed to increasing corporate value over the long term by practicing highly profitable and highly efficient management.
- (Business partners) We are committed to building the relations of trust by working hard together and aim to grow together.
- (Employees) We are committed to ensuring rewarding workplace environments where employees' performance and contributions are evaluated fairly and they can demonstrate their abilities, achieve growth, and have job satisfaction.
- (Communities) We are committed to contributing to the development of the communities as well as promoting environmentally friendly business activities as a good corporate citizen.

**【Reasons for Non-compliance with the Principles of the Corporate Governance Code】** Update

The Company has implemented all of the principles of the Corporate Governance Code (revised on June 11, 2021) except for the content regarding the hiring of foreign nationals and mid-career employees of **【Supplementary Principle 2-4-1】** and the content regarding investment in intellectual property in **【Supplementary Principles 3-1-3 and 4-2-2】**. The reasons for non-compliance with these contents are as follows.

**【Supplementary Principle 2-4-1】 Views on Ensuring Diversity in Core Human Resources**

The Company's views on ensuring diversity in the promotion to core human resources, etc. are as stated in **【Principle 2-4】**.

As a voluntary and measurable goal, the Company has set the target ratio of women in management positions for FY2023 at 26% in the entire Group in the Medium-term Business Plan from the perspective of encouragement of active participation of women, and been striving to achieve this goal.

On the other hand, targets have not been set for foreign nationals and mid-career hires, largely because the Company hires a certain number of foreign nationals each year, but it has become increasingly difficult to recruit foreign nationals due to intensifying competition in the job market and other factors, and the Company responds to the need to execute strategies with regard to mid-career hires as appropriate. When it is considered necessary to recruit a fixed number of foreign nationals and mid-career hires in the future, the Company will consider setting targets.

**【Supplementary Principles 3-1-3 and 4-2-2】 Initiatives on Investment in Intellectual Property, etc.**

The Company's initiatives on sustainability, investments in human capital, and initiatives on its business portfolio are as described below.

The Company has intangible assets such as its brands, expertise, customer networks, and organization

capabilities, and recognizes that these are the source of its corporate competitive capabilities. Looking ahead, the Company will organize and disclose the details of its allocation of resources and initiatives such as investments that promote sustainable growth and medium- to long-term increase in corporate value with regard to its intellectual property, which is the Company's value and strength.

**[Disclosure Based on the Principles of the Corporate Governance Code]** Update

Rather than disclosing only the matters mandated under the Corporate Governance Code and the principles for companies listed on the Prime Market, the Company believes that disclosing the principles that the Company considers it necessary to disclose in the main part leads to the promotion of constructive dialogue with shareholders and investors, and discloses them below.

**【Supplementary Principle 1-2-4】** Establishment of an Environment for Exercise of Voting Rights at the Shareholders Meeting

The Company endeavors to develop an environment at its Shareholders Meetings, which is its highest decision-making body, and enables its shareholders to appropriately exercise their voting rights and other rights of shareholders, as described below.

- (i) We give consideration to ensuring time for audits in the course of setting dates on which Shareholders Meetings are to be held and schedules otherwise in relation to Shareholders Meetings.
- (ii) We ensure that there is adequate time for our shareholders to consider matters with respect to which they will exercise their voting rights. To that end, we send convocation notices as early as possible (with the aim of doing so at least three weeks prior to the date on which a Shareholders Meeting is to be held) and at the same time we submit such content to financial instruments exchanges and post it to the Company's website as early as practicably possible before sending out convocation notices.
- (iii) We upgrade the content of our convocation notices (containing sections that include the business report, financial statements, and reference materials for Shareholders Meeting) in a manner that provides our shareholders with a deeper understanding of the JFR Group and enables them to make appropriate decisions when exercising their voting rights. We also prepare English translations of our convocation notices and make them available so that our overseas investors are able to properly exercise their voting rights.
- (iv) We give consideration to ensuring that our shareholders are able to conveniently exercise their voting rights, including domestic and overseas institutional investors. To that end, we have adopted online and other means of exercising voting rights and otherwise use an electronic platform for exercising voting rights.
- (v) We act appropriately with respect to substantively ensuring that shareholders are able to exercise their rights to make proposals and other minority shareholder rights. Moreover, our Articles of Incorporation stipulate that a shareholder may exercise his or her voting rights by proxy upon completing the necessary procedures when a beneficial shareholder has filed to exercise rights as a shareholder beforehand.

(vi) We strive to ensure that all shareholders, including those who reside in distant locations, have opportunities to participate in or listen to Shareholders Meetings through means such as live streaming of Shareholders Meetings and accepting questions in advance on the Company's website.

**【Principle 1-3】 Basic Capital Policy**

[Basic Capital Policy]

The Company believes that any increase in free cash flow and improvement in ROE should help to ensure its sustainable growth and increase corporate value over the medium to long term.

To such ends, in consideration of the business environment and measures for addressing risks, the Company promotes a capital policy that takes a balanced approach to undertaking strategic investment, enhancing shareholder returns, and expanding net worth.

Moreover, in procuring funds through interest-bearing liabilities, we aim to achieve an optimal structure of debt to equity in a manner cognizant of our funding efficiency and cost of capital, carried out on the basis of having taken into consideration our capacity for generating free cash flows and our balance of interest-bearing liabilities.

A business strategy where higher sales are accompanied by profits and a financial strategy (encompassing the capital policy) that heightens profitability of invested capital are essential elements with respect to improving free cash flows and ROE. In addition, we believe it is crucial that we achieve maximization of the operating profit and sustainable improvement of the operating profit margin by strengthening our core businesses and concentrating management resources on initiatives such as business field expansion and active development of new businesses.

In monitoring our key financial indicators used in achieving objectives of the Medium-term Business Plan, we focus primarily on ROE for capital efficiency, consolidated operating profit and ROIC for business profitability, free cash flows for profitability and stability, and ratio of equity attributable to owners of parent to total assets (equity ratio) for financial soundness.

[Promoting Management that Recognizes the Cost of Capital]

The JFR Group aims to continually achieve a consolidated ROE of 8% or more. Our reasons for setting the target as 8% is based on our recognition that it is important that ROE exceeds the yields expected by shareholders and investors, in other words the Company's cost of equity.

The cost of equity is calculated at about 6% as of February 28, 2022, but it is speculated to shift within the range of 6–7% over the medium to long term. For this reason, the Company believes that what is required of it is to stably achieve an ROE of a level 8% or more, that exceeds the cost of equity.

Furthermore, with regard to the WACC (weighted average cost of capital), as of February 28, 2022 it is slightly above 3%, but in addition to recognizing a level of roughly 5% for the Group as a whole over the medium to long term, we have ascertained the WACC of each of the main operating companies including the Department Store Business, the SC (Shopping Center) Business, the Developer Business, and the Payment and Finance Business.

Looking forward, while working to achieve reform of the business portfolio over the medium to long

term, the Company is looking to implement management practices that pay attention to capital efficiency and aims to improve corporate value by setting ROIC targets for each business segment and achieving those targets.

In addition, while striving to reduce the shareholders and investors' concerns about business risks through an appropriate level of information disclosure, we are pushing forward with reducing capital costs by pursuing an optimal investment structure.

[Shareholder Return Policy]

The Company's basic policy is to appropriately return profits. Hence, while maintaining and enhancing its sound financial standing, the Company strives to provide stable dividends and target a consolidated dividend payout ratio of no less than 30%, taking profit levels, future capital investment, free cash flow trends and other such factors into consideration. The Company also gives consideration to the option of purchasing its own shares as appropriate, in accordance with aims that include improving capital efficiency and implementing a flexible capital policy.

[Respecting Rights of Shareholders in Cases Where Implementing Capital Policy Could Potentially Harm Shareholder Interests]

The Company will take steps to ensure that interests of its existing shareholders are not unduly harmed should it engage in a management buyout or a large capital increase by means of third-party allotment of shares or should it otherwise implement capital policy that will bring about a change of controlling interests or a substantial dilution of shares. Accordingly, the Company will carefully consider the necessity and rationality of any such initiative at a meeting of the Board of Directors whose attendance shall include its Outside Directors who maintain a high degree of independence and consequently are not susceptible to conflicts of interest involving the Company's shareholders. Furthermore, the Company will fully explain such matters to the shareholders and will otherwise ensure that all necessary and proper procedures are followed.

In FY2021, the Company implemented the following measures in accordance with the aforementioned policy, and it achieved an ROE of 1.2%.

- Undertaking strategic investment

For the undertaking strategic investment, please refer to the notice of convocation of the shareholders meeting (business report).

Notice of Convocation of the 15th Annual Shareholders Meeting (Year Ended February 28, 2022) (on pages 35 to 39)

([https://www.j-front-retailing.com/english/ir/stock/pdf/220428\\_Notice\\_of\\_Convocation\\_E.pdf](https://www.j-front-retailing.com/english/ir/stock/pdf/220428_Notice_of_Convocation_E.pdf))

- Shareholder returns

For the year ended February 28, 2022, the Company provided an annual dividend from surplus of 29 yen per share with the addition of an interim dividend.

- Expanding net worth

The total amount of interest-bearing debt was approximately 502,100 million yen as of February

28, 2022, down by approximately 60,700 million yen compared to February 28, 2021 (the total amount of interest-bearing debt excluding lease liabilities was 317,700 million yen, down by approximately 42,200 million yen compared to February 28, 2021) (the Company repaid part of the cash on hand procured FY2020 as preparation in case of a shortage of funds resulting from the impact of novel coronavirus disease (COVID-19)). The interest-bearing debt to equity ratio was 1.43 times, and the ratio of equity attributable to owners of parent to total assets (equity ratio) was 29.4% for an increase of 1.5 percentage points compared to February 28, 2021.

- Business portfolio and investment plan

The Company will generate operating cash flow of 190,000 million yen or more over the three years of the Medium-term Business Plan, 90,000 million yen of which will be injected into the capital and growth investments. Basically capital investments in store refurbishments, etc. are made within the range of depreciation, and growth investments are allocated to higher-priority projects to be carried out such as developer strategy.

\* We have adopted the International Financial Reporting Standards (IFRS) since FY2017.

\* From FY2021, the Group has changed its business segments to four business segments: the Department Store Business, the SC Business, the Developer Business, and the Payment and Finance Business.

\* Please refer to the following pages of the Company's website as well.

([https://www.j-front-retailing.com/\\_data/news/210413\\_midtermplan\\_E.pdf](https://www.j-front-retailing.com/_data/news/210413_midtermplan_E.pdf))

#### 【Principle 1-4, Supplementary Principle 1-4-2】 Cross-shareholdings

##### [Policy on Cross-shareholdings]

In principle, the JFR Group will not newly acquire cross-shareholdings (cross-shareholdings are holdings of listed and unlisted shares other than those of subsidiaries and associates which are not held for pure investment purposes). However, this does not apply to shares where it has been recognized that they are necessary for the promotion of the JFR Group's business strategy, and that the holding of such shares will contribute to the increase of corporate value in the medium to long term through the validation of rationale for holding them. For example, in the case where we were requested to hold shares for the purpose of regional revitalization, from the perspective of initiatives for "coexistence with local communities," which is one of the materiality issues for promotion of sustainability management, we would consider holding such shares upon sufficient examination of the suitability of holding them by the executive team, and might hold them.

Among the shares already held by the Company, for listed shares (including retirement benefit trust shares) for which there is judged to be no rationale for holding upon validation, the Group will negotiate with companies whose shares we hold, and appropriately reduce listed shares that are already held upon reaching a consensus regarding sale method, period, etc. For unlisted shares, the Company's executive management discussed whether or not to continue holding them, with a view to selling and reducing holdings. However, from FY2021, we will confirm the suitability of holding all shares, in the same way as

listed shares, from both qualitative and quantitative aspects, and strengthen our initiatives towards reducing holdings.

[Validation of Rationale]

Every year, the Board of Directors validates the rationale of holding individual issues from both quantitative and qualitative perspectives. The qualitative perspective relates to business strategies such as maintaining harmonious and favorable business relationships with companies with which the Company makes up a community, corporate customers and business partners, and securing supply chains. The quantitative perspective relates to whether profitability by holding shares, including related trading profits and dividends, exceed capital costs, etc.

As a result, the JFR Group maintained cross-shareholdings in 163 issues as of February 28, 2022 (of which 21 are listed issues, and a decrease of 2 issues compared with February 28, 2021).

\* For details of the process and schedule for the validation of the rationale of holdings, and changes in the number of issues held, please refer to “The Company’s Cross-Shareholdings,” appended to this report.

[Policy on Exercising Voting Rights Regarding Cross-shareholdings]

Decisions are made from both of the following two perspectives: we consider whether cross-shareholdings contribute to improving the sustainable growth and the corporate value over the medium to long term of the company whose shares are held; we consider whether the cross-shareholdings contribute to improving the JFR Group’s sustainable growth and corporate value over the medium to long term. Specifically, in regard to proposals that we consider to be of high priority with respect to strengthening corporate governance, such as proposals relating to the corporate governance system (selection of company officers), proposals relating to shareholder return (appropriation of surplus), and proposals that have an effect on shareholder value (introduction of takeover defense measures), we establish policies upon which to base judgment of our exercise of voting rights, and acting as the JFR Group as a whole, we take a response that is in line with such policies. We engage in dialogue with companies whose shares we hold if necessary when we exercise voting rights.

[Other Shareholdings]

For retirement benefit trust shares, please refer to the Annual Securities Report for the 15th fiscal year (on pages 90 to 99). \* Japanese version

([https://www.j-front-retailing.com/\\_data\\_json/news/\\_upload/15th\\_AnnualSecuritiesReport\\_J.pdf](https://www.j-front-retailing.com/_data_json/news/_upload/15th_AnnualSecuritiesReport_J.pdf))

**【Supplementary Principle 1-4-1】 Handling of Requests from Holders of Cross-held Shares Regarding the Sale of JFR Shares**

In case a shareholder who holds JFR shares for the purpose of cross-shareholding indicates intention to sell JFR shares, the Company will never conduct activities to hinder the sale of cross-held shares by



implying a reduction of business transaction, etc., and will appropriately handle the sale, etc.

**【Principle 1-7】 Related Party Transactions**

For the procedure, etc. for related party transactions, please refer to “5. Related Party Transactions” in “Chapter 2. Relationship with Stakeholders” of the Guidelines.

**【Principles 2, 2-3, Supplementary Principles 2-3-1, 3-1-3, 4-2-2】 Efforts for Sustainability**

The Company believes it is important, in contributing to sustainable society as a member of society and also in the sustainable growth of the JFR Group and increase of its corporate value over the medium to long term, to address sustainability issues, such as taking care of climate change and other global environmental issues, respect of human rights, fair and appropriate treatment of the workforce including caring for their health and working environment, fair and reasonable transactions with suppliers, and crisis management for natural disasters.

To handle these issues, the Company has set out its fundamental approach to sustainability, focused on its corporate credo, basic philosophy and Group Vision in the form of the Sustainability Policy and has identified the following seven important issues (hereinafter referred to as “materiality issues”) to prioritize for action.

While clarifying opportunities and threats of risks for each materiality issue, the Company will assertively and actively confront these issues through its business activities and strike a balance between social value and economic value based on trusting relationships with customers, shareholders, business partners, employees and stakeholders in communities to advance sustainability management.

<Seven materiality issues>

- Realization of decarbonized society
- Promotion of circular economy
- Management of the entire supply chain
- Coexistence with local communities
- Realization of customers’ healthy/safe/secure life
- Promotion of diversity & inclusion
- Realization of work-life integration

\* For details on the JFR Group’s efforts for sustainability, please see below. Upon disclosure, the Company refers to the GRI, SASB Standards, Guidance for Collaborative Value Creation, and TCFD as guidelines.

- Annual Securities Report for the 15th fiscal year (on pages 30 to 43) \* Japanese version  
([https://www.j-front-retailing.com/\\_data\\_json/news/\\_upload/15th\\_AnnualSecuritiesReport\\_J.pdf](https://www.j-front-retailing.com/_data_json/news/_upload/15th_AnnualSecuritiesReport_J.pdf))
- Integrated Report 2021 (on pages 52 to 63)  
(<https://www.j-front-retailing.com/english/ir/library/annual.php>)
- Sustainability Report 2021

(<https://www.j-front-retailing.com/english/ir/library/sustainability.php>)

- Website

(<https://www.j-front-retailing.com/english/sustainability/sustainability.php>)

#### [Sustainability Committee]

The Company has set up the “Sustainability Committee” chaired by the President and Representative Executive Officer in order to promote sustainability management across the Group in a cross-organizational manner. The Company has a system in place where the committee formulates action plans for the JFR Group’s efforts for sustainability, monitors the progress, and reports details of its deliberations to the Board of Directors.

#### [Roles and Responsibilities of the Board of Directors for Efforts for Sustainability]

The Board of Directors deliberates over and determines important matters on sustainability of the Company such as the Sustainability Policy and materiality issues, and oversees the progress and results of the efforts to promote sustainability management.

#### [Disclosure Based on the TCFD Framework]

Because the Company recognizes that risks and opportunities associated with climate change have a significant impact on its business strategies, realization of decarbonized society has been positioned as the highest priority issue.

In May 2019, the Company endorsed the final report of the “Task Force on Climate-related Financial Disclosures (TCFD)” set up by the Financial Stability Board (FSB) (TCFD recommendations). The Company will promote company-wide initiatives for achieving medium- to long-term targets and sustainable growth looking ahead to 2030 and 2050 to move toward the realization of a decarbonized society by utilizing the TCFD recommendations as guidelines to validate the appropriateness of its actions on climate change. Moreover, in collaboration with companies and financial institutions which have endorsed the TCFD recommendations, the Company will work to further enhance information disclosures based on the four information disclosure items required: (i) Governance, (ii) Risk management, (iii) Strategy, and (iv) Metrics and targets.

\* For information disclosures based on the TCFD recommendations, please see below.

- Annual Securities Report for the 15th fiscal year (on pages 30 to 43) \* Japanese version  
([https://www.j-front-retailing.com/\\_data\\_json/news/\\_upload/15th\\_AnnualSecuritiesReport\\_J.pdf](https://www.j-front-retailing.com/_data_json/news/_upload/15th_AnnualSecuritiesReport_J.pdf))
- Integrated Report 2021 (on pages 54 to 55)  
([http://data.j-front-retailing.com/ir/library/pdf/annual/2021/J\\_FRONT\\_2021\\_E.pdf](http://data.j-front-retailing.com/ir/library/pdf/annual/2021/J_FRONT_2021_E.pdf))
- Sustainability Report 2021 (on pages 19 to 24)  
([https://www.j-front-retailing.com/ir/library/pdf/sustainability/2021/J\\_FRONT\\_2021\\_E\\_19-24.pdf](https://www.j-front-retailing.com/ir/library/pdf/sustainability/2021/J_FRONT_2021_E_19-24.pdf))
- Website

(<https://www.j-front-retailing.com/english/sustainability/low-carbon/low-carbon06.php>)

**【Principle 2-4, Supplementary Principle 2-4-1】 Ensuring Diversity, Including Active Participation of Women**

The Company recognizes that diversity of human resources is the source of competitiveness of a company, and considers it important to create new value with the combination of different elements obtained by exchanging a variety of personnel's opinions. In addition, we have set "promotion of diversity & inclusion" as one of the areas of materiality (important issues) to be prioritized for sustainable growth of the company and realization of a sustainable society. By setting medium- to long-term goals and implementing specific measures, we aim to realize a company that respects and embraces diversity.

As its human resource development policy to ensure diversity in human resources, the Company professes itself a People Development Company and aims to face each and every one of them and establish a human resources portfolio supporting execution of its strategies.

As its internal environment development policy, the Company will promote unified management of information on human resources by building a talent management system and other means.

**[Active Participation of Women]**

Under the structure of the Board of Directors, the Company has appointed ten Directors including three female Directors. The Company is taking various measures including the "JFR Juku (tutoring school) for Women," a selective training program offered to help employees with young children improve motivation and change the way they think, and the "Mother Recruitment" program that aims to extensively hire external personnel wishing to further fulfill their lives by achieving a better balance between child care and work. In addition, the Company is continuously working on the development and enhancement of female-friendly workplace systems.

For female employees in leadership positions, please refer to the following page on our website.

(<https://www.j-front-retailing.com/english/sustainability/diversity/diversity01.php>)

**[Disabled Persons]**

Because we recognize that employment of people with disabilities is one of the social responsibilities that companies should fulfill from the perspective of sustainability management, we aim to secure a stable work environment for people with disabilities, and to create a workplace where they can be motivated to use their abilities. "JFR Create Co., Ltd." was established and the company was certified as a Special Subsidiary Company under the law in September 2017.

In addition, each operating company within the Group is working on its own initiatives for recruitment of people with disabilities to achieve the goals that have been set for it in the medium to long term.

**[Appointment of External Human Resources]**

We will widely appoint, from outside the Company, managerial talent to secure strategy promotion speed in specific fields such as ICT Strategy and Credit Card and Finance Businesses, and human resources with advanced expertise and rich careers that we do not have in-house at present, and arrange flexibly to

strengthen strategy execution.

**【Principle 2-6】 Roles of Corporate Pension Funds as Asset Owner**

Under the pension plan for Daimaru Matsuzakaya Department Stores Co. Ltd., a main operating company of the Group, investments are made through appropriate asset diversification and allocation to ensure long-term returns in line with the asset investment objective of ensuring the stable sources of future benefits. The Company has formulated its asset investment policy on the selection of an investment management organization and a fund, and strictly reviews the management details, social assessments, investment experiences and results, legal compliance system, etc., based on assessments made by assessment agencies with a good reputation. The Company also monitors whether the said organization exercises voting rights, etc., in an appropriate manner. In addition, the Company carefully selects suitable personnel, and especially when replacing Investment Management Directors, it lets them acquire necessary working knowledge by having them attend various seminars (e.g., the seminar for newly appointed Investment Management Directors sponsored by the Pension Fund Association, seminars offered by financial institutions conducting operational management of pension plans, and seminars offered by investment institutions) at the time of new appointment.

**【Principle 3-1(i)】 Corporate Goals, Management Strategies, and Business Plans**

Please refer to the following pages of the Company's website.

- Corporate credo, basic philosophy, Group Vision, etc.  
(<https://www.j-front-retailing.com/english/company/company.php>)
- Group Management Policy  
(<https://www.j-front-retailing.com/english/ir/policy/policy.php>)
- Group Medium-term Business Plan  
([https://www.j-front-retailing.com/\\_data/news/210413\\_midtermplan\\_E.pdf](https://www.j-front-retailing.com/_data/news/210413_midtermplan_E.pdf))

**【Principle 3-1(ii)】 Basic Views and Policies on Corporate Governance**

For basic views on corporate governance, please refer to “Chapter 1. General Provisions,” and for basic policies on corporate governance, please refer to “Chapter 2. Relationship with Stakeholders,” “Chapter 3. Information Disclosure” and “Chapter 4. Roles and Responsibilities of the Board of Directors, etc.” of the Guidelines.

**【Principles 3-1(iii), 4-2, Supplementary Principle 4-2-1】 Policy and Procedures for Determining Remuneration for Directors, and Executive Officers**

In order to facilitate the steady execution of the Medium-term Business Plan, the Company formulated a new “Officer Remuneration Policy,” which included the introduction of a stock-based remuneration system for officers. However, in conjunction with establishing the Medium-term Business Plan that was started in FY2021, the Company changed parts of the system design in April 2021 to provide a function as an

incentive for achieving and promoting sustainability management. Furthermore, in March 2022, the Company added eligible personnel for the mission grade system, changed the evaluation weighting of bonuses, and reviewed the content of disclosure regarding the activities of the Remuneration Committee.

For details of the revised Officer Remuneration Policy, please refer to the following page on our website. ([https://www.j-front-retailing.com/\\_data/news/210413\\_remunerationpolicy\\_E.pdf](https://www.j-front-retailing.com/_data/news/210413_remunerationpolicy_E.pdf))

**【Principles 3-1(iv), 4-3, Supplementary Principle 4-3-1】 Policy and Procedures for Nominating, Appointing and Dismissing Candidates for Directors and Executive Officers**

For the policy on nominating and appointing the Company's Directors and Executive Officers and the main operating companies' Directors and Executive Officers, please refer to "3. Directors and Executive Officers" in "Chapter 4. Roles and Responsibilities of the Board of Directors, etc." and "4. Human Resources and Remuneration and Other Matters Involving Directors and Executive Officers, (1) Procedures for Nominating and Appointing Directors and Executive Officers, and Disclosure in That Regard" in "Chapter 4. Roles and Responsibilities of the Board of Directors, etc." of the Guidelines.

A proposal on the appointment or dismissal of Directors is discussed and determined by the Nomination Committee and then resolved at a shareholders meeting. For the appointment or dismissal, and the delegation or suspension, of duties of the Company's President and Representative Executive Officer and Executive Officers, and the appointment and dismissal of the chairpersons and members of the three committees (Nomination, Remuneration, and Audit Committees), the Nomination Committee discusses them at the request of the Board of Directors and the results are submitted and resolved at Board of Directors meetings.

**【Principle 3-1(v)】 Reasons for the Nominations of Candidates for Directors**

For reasons for the nomination of candidates for Directors, please refer to the Notice of Convocation of Shareholders Meeting (Reference Materials for Shareholders Meeting).

Notice of Convocation of the 15th Annual Shareholders Meeting (Year Ended February 28, 2022) (on pages 9 to 21)

([https://www.j-front-retailing.com/english/ir/stock/pdf/220428\\_Notice\\_of\\_Convocation\\_E.pdf](https://www.j-front-retailing.com/english/ir/stock/pdf/220428_Notice_of_Convocation_E.pdf))

**【Supplementary Principle 3-1-1】 Disclosure of Value-added Information for Users**

For our views on information disclosure, please refer to "3. Basic Ideas on Corporate Governance, (3) Information Disclosure" in "Chapter 1. General Provisions" and "1. Constructive Dialogue with Shareholders and Investors, (1) IR Policy" in "Chapter 3. Information Disclosure" of the Guidelines.

**【Principle 3-1-2】 Information Disclosure (Disclosure and Provision in English)**

The Company releases information in a timely and appropriate manner by making use of the TDnet and EDINET platforms, the Company's website and other means in line with the attributes of the information being disclosed. Moreover, to ensure that we disclose information in an impartial manner, we prepare and

release English translations of our convocation notices for Shareholders Meetings, annual securities reports, integrated reports, timely disclosure information, financial information and sustainability reports.

**【Principle 4-1】 Roles and Responsibilities of the Board of Directors**

For the roles and responsibilities of the Board of Directors, please refer to “3. Basic Ideas on Corporate Governance, (4) Roles and Responsibilities of the Board of Directors, etc.” in “Chapter 1. General Provisions” of the Guidelines.

**【Supplementary Principle 4-1-1】 Scope of the Matters Delegated to the Management Team**

For the policy on the scope of the matters delegated to the President and Representative Executive Officer and Executive Officers (the “Management Team”), please refer to “1. Approach to Allocating Authority” in “Chapter 4. Roles and Responsibilities of the Board of Directors, etc.” of the Guidelines.

**【Supplementary Principle 4-1-2】 Best Efforts toward Realization of the Medium-term Business Plan**

For the roles and responsibilities of the Board of Directors to realize the Medium-term Business Plan, please refer to “3. Basic Ideas on Corporate Governance, (4) Roles and Responsibilities of the Board of Directors, etc.” in “Chapter 1. General Provisions” of the Guidelines.

In the Medium-term Business Plan, which started in FY2021, the Group aims to return to the pre-COVID-19 pandemic level of operational results reached in FY2019 in FY2023, the final fiscal year of the business plan, while realizing achievements by demonstrating the Group’s strengths between businesses in a cross-organizational manner. In light of this, for FY2022, which is the initial year under the new Medium-term Business Plan, the Group will double down on initiatives for management structural reform in order to ride out the COVID-19 pandemic, while working to achieve a recovery in the profit of the operating companies and to create a footing that will lead to the achievement of the FY2023 targets and regrowth in and after FY2024.

The Board of Directors will hold discussions designed to improve the monitoring function and the quality of strategies executed from the perspective of stakeholders in order to contribute to the realization of the Group Vision and greater corporate value.

**【Supplementary Principles 4-1-3, 4-3-2, 4-3-3】 Succession Planning**

[Selection of President and Representative Executive Officer]

Selection of the President and Representative Executive Officer is a critical aspect of strategic decision-making, and accordingly the Company regards drawing up and implementation of plans regarding successors as matters of particular importance in terms of management strategy.

The Company ensures clarity, transparency and objectivity in the process of selecting successor candidates through repeated deliberations conducted by the Nomination Committee, which consists of three (3) independent Outside Directors and the chairperson of the Board of Directors, who is a non-executive Director elected from inside the Company.

The Board of Directors focuses on realizing the basic philosophy and the Group Vision, selects the President and Representative Executive Officer, and plays a supervisory role based on proposals received from the Nomination Committee.

[Dismissal of President and Representative Executive Officer]

A proposal for dismissal of the President and Representative Executive Officer is discussed and determined by the Board of Directors after being discussed and resolved by the Nomination Committee based on the goals set, expected and actual results (e.g., annual performance and strategy execution status), and the status of performance of duties, achieved by successor candidates who are selected under the succession plan made by the Nomination Committee.

[The Qualities Required of Successors]

For the President and Representative Executive Officer of the JFR Group and parties who assume management of the JFR Group, the Company clearly defines the necessary values, capabilities, and behavioral traits in the form of qualities required of a corporate officer in the Guidelines under “Desirable qualities required of the JFR Group managerial talent” and “Discernible capabilities required of JFR’s President and Representative Executive Officer” in accordance with the basic philosophy and Group Vision.

For “Desirable qualities required of the JFR Group managerial talent” and “Discernible capabilities required of JFR’s President and Representative Executive Officer,” please refer to “3. Directors and Executive Officers” in “Chapter 4. Roles and Responsibilities of the Board of Directors, etc.” of the Guidelines appended at the end of this report.

**【Principle 4-14, Supplementary Principles 4-14-1, 4-14-2】 Training**

The Company continuously provides opportunities to Directors and Executive Officers of the Company and Directors, Audit & Supervisory Board Members and Executive Officers of the main operating companies, to acquire and update knowledge, etc. they need to fulfill their roles and responsibilities with respect to oversight, auditing, business execution and other tasks.

[Internal Directors and Executive Officers of the Company and Directors, Audit & Supervisory Board Members and Executive Officers of the Main Operating Companies]

The Company also provides with useful information, etc. about corporate governance, compliance, and Group management. Furthermore, based on the result of the evaluation on managerial talent by the third-party organization, the Company sets and conducts training plans such as coaching which leads to the manifestation of achievement expected to each individual.

[Candidates for Management Personnel, Including Executive Officers]

The Company helps the top management share awareness of problems and enhances ingenuity in carrying out the Medium-term Business Plan and undertakes “JFR Management Juku (tutoring school),” where the President and Representative Executive Officer serves as the principal of the Juku. External consultants deliver lectures to allow attendees the opportunity to consider not only the Medium-term Business Plan, but

also a vision of the Group 10 years from now, from the management perspective. Presentations are also made directly to the President and Representative Executive Officer, and evaluated accordingly. The President and Representative Executive Officer attends all day long every time it is held. In addition, the Company lets them prepare new business plans, etc., to prevent them from being only engaged in classroom learning.

[Outside Directors]

We arrange briefings, when Outside Directors are appointed as well as on a continuous and regular basis, providing details on the basic philosophy, Group Vision, Group Medium-term Business Plan and Group Annual Management Policy, and also featuring content that includes details of the JFR Group operations, its performance, financial standing and operational status.

**【Principles 4-2, 4-3, Supplementary Principles 4-3-4, 4-13-3】** Establishment of Company-Wide Risk Management System

[Risk Management]

The Group defines risk as “uncertainties that have both potential positive and negative sides that could have an impact on the achievement of targets by a company.” The Company has positioned risk management as “activity that increases corporate value by managing risks by reasonable and optimal methods from a company-wide perspective” to achieve sustainable corporate growth by addressing the positive side and the negative side of risk properly.

The Company has positioned “corporate risk” as an extremely important priority for the management of the Group in the medium term, and it forms the original basis for the Group Medium-term Business Plan. Moreover, the risks for the year that were identified in discussions on corporate risks were compiled in the JFR Group Risk List, and each item was assessed and given a priority level using the “risk map,” and countermeasures were implemented.

For details of business and other risks, please refer to the Annual Securities Report for the 15th fiscal year (on pages 15 to 43).

([https://www.j-front-retailing.com/\\_data\\_json/news/\\_upload/15th\\_AnnualSecuritiesReport\\_J.pdf](https://www.j-front-retailing.com/_data_json/news/_upload/15th_AnnualSecuritiesReport_J.pdf))

Furthermore, in order to effectively perform risk management, we have established the following three lines.

- (i) First line: Operating divisions such as business subsidiaries. These divisions identify risks and take the necessary measures on their own.
- (ii) Second line: The holding company’s divisions. Each division provides support, guidance and monitoring regarding risk management from a perspective which is independent of the operating divisions.
- (iii) Third line: The Internal Audit Division. This division oversees the validity of the risk management functions and the internal control system from a perspective which is independent of the operating



divisions and each division of a holding company.

In addition, the Company has established the Risk Management Committee as an advisory body to the President and Representative Executive Officer. The committee discusses important matters, including risk identification and evaluation, and determination of risks to be reflected in strategies, and utilizes risk management for management decision-making.

The committee also reports details of its deliberations to the Board of Directors in a timely manner.

[Internal Control System]

The Company has established the Policy on Developing Internal Control Systems with the aim of ensuring that overall operations of the JFR Group are performed legally and appropriately. Accordingly, we take steps to facilitate the JFR Group's sustainable growth and increase corporate value over the medium to long term through specific initiatives geared toward promoting the policy.

With regard to internal controls over financial reporting, the Company and operating subsidiaries maintain and operate internal systems to ensure the reliability of financial reporting in line with the Financial Instruments and Exchange Act and various associated laws and regulations.

[Compliance]

The Company has established the Compliance Committee, whose membership includes corporate lawyers, as an advisory body to the President and Representative Executive Officer for the purpose of addressing issues of JFR Group compliance practices including anti-corruption.

The Compliance Committee continuously oversees development of the foundations of compliance system and the status of implementation through enhanced collaboration with departments in charge of promoting compliance of each Group company, and promotes compliance with laws and regulations, corporate ethics, and other such standards. It also draws up a policy for addressing matters involving serious compliance-related violations.

The committee also reports details of its deliberations to the Audit Committee in a timely manner.

In addition, the Company has established a dual-reporting line where the Internal Audit Division reports to the President and Representative Executive Officer and at the same time to the Audit Committee in order for the Board of Directors to fulfill its function.

**【Principles 4-6, 4-8】** Management Supervision and Execution, Effective Use of Independent Outside Directors

The basic views of the Company under the corporate governance structure with three committees are that independent Outside Directors must constitute a majority. By doing so, the Company aims to separate supervision and execution, ensure the effectiveness of the Board of Directors' discussions, and maintain and improve transparency and objectivity.

## Ten (10) Directors

(Breakdown) Six (6) independent Outside Directors (Three of whom are chairpersons of Nomination Committee, Audit Committee and Remuneration Committee)

Two (2) internal Directors who do not execute business (One of whom is a chairperson of the Board of Directors)

Two (2) Executive Directors

One internal Director who does not execute business, and is well informed about internal information because of their extensive business experience in businesses of the JFR Group companies, fulfills his/her role as chairperson of the Board of Directors, and six independent Outside Directors, who have extensive external management experience or in-depth knowledge in specialized areas, fulfill their roles as chairperson of the Nomination, Remuneration and Audit Committee, or members of any of the three committees, so that the effectiveness of independent and objective management supervision can be ensured. In addition, at the Company, periodic one-on-one meetings are held between the chairperson of the Board of Directors and each of the chairpersons of the three committees in an effort to have the Board of Directors and the committees function effectively as one system.

Furthermore, the Company organizes “executive sessions” that allow free discussion and exchanges of views among independent Outside Directors. It is held as a meeting of only independent Outside Directors after the conclusion of the meeting of the Board of Directors, etc., and discusses issues that need to be watched from a position of oversight, such as issues in the Board of Directors and issues for improving effectiveness (The lead director is independent Outside Director SATO Rieko.) At the request of the lead director, the President and Representative Executive Officer and the chairperson of the Board of Directors may also participate in discussions.

### 【Principles 4-7, 4-10】 System to Ensure the Effectiveness of the Oversight Function of the Board of Directors

The Company has adopted the “company with three committees” structure, establishing three committees—the Nomination, Audit, and Remuneration Committees—each comprising a majority of independent Outside Directors. It has also adopted Board of Directors composition with a majority of independent Outside Directors, and independent Outside Directors are elected to chair each committee. In addition, the Company holds executive sessions only involving independent Outside Directors, among other initiatives in order to ensure the effectiveness of the Board of Directors supervisory function.

With regard to the status of the oversight function, issues are periodically identified through evaluations of the effectiveness of the Board of Directors, and the Company responds appropriately.

### 【Principle 4-9】 Criteria for Determining Independence of Outside Directors

For the criteria for determining independence of Outside Directors, please refer to “5. Criteria for Determining Independence of Outside Directors” in “Chapter 4. Roles and Responsibilities of the Board of Directors, etc.” of the Guidelines.

The Company has registered all six Outside Directors as independent officers as stipulated by the financial instruments exchanges.

**【Principle 4-11, Supplementary Principle 4-11-1】 Ensuring Diversity in the Board of Directors**

From the standpoint of separating supervision and execution and ensuring the effectiveness of the Board of Directors' discussions, the Board of Directors of the Company is to be composed of an appropriate number of Directors, but no more than eleven (11), as stipulated in the Articles of Incorporation (one-year terms of office), and the composition is such that at least half of the total are independent Outside Directors who are not susceptible to conflicts of interest involving the Company's shareholders. In addition, we take steps to ensure diversity including gender upon giving consideration to bringing about a balance of knowledge, experience and abilities required of the Board of Directors as a whole, and disclose a combination of skills, etc. possessed by Directors (skill matrix).

In selecting candidates for the Board of Directors, the Board of Directors shall consist of personnel with experience and knowledge necessary to appropriately oversee the promotion of sustainability management (execution of business strategies aimed at resolving the seven materialities) in order to allow the Board of Directors to effectively fulfill its roles and responsibilities. In selecting candidates for Outside Director, the Company selects persons from the point of view of Board diversity who have experience as managers not only in the retailing industry that forms the core of the Company's business but in manufacturing and other non-retail industries, and who have expertise in legal and other fields, a marketing perspective, and extensive experience related to finance and accounting. With regard to candidates for non-executive Inside Director, wide-ranging practical experience within the Group and knowledge in fields such as auditing are sought by the Company. As for candidates for executive Director, the Company has selected a person responsible for the Financial Department whose high level of knowledge will facilitate the execution of the strategic financial policies demanded by our shareholders and investors, as well as by the President and Representative Executive Officer of the Company.

For the composition of the Company's Board of Directors, please refer to "2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)" in Chapter II of this report.

The nine skills established as requirements that the Company expects of Directors are as follows:

- Management strategy: The Company appoints Directors who have management experience as well as knowledge and experience related to management strategy, such as making strategy proposals that lead to the increase of corporate value, formulating methods to identify issues for the formulation of the Medium-term Business Plan, etc.
- Finance: The Company appoints Directors who have extensive knowledge and experience related to

finance and accounting, and knowledge and experience in the field of finance, such as increasing corporate value through the establishment of a strong financial base and making cost-conscious financial strategy proposals.

- Marketing: The Company appoints Directors who have a wealth of knowledge and experience in activities that bring about customer satisfaction and continual improvement in corporate value through discovering customer problems, creating products and services to solve those problems, communicating information and offering added value.
- Human resources and organization development: The Company appoints Directors who have extensive knowledge and experience that lead to improvement of corporate value over the medium- to long-term, through bringing out the maximum value of human resources and contributing to organization development, including the promotion of diversity.
- Legal affairs and compliance: Recognizing that legal and appropriate execution of corporate management is the basis sustainable improvement of corporate value, the Company appoints Directors who have high-level and expert knowledge in corporate law and knowledge and experience in promoting compliance management.
- IT and digital: The Company appoints Directors capable of grasping the latest trends in IT and providing, from the customers' perspective, supervision of ICT application assistance and new business development for the purpose of realizing the promotion of the digital transformation of existing businesses.
- Environment: The Company appoints Directors capable of providing appropriate supervision of specific action plans, regular reviews and the status of initiatives for continual improvement regarding responses to environmental plans, including the setting of medium to long-term targets for solving environmental problems through business activities.
- Society: The Company appoints Directors capable of providing supervision of initiatives for co-existence with local communities, and initiatives concerning respect of human rights and consideration for working environments in business activities.
- Governance: Recognizing the establishment of appropriate governance systems is the basis for sustainable improvement of corporate value, the Company appoints Directors who have extensive knowledge and experience in corporate governance aimed at improving the effectiveness of the supervisory functions of the Board of Directors

For the skill matrix table, please refer to the following page on our website.

(<https://www.j-front-retailing.com/english/company/governance/governance02.php>)

**【Supplementary Principle 4-11-2】 Concurrent Holding of Positions**

For concurrent holding of officers positions at other listed companies by Directors of the Company, please refer to the Notice of Convocation of Shareholders Meeting (Business Report, Reference Materials for Shareholders Meeting).

Notice of Convocation of the 15th Annual Shareholders Meeting (Year Ended February 28, 2022) (on pages 9 to 22)

([https://www.j-front-retailing.com/english/ir/stock/pdf/220428\\_Notice\\_of\\_Convocation\\_E.pdf](https://www.j-front-retailing.com/english/ir/stock/pdf/220428_Notice_of_Convocation_E.pdf))

**【Supplementary Principle 4-11-3】 Evaluation of the Effectiveness of the Board of Directors**

The Company's evaluation of the effectiveness of the Board of Directors by a third-party organization has been conducted annually since 2015.

[Items Evaluated]

There were about 40 items, including: (i) The Board of Directors' contribution to the entire Group, (ii) the Board of Directors' composition, (iii) its operational status, (iv) the content of deliberations, and (v) the effectiveness of activities of the Nomination, Remuneration and Audit Committees.

[Evaluation Methodology]

The method used was based on a questionnaire distributed beforehand, after which "individual interviews" (Note) conducted by the third-party organization, the results of which were collated and analyzed in the form of a report, which was then deliberated by the Board of Directors.

(Note) "Individual interviews"

Based on the results of the questionnaire, individual hour-long interviews were conducted by the third-party organization in which all Directors (both Internal and Outside) were inquired about their views and awareness of issues in response to various questions concerning the Board of Directors.

The results of the interviews are leading to the solving of issues at the Board of Directors.

[Evaluation Results and Issues, etc.]

In the previous six occasions of evaluation, the results clarified issues to be addressed such as strengthening discussions of important proposals and reviewing the composition of the Board of Directors. Improvement initiatives are strengthening the oversight function through our efforts such as increase in the ratio of Outside Directors, reinforcement of agenda setting, and enhancement of deliberations.

In the seventh evaluation of the effectiveness of the Board of Directors, conducted between September and October 2021, it was reported by the third-party organization that under the current composition of the Board of Directors, its deliberations have become more objective, and that lively discussions take place from multiple perspectives. The following issues with the Board of Directors were also recognized.

- Clarification of roles of the holding company and its Board of Directors
- Concentration on strategic important proposals and discussions at the Board of Directors meetings
- Reviewing the composition of the Board of Directors
- Further strengthening of the functions of the Board of Directors Secretariat

In response to these issues, the following initiatives will be implemented during FY2022 to improve the effectiveness of the Board of Directors.

- We will articulate the holding company's roles in the FY2022 Group Management Policy and strengthen the function of planning to facilitate strategy implementation.
- A majority of members of the Board of Directors shall be independent Outside Directors to ensure even greater effectiveness with respect to its discussions.
- The holding company's Board of Directors strengthens the monitoring function for progress of the Medium-term Business Plan and PMI.
- The Board of Directors Secretariat aims to strengthen communication with the Management Team and to set proposals based on management issues more than has been done previously.
- The Board of Directors Secretariat does follow-ups so that the execution can sufficiently enhance consideration of and response to challenges presented at the Board of Directors meetings.

**【Principle 5-1, Supplementary Principle 5-1-1】 Policy on Constructive Dialogue with Shareholders**

[IR Policy]

Under the basic philosophy that “we aim at developing the Group by making a broad contribution to society as a fair and trusted business entity,” the Company promotes IR activities for the purpose of maintaining and developing relations of trust with stakeholders including shareholders and investors. By accurately and plainly disclosing important information about the Company in a fair, timely and appropriate manner, we aim to improve management transparency and help stakeholders better understand the Company.

[Information Disclosure to Enhance Dialogues]

From financial results briefings for the year ended February 29, 2016, the Company has prepared a Fact Book to act as supplementary meeting material containing tables and graphs depicting secular trends with respect to major financial indicators and other management benchmarks, and has otherwise taken steps to further enhance communications with shareholders and other investors.

In addition, the Company released an integrated report in FY2017 that is replete with non-financial information. Included at the beginning of this report are the details of the Company's value creation process. This process is the means by which the Company aims to make effective and efficient use of its “six capitals” (financial capital, manufactured capital, intellectual capital, human capital, social and relationship capital, and natural capital) to circulate the Group's business model. In so doing, it aimed to create, as a public entity of society, new values with which its various stakeholders empathize.

For the integrated report, please refer to the following page on our website.

(<https://www.j-front-retailing.com/english/ir/library/annual.php>)

For Fact Book, please refer to the following page on our website.

([https://www.j-front-retailing.com/\\_data\\_json/news/\\_upload/2202\\_4Q\\_FACTBOOK.pdf](https://www.j-front-retailing.com/_data_json/news/_upload/2202_4Q_FACTBOOK.pdf))

[Promoting Constructive Dialogue]

If a shareholder or investor makes a request to engage in constructive dialogue with the Company, either the President or another Director (including Outside Directors), Executive Officers, or a division in charge of IR will properly respond, upon taking into consideration the intent and aims of the request.

For details of constructive dialogue with shareholders and investors, please refer to “Chapter 3. Information Disclosure” of the Guidelines.

**【Principle 5-2, Supplementary Principles 3-1-3, 4-2-2】 Investment in Human Capital**

Aiming to realize itself as a “Human Resource Development Company,” the Company believes it is human resources only that can open the way to the future in a highly uncertain environment, and has positioned human resources as the most important capital. For this, the Company sets human resource strategy as an important management strategy, and faces each of its employees and promotes sophistication of human resource management centered on human resource development to maximize human resource strengths from a medium- to long-term perspective.

The Company’s approach to its various human resource systems is to promote the development of personnel not according to a job-oriented paradigm where emphasis is on a vocational credential system including length of service and an evaluation philosophy based on work achievements, but by practicing, particularly for junior and mid-career employees, a policy of assigning the right person to the right place with a mind to future potential through various assessment of “human resource strengths” of an individual while also giving importance to their accomplishments.

The Company considers an individual’s “human resource strengths” based on their value as a human resource (commitment, motivation, academic strengths, innovativeness and creativity, power of persuasion, negotiation skills, ability to grow), their sense of values, and their temperament in terms of their potential to generate future value.

Among its investment in its human capital, the Company has built the “JFR Juku (tutoring school)” which has programs for the three layers of corporate management, management, and leaders, with the particular importance of bringing forth management candidates, and it carries forward strategic human resource development that allows members selected from the pool of human resources at each layer to shine in the next stage.

In addition, to achieve the corporate vision toward 2030, the Company is actively conducting career-based recruiting to secure digital and IT human resources who will be essential in the reform of existing business models and the generation of new business, and is pursuing initiatives to create schemes (in-house qualification systems and training programs) for boosting digital and IT literacy among current human resources in the Group. Moreover, the Company has also been investing in human capital in growth areas, such as developer and finance in light of the business portfolio, actively recruiting human resources with the required specialist skills, and in FY2021, the Company employed 103 individuals as career hires (compared with 49 individuals in FY2020). Furthermore, as an ongoing initiative, the Company targeted 1,019 existing human resources (cumulative total of 1,487 employees) for basic training for employees

within two years of joining the company, career development training for employees at around 27 years of age, training for newly appointed managers and general managers, and other management-tier-specific training held every six months.

Going forward, by identifying and implementing the places and content best suited for providing opportunities for re-skilling while staying closely attentive of business model reform in the Company's core business domains of the Department Store Business and the SC Business, as well as reform of the business portfolio, the Company aims to further enhance the "competencies" of its employees by providing greater assistance to each individual so they can autonomously plan their own careers.

The Board of Directors regularly confirms details of human resource strategies and progress of measures, taking into account the importance of human resources who support sustainability management.

#### **【Supplementary Principle 5-2-1】 Business Portfolio**

The Company believes that reviewing its business portfolio is indispensable to ensure the JFR Group's sustainable growth and increase its corporate value over the medium to long term.

When formulating the Group Medium-term Business Plan, the Company clearly articulated its corporate vision toward 2030 aimed at increasing the value provided to customers. In order to achieve this goal, the Company reviews its business portfolio and allocates management resources to the Developer Business and the Finance Business, having accurately ascertained its own capital costs.

In addition, targets of operating profit, ROE and ROI are set as important management benchmarks.

For review of the business portfolio, please refer to the following page on our website.

- Group Management Policy and Medium-term Business Plan

([https://www.j-front-retailing.com/english/ir/policy/management\\_plan.html](https://www.j-front-retailing.com/english/ir/policy/management_plan.html))



## 2. Capital Structure

Foreign Shareholding Ratio <a href="#">Update</a>	From 20% to less than 30%
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### [Status of Major Shareholders] [Update](#)

Name / Company Name	Number of Shares Owned (Shares)	Percentage (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	43,781,400	16.56
Custody Bank of Japan, Ltd. (Trust Account)	15,163,700	5.73
Nippon Life Insurance Company	9,828,428	3.71
J. Front Retailing Kyoei Supplier Shareholding Association	6,344,242	2.40
DAIWA CM SINGAPORE LTD - NOMINEE ROBERT LUKE COLLICK	5,439,700	2.05
The Dai-ichi Life Insurance Company, Limited	5,158,650	1.95
BNYM AS AGT/CLTS NON TREATY JASDEC	4,308,004	1.62
JP MORGAN CHASE BANK 385781	3,207,191	1.21
SMBC Trust Bank Ltd. (Sumitomo Mitsui Banking Corporation Retirement Benefit Trust Account)	3,204,500	1.21
JP Morgan Securities Japan Co., Ltd.	2,909,473	1.10

Controlling Shareholder (except for Parent Company)	None
Parent Company	None

### Supplementary Explanation [Update](#)

[1] The status above is based on the shareholder register as of February 28, 2022.

[2] The shareholding ratios of major shareholders are calculated after excluding shares of treasury stock (6,264,146 shares).

[3] As of September 1, 2014, the Company conducted a consolidation of common shares at a rate of one share for every two shares.

## 3. Corporate Attributes

Planned Listed Stock Market Section <a href="#">Update</a>	Tokyo: Prime Market; Nagoya: Premier Market
Fiscal Year-End	February
Type of Business	Retail Trade
Number of Employees (consolidated) as of the End of the Previous Fiscal Year	More than 1,000
Sales (consolidated) as of the End of the Previous Fiscal Year	From ¥100.0 billion to less than ¥1 trillion
Number of Consolidated Subsidiaries as of the End of the Previous Fiscal Year	From 10 to less than 50

**4. Policy on Measures to Protect Minority Shareholders in Conducting Transactions with Controlling Shareholder**

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**5. Other Special Circumstances which may have Material Impact on Corporate Governance**

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**II. Business Management Organization and Other Corporate Governance Systems regarding Decision-making, Execution of Business, and Oversight in Management**

**1. Organizational Composition and Operation**

Organization Form	Company with three committees (nomination, audit and remuneration committees)
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**[Directors]**

Maximum Number of Directors Stipulated in Articles of Incorporation <a href="#">Update</a>	11
Term of Office Stipulated in Articles of Incorporation	1 year
Chairperson of the Board	Internal Directors who do not execute business
Number of Directors <a href="#">Update</a>	10

**[Outside Directors]**

Number of Outside Directors	6
Number of Independent Outside Directors	6

Outside Directors' Relationship with the Company (1)

Name	Attribute	Relationship with the Company (*1)										
		a	b	c	d	e	f	g	h	i	j	k
YAGO Natsunosuke	From another company											
HAKODA Junya	Certified public accountant											
UCHIDA Akira	From another company											
SATO Rieko	Attorney at law											
SEKI Tadayuki	From another company											
KOIDE Hiroko	From another company											

\*1 Categories for “Relationship with the Company”

- a. Executive of the Company or its subsidiaries
- b. Non-executive director or executive of a parent company of the Company
- c. Executive of a fellow subsidiary company of the Company
- d. A party whose major client or supplier is the Company or an executive thereof
- e. Major client or supplier of the listed company or an executive thereof
- f. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as a director
- g. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)
- h. Executive of a client or supplier company of the Company (which does not correspond to any of d, e, or f) (the director himself/herself only)
- i. Executive of a company, between which and the Company outside directors are mutually appointed (the director himself/herself only)
- j. Executive of a company or organization that receives a donation from the Company (the director himself/herself only)
- k. Others

Outside Directors’ Relationship with the Company (2) Update

Name	Committee to Belong			Designation as Independent Director	Supplementary Explanation of the Relationship	Reasons of Appointment
	Nomina-t ion Commit-t ee	Remu- ne ration Commit-t ee	Audit Committee			
YAGO Natsunosuke	○	○		○		YAGO Natsunosuke has been involved in top-level company management for many years, and has abundant experience in strengthening financial bases and in compliance management. He also possesses highly specialized knowledge of internal control and corporate governance gained through his experience of being involved in the transition to a company with three committees (nomination, audit and remuneration committees). He has contributed to improving the effectiveness of the Board of Directors by actively and assertively providing advice on the overall management strategy of a holding

						<p>company, including the importance of the will and leadership of the JFR Group's top management, what the developer business should aspire to be, and drastic measures such as structural reforms leading to a review of its business foundation. Moreover, as the Chairperson of the Nomination Committee, he has promoted discussions on the ideal structure of the Board of Directors of the Company and its major subsidiaries, focusing on succession plans, making transparent and fair personnel decisions for executives, and confirming the status of candidates for future senior management positions. As a member of the Remuneration Committee, he has contributed to the strengthening of the management human resources function by providing advice as necessary in the deliberation of policies and review of specific operational rules concerning the executive remuneration system and the calculation method of stock-based remuneration and bonuses. In light of his track record, abundant experience and high level of insight, the Company expects him to contribute greatly to management of the JFR Group as an Outside Director. As such, he has been nominated to continue serving as Outside Director.</p>
HAKODA Junya			○	○		HAKODA Junya was involved in accounting audits, management

					<p>consulting, and internal audits of auditing firms, etc. for many years at PricewaterhouseCoopers, also served as an eminent professor teaching internal audit theory at Graduate School of Keio University, and therefore has abundant experience and high-level expertise in corporate auditing. He also has a high level of expertise in corporate governance and management auditing, having served as the Chairperson of the Audit Committee of Yamaha Corporation when the company changed its organizational design to a company with three committees (nomination, audit, and remuneration committees). He has also contributed to improving the effectiveness of the Board of Directors by actively and assertively furnishing advice and oversight regarding the importance of indicators, such as ROIC as a Medium-term Business Plan objective and cash flow at the time of business infrastructure review and segment review, and the creation of a road map for monitoring digital strategies from a comprehensive perspective. Moreover, as a member of the Audit Committee, he has endeavored to strengthen the audit function by fulfilling his roles of auditing the execution of duties by Directors and Executive Officers of a company with three committees (nomination, audit, and remuneration committees), while exchanging</p>
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					<p>opinions and engaging in discussions from the perspective of legality and appropriateness, etc. related to items submitted to the Board of Directors and items judged to require monitoring by the Audit Committee, which he is expected to promote. He is also simultaneously working to enhance the governance of the JFR Group as a whole. In light of his track record, abundant experience and high level of insight, the Company expects him to contribute greatly to management of the JFR Group as an Outside Director. As such, he has been nominated to continue serving as Outside Director.</p>
<p>UCHIDA Akira</p>	○	○		○	<p>UCHIDA Akira possesses broad experience and knowledge in the corporate division, as a manager in charge of management planning and IR, as well as the person responsible for the finance and accounting division, and has contributed to improving the effectiveness of the Board of Directors by actively and assertively providing advice and oversight with respect to appropriately conveying information to stakeholders, strengthening collaboration as a holding company among the JFR Group, the need for new businesses when reviewing business portfolios, etc. Moreover, as the Chairperson of the Remuneration Committee, he has promoted discussions on the review of specific operational rules concerning the</p>

					<p>executive remuneration system and the calculation method of stock-based remuneration and bonuses. As a member of the Nomination Committee, he has contributed to the strengthening of the management human resources function by providing advice as necessary in the deliberation on the ideal structure of the Board of Directors of the Company and its major subsidiaries, focusing on succession plans, making transparent and fair personnel decisions for executives, and confirming the status of candidates for future senior management positions, etc. In light of his track record and abundant insight, the Company expects him to contribute greatly to management of the JFR Group as an Outside Director. As such, he has been nominated to continue serving as Outside Director.</p>
SATO Rieko			○	○	<p>SATO Rieko possesses abundant experience as an outside director and outside audit &amp; supervisory board member at other companies, in addition to having made a career in handling many projects with in-depth and specialized knowledge as an attorney at law specializing in corporate legal affairs. She has contributed to improving the effectiveness of the Board of Directors by providing assertive and active advice and oversight from legal perspectives on strengthening</p>

					<p>measures as a holding company for the Medium-term Business Plan, the need for measures to increase the speed of digital strategies, formulating concrete proposals in line with the JFR Group's business policy for the fiscal year, and on other proposed agenda items. Moreover, as a member of the Audit Committee, she has contributed to strengthening the audit function by auditing the execution of duties by Directors and Executive Officers of the company with three committees (nomination, audit, and remuneration committees), while exchanging opinions and engaging in discussions from the perspective of legality, appropriateness, etc. related to items submitted to the Board of Directors and items judged to require monitoring by the Audit Committee. In light of her track record and abundant insight, the Company expects her to contribute greatly to management of the JFR Group as an Outside Director. As such, she has been nominated to continue serving as Outside Director.</p>
SEKI Tadayuki			○	○	<p>SEKI Tadayuki was involved in international business management and risk management at a general trading company for many years, and has extensive experience in finance and accounting as CFO, as well as abundant experience as an outside director and outside corporate auditor of multiple companies. He</p>



					<p>has contributed to improving the effectiveness of the Board of Directors by actively and assertively providing advice on the importance of capital cost-conscious financial strategies, the need for an adequate variation in M&amp;A business portfolios, etc. Moreover, as a member of the Audit Committee, he has contributed to strengthening the audit function by auditing the execution of duties by Directors and Executive Officers of the company with three committees (nomination, audit, and remuneration committees), while exchanging opinions and engaging in discussions from the perspective of legality, appropriateness, etc. related to items submitted at the Board of Directors or items judged to require monitoring by the Audit Committee. In light of his track record and high level of insight, the Company expects him to contribute greatly to management of the JFR Group as an Outside Director. As such, he has been nominated to continue serving as Outside Director.</p>
KOIDE Hiroko	○	○		○	<p>KOIDE Hiroko has knowledge based on her extensive experience in the global management field and the marketing field, having served as an officer at foreign companies for many years, and having been engaged in corporate management as the head of marketing at the head office of a U.S. company, as well as</p>

					<p>abundant knowledge gained as an Outside Director at several listed companies. She has contributed to improving the effectiveness of the Board of Directors by actively and assertively providing advice and oversight with respect to making measures more concrete for the Medium-term Business Plan, etc. as a holding company, the importance of a marketing-oriented way of thinking, such as identifying targets and needs, analyzing the factors and providing measures in cases when there are gaps between the target and the actual results, etc.</p> <p>Moreover, she has contributed to the strengthening of the management human resources function by providing advice as necessary as a member of the Nomination Committee in the deliberation on the ideal structure of the Board of Directors of the Company and its major subsidiaries, focusing on succession plans, making transparent and fair personnel decisions for executives, and confirming the status of candidates for future senior management positions, etc., and as a member of the Remuneration Committee in the deliberation of policies and review of specific operational rules concerning the executive remuneration system and the calculation method of stock-based remuneration and bonuses. In light of her track record,</p>
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						abundant experience and high level of insight, the Company expects her to contribute greatly to management of the JFR Group. As such, she has been nominated to continue serving as Outside Director.
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**[Committees]**

Composition of Each Committee, and Attributes of Chairperson

	Nomination Committee	Remuneration Committee	Audit Committee
All Committee Members	4 members	4 members	4 members
Full-time Members	0	0	1
Internal Directors	1	1	1
Outside Directors	3	3	3
Chairperson	Outside Director	Outside Director	Outside Director

**[Executive Officers]**

Number of Executive Officers	<a href="#">Update</a>	11
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Name	Right to Represent	Concurrent Post as Director			Concurrent Post as an Employee
		Concurrent Post as Director	Nomination Committee	Remuneration Committee	
YOSHIMOTO Tatsuya	Hold	Hold	×	×	None
WAKABAYASHI Hayato	None	Hold	×	×	None
ONO Keiichi	None	None	×	×	None
HAYASHI Naotaka	None	None	×	×	None
NAKAYAMA Takashi	None	None	×	×	None
MATSUDA Hirokazu	None	None	×	×	None
KAWASE Kenji	None	None	×	×	None
HIRAI Yuji	None	None	×	×	None
YAMAZAKI Shiro	None	None	×	×	None
NOGUCHI Hideki	None	None	×	×	None
UMEBAYASHI Akira	None	None	×	×	None

**[Audit Structure]**

Assignment of Directors and employees in charge of assistance for the Audit Committee's duties	Assigned
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## Matters Regarding Independent of Such Directors and Employees From Executive Officers

As an organization in charge of assistance for the Audit Committee's duties, the Audit Committee Secretariat has been established under the direction of the Audit Committee. Regarding personnel affairs (e.g., personnel appointment and changes) related to employees who belong to the Audit Committee Secretariat, the Audit Committee's advance approval is required.

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Cooperation among Audit Committee, Accounting Auditors and Internal Audit Departments

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The Audit Committee receives explanations on the audit policy and plan, as well as explanations and reports on audit results, from the Accounting Auditor, and also regularly exchanges opinions including requests on audit items.

When the Internal Audit Division prepares its audit policy and plan, it submits the relevant report in advance to the Audit Committee. In addition, its audit results are regularly reported to President and Representative Executive Officer and the Audit Committee. The Audit Committee is authorized to make requests to the Internal Audit Division on the execution of additional audits, or directly conduct audits if necessary. Regarding personnel affairs (e.g., personnel appointment and changes) related to the Executive General Manager of the Internal Audit Division, the Audit Committee's advance approval is required.

**[Independent Officers]**

Number of Independent Officers	6
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Matters relating to Independent Officers

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The Company designates all Outside Directors who fulfill the qualifications of an Independent Officer as Independent Officers.

**[Incentives]**

Incentive Policies for Directors and Executive Officers	<ul style="list-style-type: none"><li>• In order to realize and promote sustainability management, and steadily implement the Medium-Term Business Plan, the Company has formulated a new Officer Remuneration Policy, which includes a stock-based remuneration system, with the objective of incentivizing each Director and Executive Officer to perform their duties to the very best of their abilities.</li><li>• Remuneration for Executive Officers shall comprise (i) basic remuneration (monetary remuneration) in accordance with mission grade, (ii) bonuses (monetary remuneration) based on individual evaluations conducted each business year, and (iii) performance shares linked to the consolidated performance achievement rate, etc. provided in the Medium-term Business Plan as a stock-based remuneration system (trust-type stock-based remuneration).</li><li>• With regard to the composition of remuneration for Executive Officers, the ratio of performance-linked remuneration and of stock-based remuneration is set with an awareness of its function as a healthy incentive to help achieve sustainable growth.</li><li>• Remuneration for Directors who do not execute business (internal Directors who do not execute business and independent Outside Directors) shall consist only of fixed remuneration, which shall be (i) basic remuneration (monetary remuneration) in</li></ul>
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	<p>accordance with responsibilities and (ii) restricted stock (non-performance-linked stock-based remuneration), which is not linked to performance as a stock-based remuneration system (trust-type stock-based remuneration).</p> <ul style="list-style-type: none"> <li>With regard to the procedures for determining remuneration, to ensure the appropriateness of the level and amount of remuneration, and the transparency of decision-making processes, decisions are made by resolution of the Remuneration Committee comprising three independent Outside Directors and the chairperson of the Board of Directors, who is a non-executive Director elected from inside the Company, and headed by an independent Outside Director. The Remuneration Committee decides on the policy for determining remuneration details for the individual officers (Directors and Executive Officers) of the Company and major subsidiaries of the Group, and on the remuneration details for individual Directors and Executive Officers of the Company. Furthermore, the committee also deliberates and determines internal regulations and other rules for remuneration of the Company's Directors and Executive Officers. The remuneration details for individual officers are deliberated by the nomination and remuneration committees that have been established at the discretion of each company (established at the major group companies Matsuzakaya Department Stores and PARCO, and members include independent Outside Directors of the Company), and are decided by each company's Board of Directors, after being resolved by each company's Annual Shareholders Meeting if such approval is required.</li> </ul> <p>* For details of the Officer Remuneration Policy, please refer to the following page on our website. (<a href="https://www.j-front-retailing.com/english/company/governance/governance05.php">https://www.j-front-retailing.com/english/company/governance/governance05.php</a>)</p>
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Supplementary Explanation

Recipients of Stock Options	
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Supplementary Explanation

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**[Remuneration of Directors and Executive Officers]**

Disclosure of Individual Directors' Remuneration	Disclosure for all concerned
Disclosure of Individual Executive Officers' Remuneration	Disclosure for all concerned

Name	Total amount of consolidated remuneration, etc. (Millions of yen)	Category of Officer	Basic remuneration	Bonuses	Performance-linked stock-based remuneration	Non-performance-linked stock-based remuneration
YAMAMOTO Ryoichi	67	Director	43	—	8	16
HAMADA Kazuko	22	Director	16	—	—	6
YAGO Natsunosuke	19	Director*	16	—	—	3
HAKODA Junya	16	Director*	14	—	—	2
UCHIDA Akira	20	Director*	17	—	—	3
SATO Rieko	19	Director*	16	—	—	3
SEKI Tadayuki	19	Director*	16	—	—	3
KOIDE Hiroko	11	Director*	9	—	—	2
YOSHIMOTO Tatsuya	108	Executive Officer	46	23	39	
SAWADA Taro	72	Executive Officer	40	12	20	
MAKIYAMA Kozo	80	Executive Officer	42	22	16	
WAKABAYASHI Hayato	45	Executive Officer	23	11	11	—
ONO Keiichi	29	Executive Officer	14	8	7	
HIRANO Hidekazu	38	Executive Officer	20	10	8	—
MATSUDA Hirokazu	42	Executive Officer	20	11	11	
NAKAYAMA Takashi	39	Executive Officer	19	10	10	

- (Notes) 1 The asterisk symbol “\*” indicates the independent Outside Directors.
- 2 Lists only those who were officers as of the shareholders meeting of May 26, 2022.
- 3 Directors who concurrently serve as officers are listed in the “Executive Officer” column.
- 4 In the case of Executive Officers who serve concurrently at operating companies, remuneration paid by each company is included.

Policy on Determining Remuneration Amounts and Calculation Methods [Update](#)

Established

#### Disclosure of Policy on Determining Remuneration Amounts and Calculation Methods

For the policy on determining the remuneration of Directors and Executive Officers of the Company and officers of the Group’s major subsidiaries (Directors, Executive Officers and Audit & Supervisory Board

Members), please refer to 【Principle 3-1(ii)】 Basic Views and Policies on Corporate Governance.

**[Supporting System for Outside Directors (Outside Audit & Supervisory Board Members)]**

In order to ensure the effectiveness of the Board of Directors and the three committees of nomination, remuneration, and audit, the Company has established a secretariat for each committee, as well as the Board of Directors Secretariat, which provide the following support.

- Supporting to make decisions on plans of holding meetings of the Board of Directors, three committees, etc.;
- Supporting to make decisions on agenda items of the respective meeting structures and plans for annual deliberations;
- Arranging to provide briefings beforehand to the Outside Directors and providing other information; and
- Providing in-house feedback with respect to questions, opinions and other communications from the Outside Directors provided during prior briefings and other forums.



**[Status of Persons Who Have Retired from a Positions Such as President and Representative Director]**

Retired President and Representative Directors, etc., Holding Advisory or Any Other Positions in the Company

Name	Title/ Position	Responsibilities	Working From and Conditions (Full-time/Part-time, Paid/Unpaid, etc.)	Date of Retirement from Position Such as President	Term of Office
OKADA Kunihiko	Senior Advisor	Engage in external activities such as those for another company, business community, etc.	Part-time Unpaid	May 27, 2010	Varies depending on an agreement made with another such company, community, etc.
OKUDA Tsutomu	Senior Advisor	Engage in external activities such as those for another company, business community, etc.	Part-time Unpaid	May 22, 2014	Varies depending on an agreement made with another such company, community, etc.
SAMURA Shunichi	Senior Advisor	Engage in external activities such as those for another company, business community, etc.	Part-time Unpaid	May 26, 2016	Varies depending on an agreement made with another such company, community, etc.

Total Number of Advisors, Counselors etc., Who Held a Position of President and Representative Director, etc.

3

Other Matters [Update](#)

- In May 2017, the Company abolished the Advisor System from a standpoint of achieving its ideal state of corporate governance and ensuring management transparency in connection with the organizational structure change to a company with three committees (nomination, audit and remuneration committees).
- In connection with the abolition of the Advisor System, the Company has reviewed its rules related to the treatment of retiring officers, and decided that if after an appointment of advisor (one-year term) is completed by a former Representative Executive Officers, and they are serving as an outside director of another company or participating in business community activities, they may be appointed as a Senior Advisor (with no remuneration).

## 2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System) Update

### (1) Overview of Corporate Governance System

The Company is a holding company and, with the exception of authority for matters which have an impact on business of the JFR Group, it accordingly delegates authority to its respective business subsidiaries with respect to matters involving business execution by the business subsidiaries, in order to speed up business decisions and to make managerial responsibilities clear.

The roles and responsibilities of the Company, as a holding company, are as described below. Accordingly, the Company:

1. Plans, formulates and penetrates the Group Vision, Group Medium-term Business Plan and Group Annual Management Policy, and tracks the progress and results thereof;
2. Sets business domains of the Group;
3. Business portfolio management (Optimally allocates the JFR Group's management resources);
4. Generates synergies between businesses;
5. Establishes Group-wide risk management system;
6. Organization design and operation of the entire Group;
7. Human resource management of the entire Group;
8. Management of shareholders;
9. Establishes corporate governance practices for the entire JFR Group;
10. Makes decisions on important matters of business execution relating to management of the JFR Group; and
11. Provides advice and approval for management policy and management strategy of respective operating subsidiaries, and oversees and evaluates progress thereof.

The Company has established as management bodies of the Company, supervisory units that are optimal for realizing more efficient and swifter strategic execution, and is working to clarify each unit's roles, responsibilities and authorities, thereby reinforcing the supervisory function and improving the internal control systems of the entire JFR Group.

### (2) Board of Directors

Directors who are appointed by the shareholders and are entrusted with management of the Company are to carry out the roles and responsibilities in the Board of Directors as listed below. They are to do so in accordance with of their fiduciary responsibility and accountability to shareholders, and with the aim of realizing the Group Vision, etc. Accordingly, these roles and responsibilities include:

- Indicating the overall direction that Group management is to take, by engaging in constructive discussions with respect to the Group Vision, Sustainability Policy, Group Medium-term Business Plan, Group Annual Management Policy and other fundamental management policies, and carrying out multifaceted and objective deliberations that include evaluation of risks with respect to the

aforementioned;

- Appropriately making decisions in terms of overall policy and plans pertaining to Group management on the basis of the direction noted above and overseeing progress and results of the plans;
- Developing an environment conducive to encouraging offense-oriented management geared to achieving discontinuous growth;
- Taking steps to build and develop internal control systems of the JFR Group overall, and otherwise overseeing the operational status of such systems;
- Overseeing conflicts of interest between related parties; and
- Overseeing progress of succession planning relating to the President and Representative Executive Officer, personnel assignment plans pertaining to managerial talent and Executive Officer training, on the basis of summary reports furnished by the Nomination Committee in response to requests.

The Board of Directors of the Company is to be composed of an appropriate number of Directors, but no more than eleven (11), as stipulated in the Articles of Incorporation (one-year terms of office). From the standpoint of separating supervision and execution and ensuring the effectiveness of the Board of Directors' discussions, the composition is such that at least half of the total are independent Outside Directors who are not susceptible to conflicts of interest involving the Company's shareholders.

In addition, we take steps to ensure diversity upon giving consideration to bringing about a balance of knowledge, experience and abilities required of the Board of Directors as a whole, and disclose a combination of skills, etc. possessed by Directors (skill matrix).

\* For details on the skill matrix, please refer to [Disclosure Based on the Principles of the Corporate Governance Code], **【Principle 4-11, Supplementary Principle 4-11-1】** Ensuring Diversity in the Board of Directors in this report and the following location on the Company's website.

(<https://www.j-front-retailing.com/english/company/governance/governance02.php>)

The meetings of the Board of Directors were held 15 times in FY2021 (March 2021 to February 2022). Attendance at the meetings of the Board of Directors was 100%.

Date of the meeting	Major subjects
March 30, 2021	Operational status of Basic Policy to Build Internal Control Systems and evaluation results of internal control of financial reporting, ESG Medium-term Business Plan, etc.
April 13	Matters related business results
April 27	Actions to take in view of developments regarding the COVID-19 pandemic, initiatives for ESG in the new Medium-term Business Plan, etc.
May 27	Amendment of the Corporate Governance Guidelines,

	revision of the Corporate Governance Report, amendment of the Basic Policy to Build Internal Control System, situation in view of state of emergency declarations, etc.
June 29	Actions to take in view of developments regarding the COVID-19 pandemic, important managerial risks, etc.
July 20	Report on the progress of the succession plan, etc.
August 23	Review of strategies for the promotion of the Medium-term Business Plan, actions to take in view of developments regarding the COVID-19 pandemic, validation of rationale for cross-shareholdings, etc.
September 28	Progress of initiatives related to the Payment and Finance Business and environment and society in the Medium-term Business Plan, etc.
October 12	Matters related business results
October 26	Results of evaluation of the effectiveness of the Board of Directors, etc.
November 30	Progress of initiatives for three strategies in the Medium-term Business Plan (developer, prime life, and digital), amendment of the Corporate Governance Guidelines, revision of the Corporate Governance Report, validation of corporate risks, etc.
December 28	The Group Management Policy for FY2022, sale of shares of Dimples' Co., Ltd., etc.
January 25, 2022	The Group Management Policy for FY2022, etc.
February 22	The Group Management Policy for FY2022, etc.

(3) Three Committees (Nomination, Remuneration and Audit Committees)

(Nomination Committee)

The Nomination Committee is composed of three (3) independent Outside Directors and chairperson of the Board of Directors who does not execute business. The chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity. The Nomination Committee determines the contents of proposals on the nomination and dismissal of Directors submitted to shareholders' meetings and reports to the Board of Directors upon consultations from the Board of Directors regarding the nomination and dismissal of Executive Officers as well as the chairpersons and members of individual statutory committees, and other matters.

The meetings of the Nomination Committee were held 16 times in FY2021 (March 2021 to February 2022). Attendance at the meetings of the Nomination Committee was 100%.

Date of the meeting	Major subjects
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March 22, 2021	Management execution framework of J. FRONT RETAILING Co., Ltd. (proposed), confirmation of the skill matrix, etc.
April 9	Election of twelve (12) candidates for Directors of J. FRONT RETAILING Co., Ltd., nomination of candidates for Executive Officers and Representative Executive Officer and appointment of counselors to be proposed to the Board of Directors, nomination of candidates for chairperson of the Board of Directors and chairperson and members of each committee to be proposed to the Board of Directors, officer personnel appointment for Daimaru Matsuzakaya Department Stores Co. Ltd. and PARCO Co., Ltd. and their subsidiaries, and personnel changes of employees in conjunction with officer personnel appointment for J. FRONT RETAILING Co., Ltd.
April 22	Management structure of each JFR Group company for FY2021
May 10	Management structure of JFR Group companies for FY2021, etc.
May 27	Schedule of the Nomination Committee for FY2021, etc.
June 14	Formulation of the succession plan (desirable image for a next successor to President)
July 12	Formulation of the succession plan (consideration of persons subject to evaluation on managerial talent, and items and criteria for evaluation)
August 16	Formulation of the succession plan (consideration of requirements for human resources and key positions), criteria for reappointment of Executive Officers, and officer personnel appointment for Daimaru Matsuzakaya Department Stores Co. Ltd.
September 17	Criteria for reappointment of Executive Officers
October 18	Future procedures for the Nomination Committee, and formulation of the succession plan (report on the result of the evaluation on managerial talent)
November 18	Performance assessment of President and Representative Executive Officer and Executive Officers, formulation of the succession plan for the President (report on the result of the evaluation on managerial talent and examination of key positions), etc.
December 10	Report on details of the meeting between President and Representative Executive Officer and the chairperson of the Nomination Committee, and actions taken for issues in evaluation of the effectiveness of the Board of Directors
December 20	Actions taken for issues in evaluation of the effectiveness of the Board of Directors (draft report to the Board of Directors), etc.
January 17, 2022	Partial revision of the organization of J. FRONT RETAILING Co., Ltd., management execution framework of J. FRONT RETAILING Co., Ltd. for FY2022, management execution framework of Daimaru Matsuzakaya

	Department Stores Co. Ltd. and PARCO Co., Ltd. for FY2022, appointment of President of operating companies, actions taken for issues in evaluation of the effectiveness of the Board of Directors (direction of actions in view of discussions by the Board of Directors), and how the Nomination Committee of J. FRONT RETAILING Co., Ltd. should be involved in appointment of President of major operating companies
January 20	Partial revision of the organization of J. FRONT RETAILING Co., Ltd., and management execution framework of J. FRONT RETAILING Co., Ltd. for FY2022
February 14	How the Nomination Committee of J. FRONT RETAILING Co., Ltd. should be involved in appointment of President of major operating companies, structure of the Board of Directors of Daimaru Matsuzakaya Department Stores Co. Ltd. and PARCO Co., Ltd., confirmation of the skill matrix, and consideration of procedures for conducting interviews with candidates for successor based on the succession plan

(Audit Committee)

To maintain and improve audit accuracy, the Audit Committee is composed of three (3) independent Outside Directors and one (1) internal full-time Director who does not execute business and is well informed about internal information, and the chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity. The Audit Committee effectively audits whether Executive Officers and Directors execute their duties in compliance with the laws and the Articles of Incorporation and efficiently in accordance with the basic philosophy of the Company and the Group Vision, and makes necessary advice and recommendations. It also conducts audits on the construction and operation of internal control, and prepares audit reports.

To ensure the reliability of accounting information, the Audit Committee also oversees the Accounting Auditor, and determines the contents of proposals on the nomination and dismissal of such Auditor and other matters submitted for discussion at shareholders meetings.

The meetings of the Audit Committee were held 20 times in FY2021 (March 2021 to February 2022). Attendance at the meetings of the Audit Committee was 100%.

Date of the meeting	Major subjects
March 11, 2021	Internal audit plan for FY2021, etc.
March 18	Report on the structure of Audit & Supervisory Board Members of the Group companies, etc.
March 30	Report on the operation of the Basic Policy to Build Internal Control System, and results of evaluation of internal controls over financial reporting

April 12	Audit Report for the 14th fiscal year, reappointment of the Accounting Auditor, report of the Accounting Auditor on audit results for the 14th fiscal year, audit findings of the Audit Committee of each Group company, etc.
April 20	Report of Audit & Supervisory Board Members of the Group companies for the second half of FY2020, audit findings of the Audit Committee for FY2020, etc.
May 13	Report of the Compliance Committee, report on management letters of the Accounting Auditor, etc.
May 27	Audit policy and audit plan for FY2021, appointment of Audit Committee members appointed by the Audit Committee and Specified Audit Committee members, etc.
June 15	Report of the Accounting Auditor on audit plan for the 15th fiscal year, approval for the Accounting Auditor's remuneration, report of the Internal Audit Division, etc.
July 8	Report on the Accounting Auditor's review for the first quarter, report of the Risk Management Committee, report of the Internal Audit Division, etc.
August 18	Report of the Compliance Committee, report of the Risk Management Committee, etc.
September 9	Criteria for evaluating the Accounting Auditor
September 16	Report on corrective plan for internal audits for FY2021
October 7	Report of the Risk Management Committee, etc.
October 14	Report on the Accounting Auditor's review for the second quarter, report of Audit & Supervisory Board Members of the Group companies for the first half of FY2021, etc.
November 4	Operation of the organizational audit system
November 18	Report of the Compliance Committee, report of the Risk Management Committee, report of the Internal Audit Division, etc.
December 16	Report of the Internal Audit Division, etc.
January 13, 2022	Report on the Accounting Auditor's review for the third quarter, report of the Internal Audit Division, etc.
February 3	Report of the Internal Audit Division
February 10	Report on the structure of Audit & Supervisory Board Members of each Group company

(Remuneration Committee)

The Remuneration Committee is composed of three (3) independent Outside Directors and chairperson of the Board of Directors who does not execute business. The chairperson is chosen from among independent Outside Directors from the standpoint of transparency and objectivity. The Remuneration Committee

determines the policy on deciding the contents of individual remuneration for Directors and Executive Officers of the Company and officers of the Group's major business subsidiaries (Directors, Audit & Supervisory Board Members and Executive Officers), and determines the contents themselves of individual remuneration for Directors and Executive Officers of the Company.

The meetings of the Remuneration Committee were held 11 times in FY2021 (March 2021 to February 2022). Attendance at the meetings of the Remuneration Committee was 100%.

Date of the meeting	Major subjects
March 22, 2021	Total amount of officer bonuses for FY2020, review of the Officer Remuneration Policy, revisions of the officer remuneration system (such as selection of KPI for incentive compensation in connection with the new Medium-term Business Plan)
April 9	Review of the Officer Remuneration Policy, and revisions of the officer remuneration system
April 22	The performance-linked factor and number of points provided for a stock-based remuneration system for officers (short-term performance share), and results of the performance assessment sheet for FY2020
May 10	Amount of individual officer bonuses for FY2020, individual remuneration amount for FY2021, revisions of the officer remuneration system, etc.
May 27	Revision of the Officer Remuneration Policy and establishment of the officer remuneration rules, treatment of medium- and long-term performance share during the period from FY2017 to FY2021, individual remuneration amount for FY2021, etc.
June 14 June 28	Review of the trust agreement for trust-type stock-based remuneration (overview), review of the share granting rules related to the stock-based remuneration system (overview), disclosure documents on the introduction of a new stock-based remuneration system, disclosure documents on disposal of treasury shares by means of third-party allotment in connection with the introduction of a new stock-based remuneration system
August 16	Grading results of mission grade, and verification of the process
October 18	Verification of the level and composition of officer remuneration using external data, etc.
January 17, 2022	Revisions of the officer remuneration system of the Group's major subsidiaries, and mission grade and individual remuneration amount
February 14	Mission grade and individual remuneration amount, revision of the Remuneration Policy, revisions of the officer remuneration system (such as bonus evaluation weights, and method of assessing President of the Group's



	major subsidiaries), review of the officer remuneration rules, and review of the Rules of Remuneration Committee	
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#### (5) Accounting Auditor

The Company has concluded an audit agreement with Ernst & Young ShinNihon LLC. The Accounting Auditor performs accounting audits in accordance with respective legal provisions. The engagement partners of the auditor, and the number of years they have been involved in the audit, are as follows. Based on discussions with the auditor, appropriate measures are adopted to prevent engagement partners from being involved in the accounting audits of the Company for longer than certain periods.

TAKENOUCHI Kazunori (4 years), SHIBAYAMA Yoshihisa (5 years) and MATSUURA Hiroshi (5 years)

Support staff for audit operations consist of certified public accountants, part-qualified accountants and others.

To provide support for enabling effective audits performed by the Accounting Auditor, the Company develops structures for:

- In order to enable an impartial audit, the details of the audit plan proposed at the beginning of the fiscal year by the Accounting Auditor shall be complied with, and sufficient time for the audit shall be secured.
- Arranging regular discussions (about twice a year) between the Accounting Auditor and President and Representative Executive Officer and relevant Executive Officers, based on “management letters” prepared by the Accounting Auditor. In addition, arranging explanations by the President and Representative Executive Officer to the Accounting Auditor in relation to the Company’s management strategy, as required.
- Arranging meetings between the Accounting Auditor and Audit Committee members and internal audit departments for the purpose of sharing information and exchanging views on a regular basis (about six times per year); and
- Enabling the Audit Committee to perform necessary investigations upon receiving a report from the Accounting Auditor detailing instances of material improprieties and illegal acts related to the execution of duties of Directors and Executive Officers; and enabling the Audit Committee to take necessary measures in that regard, that include reporting, furnishing advice and providing recommendations to the Board of Directors.

#### (6) Risk Management Committee and Compliance Committee

The Risk Management Committee manages and addresses strategic and other risks as a whole systematically from a Group-wide perspective, and makes management decisions specifically focusing on risk management. The Compliance Committee (whose membership includes corporate lawyers) was established for the purpose of appropriately addressing issues of JFR Group compliance management practices. For details, please refer to **【Principles 4-2, 4-3, Supplementary Principles 4-3-4, 4-13-3】** Establishment of

## Company-Wide Risk Management System.

### (7) JFR Group Compliance Hotline

The Company has established a whistleblowing system that enables all JFR Group officers and employees as well as all individuals working at the JFR Group (including part-timers and employees seconded from business partners) to notify the Compliance Committee directly with respect to compliance-related issues, and to seek corrective action. The company has set up points of contact for whistleblowers both internally and outside the Company (corporate lawyers). The JFR Group's internal company rules rigorously provide for the whistleblowing system in terms of protecting the confidentiality of whistleblowers and prohibiting disadvantageous treatment thereof.

### (8) Limited Liability Agreement

The Company concludes a limited liability agreement with each Director who does not execute business pursuant to the provisions of Paragraph 1, Article 427 of the Companies Act so that Directors who do not execute business can adequately fulfill their expected roles. The limited liability agreement stipulates that the maximum amount of liability for damages due to negligence of duties by an Director who does not execute business shall be the higher of twelve million (12,000,000) yen or the amount fixed by laws and regulations; however the limitation of liability is applicable only when the duties that caused the liability were executed by the Director who does not execute business in good faith and without gross negligence.

## 3. Reasons for Adoption of Current Corporate Governance System

The Company has adopted the organizational structure of a company with three committees (nomination, audit and remuneration committees). This is for the purpose of carrying out initiatives to further strengthen corporate governance from the following perspectives:

### (1) Strengthening of the management oversight function by separating oversight from execution

The Company will strengthen the oversight function for business execution of the Board of Directors by separating oversight from execution. In addition, the Company aims to promote sophistication of strategy by having the Board of Directors actively include the insights of external persons in order to hold rigorous discourse on important strategic issues relating to the Group management.

### (2) Greater clarity of authority and responsibility in business execution and promotion of agile management

The Company will enable decisions of business execution to be delegated to Executive Officers (Note), clarify the authority and responsibility, and carry out speedy management decision-making.

(Note) With regard to Executive Officers, although the English name is the same as Executive Officers, which were previously referred to as "shikkoyakuin" in Japanese, the Japanese name and their functions are different.

### (3) Improvement of transparency and objectivity of management

The Company will improve the transparency and objectivity of management by adopting the structure of a company with three committees (nomination, audit and remuneration committees). The majority of the members of each of these committees are independent Outside Directors.

(4) Building an organizational structure compatible with global perspectives

The Company will build a governance structure that is easy to understand from global perspectives, such as those of overseas investors.

### III. Implementation of Measures for Shareholders and Other Stakeholders

#### 1. Measures to Vitalize the General Shareholder Meetings and Smooth Exercise of Voting Rights Update

	Supplementary Explanations
Early Notification of General Shareholder Meeting	<p>We ensure that there is adequate time for our shareholders to consider matters with respect to which they will exercise their voting rights. To that end, we send convocation notices as early as possible (with the aim of doing so at least three weeks prior to the date on which a Shareholders Meeting is to be held) and at the same time we submit such content to financial instruments exchanges and post it to the Company's website as early as practicably possible before sending out convocation notices. The Notice of Convocation of the 15th Annual Shareholders Meeting was provided to financial instruments exchanges and made available on the Company's website before delivery of the printed version and four weeks prior to the date of the Shareholders Meeting.</p> <p>For the Notice of Convocation of the Annual Shareholders Meeting, Reference Materials for Shareholders Meeting and attachments to the Notice of Convocation, please refer to the following page on our website. (<a href="https://www.j-front-retailing.com/english/ir/stock/pdf/220428_Notice_of_Convocation_E.pdf">https://www.j-front-retailing.com/english/ir/stock/pdf/220428_Notice_of_Convocation_E.pdf</a>)</p>
Scheduling AGMs Avoiding the Peak Day	<p>We give consideration to ensuring time for audits in the course of setting dates on which Shareholders Meetings are to be held and schedules otherwise in relation to Shareholders Meetings.</p>
Allowing Electronic Exercise of Voting Rights	<p>Shareholders may exercise their voting rights by accessing the Internet voting website (<a href="https://evote.tr.mufg.jp/">https://evote.tr.mufg.jp/</a>) operated by Mitsubishi UFJ Trust and Banking Corporation via a PC or smartphone.</p>
Participation in Electronic Voting Platform and Other Initiatives Toward Improvement of the Environment for Exercise of Voting Rights by Institutional Investors	<p>Participation in electronic voting platform</p> <p>We give consideration to ensuring that our shareholders are able to conveniently exercise their voting rights, including domestic and overseas institutional investors. To that end, we have adopted online and other means of exercising voting rights and otherwise use an electronic platform for exercising voting rights.</p> <p>Other initiatives toward improvement of the environment for exercise of voting rights by institutional investors</p> <p>We act appropriately with respect to substantively ensuring that shareholders are able to exercise their rights to make proposals and other minority shareholder rights. Moreover, our Articles of Incorporation</p>

	<p>stipulate that a shareholder may exercise his or her voting rights by proxy upon completing the necessary procedures when a beneficial shareholder has filed to exercise rights as a shareholder beforehand.</p>
<p>Providing Convocation Notice in English</p>	<p>We also prepare English translations of our convocation notices and make them available so that our overseas investors are able to properly exercise their voting rights.</p>
<p>Other</p>	<p>We strive to ensure that all shareholders, including those who reside in distant locations, have opportunities to participate in or listen to Shareholders Meetings through means such as live streaming of Shareholders Meetings and accepting questions in advance on the Company's website.</p>

## 2. IR Activities Update

	Supplementary Explanations	Explanation by Representative
Preparation and Publication of Disclosure Policy	<p><b>IR Policy</b></p> <p>Under the basic philosophy that “we aim at developing the Group by making a broad contribution to society as a fair and trusted business entity,” the Company promotes IR activities for the purpose of maintaining and developing relations of trust with stakeholders including shareholders and investors. By accurately and plainly disclosing important information (financial and non-financial information) about the Company in a fair, timely and appropriate manner, we aim to improve management transparency and help stakeholders better understand the Company.</p> <p><b>Information Disclosure Standards</b></p> <p>The Company discloses important information of the JFR Group in a timely and appropriate manner, in accordance with Japan’s Financial Instruments and Exchange Act and other such laws and regulations, as well as in accordance with rules for timely disclosure stipulated by financial instruments exchanges on which the Company’s shares are listed. Even in cases where such laws, regulations and the timely disclosure rules do not apply, the Company recognizes information deemed useful to shareholders, investors and other stakeholders as important with respect to its corporate activities as called for by society. As such, the Company proactively discloses such information in an impartial and swift manner using appropriate means, and with the added aim of facilitating more extensive understanding regarding the JFR Group.</p> <p><b>Information Disclosure Method</b></p> <p>The Company discloses important company information to which the timely disclosure rules apply through the TDnet (Timely Disclosure Network) system</p>	

provided by the Tokyo Stock Exchange, while posting the same information on the Company's website, etc. as quickly as possible. With respect to any information that is deemed to help stakeholders better understand the Company, even where the timely disclosure rules do not apply to it, the Company works to publicize such information on its website as well as by using social media and publishing integrated reports.

The Company releases information in a timely and appropriate manner by making use of the TDnet and EDINET platforms, the Company's website and other means in line with the attributes of the information being disclosed. Moreover, to ensure that we disclose information in an impartial manner, we prepare and release English translations of our convocation notices for Shareholders Meetings, annual securities reports, integrated reports, timely disclosure information, financial information and sustainability reports.

#### Improvement of Communication

The Company's efforts to improve communication include timely disclosure and information transmission on its website in combination with various briefings and meetings and responses to inquiries from shareholders and investors on a daily basis. The comments and requests received from shareholders and investors are widely shared among the Company and related companies of the Group, and we refer to them in company management to increase corporate value.

#### Quiet Period

In order to prevent the leakage of financial information and ensure fairness, the Company refrains from answering any questions concerning financial results during the quiet period from the day following the closing date of each quarter until the release of financial results. However, the Company will disclose information in a timely and appropriate manner if a significant amendment to business

	<p>performance is necessary, even during the quiet period.</p> <p>Forward-looking Statements</p> <p>Forward-looking statements including future plans, prospects and strategies as disclosed by the Company are prepared based on certain assumptions the Company deems reasonable at the time of disclosure and include certain risks and uncertainties. Therefore, actual results may differ from forecasts and prospects due to future changes in economic and business environment surrounding the Company.</p>	
Regular Investor Briefings for Individual Investors	<p>Although the Company forwent holding briefings for FY2020 due to the impact of COVID-19, briefings were held over the Internet in July and December in FY2021.</p>	None
Regular Investor Briefings for Analysts and Institutional Investors	<p>The Company holds briefings for analysts twice a year after the release of financial results (interim, year-end). In FY2021, two financial results briefing sessions and eight small meetings (small-sized briefing sessions) were held at the initiative of President and Representative Executive Officer.</p> <p>In addition, after the earnings results were announced in the first quarter and the third quarter, IR personnel played a leading role in holding two teleconferences for analysts, four small meetings, and 73 individual meetings with domestic institutional investors.</p> <p>Furthermore, to enhance disclosures and dialogues on non-financial information, the Company held an ESG briefing in December in FY2021, the fourth time such a briefing has been held, with the independent Outside Directors also giving speeches.</p>	Yes
Regular Investor Briefings for Overseas Investors	<p>To strengthen relationships with overseas investors, the Company held individual meetings with them via the Internet in July and November in FY2021. The President and Representative Executive Officer held dialogues with 21 companies, and the Managing Executive Officer held dialogues with 2 companies.</p> <p>The Company also participated in conferences for overseas investors held in March, May and November</p>	Yes



	<p>2021, and the President and Representative Executive Officer held dialogues 10 times, the Managing Executive Officer, 4 times, and the IR personnel, 3 times. In addition, the IR personnel also held individual meetings with overseas investors via the Internet 54 times. Using these opportunities, the Company held a total of 94 meetings with overseas-based investors.</p>	
<p>Posting of IR Materials on Website</p>	<p>The above briefings may be viewed on video online. The Company also publishes its quarterly financial results and materials for investor briefings, monthly consolidated business reports, timely disclosure materials and other IR information on its website (<a href="https://www.j-front-retailing.com/english/ir/">https://www.j-front-retailing.com/english/ir/</a>).</p>	
<p>Establishment of Department and/or Manager in Charge of IR</p>	<p>Investor Relations Promotion Division, Financial Strategy Unit</p> <p>The Company has established the Investor Relations Promotion Division inside the Financial Strategy Unit to build stable relationships of trust with its shareholders and investors. The Company aims to enhance its constructive dialog using more highly accurate information based on financial data related to not only business performance in the short term but also the future outcomes expected as a result of carrying out the business strategies.</p>	
<p>Other</p>	<p>Promoting Constructive Dialogue</p> <p>Through these IR activities, the Company received the IR Grand Prix in the 2021 IR Award (sponsored by Japan Investor Relations Association) in FY2021, following the receipt of the Best IR Award in the 2020 IR Award in FY2020. The Company was also chosen as No. 3 in the retail category of the Award for Excellence in Corporate Disclosure (sponsored by The Securities Analysts Association of Japan) in FY2021, following FY2020.</p> <p>We will continue to promote its IR activities to enhance management transparency and help stakeholders understand us more deeply by fairly disclosing important information about the Company in an easy-to-understand, appropriate and timely manner.</p>	

	<p>A full range of tools to promote dialogue</p> <p>The FY2021 Integrated Report was designated as an “Excellent Integrated Report” by asset managers of the GPIF. This is the fifth time that we have been selected in this way.</p> <p>In addition, with the aim of realizing sustainability management and disclosing related information, we created a Sustainability Report that focuses on ESG information.</p> <p>Following FY2020, the Company has also prepared the Integrated Report and Sustainability Report for FY2021.</p> <p>We will continue to promote its IR activities to enhance management transparency and help stakeholders understand us more deeply by fairly disclosing important information about the Company in an easy-to-understand, appropriate and timely manner.</p> <p>Maintaining and enhancing a constructive approach to dialogue</p> <p>In FY2021, the global spread of COVID-19 has resulted in a business environment of continuous severity and an outlook characterized by extreme uncertainty. Despite these circumstances, the Company published earnings forecasts that incorporate certain assumptions that could be considered reasonable by management, with the objective of promoting dialogue by providing an opening for discussions with institutional investors and analysts.</p>	
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**3. Measures to Ensure Due Respect for Stakeholders** Update

	Supplementary Explanations
<p>Stipulation of Internal Rules for Respecting the Position of Stakeholders</p>	<p>The JFR Group Philosophy defines the basic stance toward all stakeholders; “corporate credo,” “basic philosophy,” “Group Vision,” “Sustainability Policy,” “Corporate Governance Guidelines,” “Ideal company we aim to be and value we aim to provide,” “JFR Way,” “commitments to stakeholders.” All officers and employees of all companies of the Group deeply understand this philosophy and act</p>

	<p>positively toward the further development of the Group.</p> <p>For details, please refer to the following page on our website. (<a href="https://www.j-front-retailing.com/english/company/company.php">https://www.j-front-retailing.com/english/company/company.php</a>)</p>
<p>Implementation of Environmental Activities, CSR Activities, etc.</p>	<p>■JFR Group “Sustainability Policy”</p> <p>The society we live in is facing various social issues inside and outside Japan, including abnormal weather, water resource crises, resource depletion, widening disparity, underemployment, and human rights issues. Corporations are required to make even more contributions to a sustainable society in line with the international initiatives by, for example, addressing climate change in accordance with the Paris Agreement and the social issues listed in the “Sustainable Development Goals (SDGs)” adopted by the United Nations. Initiatives toward environment, society, and governance by corporations are thus indispensable.</p> <p>Whereas Daimaru and Matsuzakaya, which are the cornerstones of the JFR Group, have carried out business activities in their long history spanning 300 to 400 years under the corporate credos “Service before profit” and “Abjure all evil; pursue all good,” representing their commitment to pursuing the right path. We have many places where we communicate with customers, including retail stores. We have set the places of communication with customers as one of the key areas that the Company designates for the sustainability management and are seriously making concerted efforts to realize a sustainable society on our own initiative.</p> <p>In this context, the Company drew up a “Sustainability Policy” in addition to identifying seven areas of materiality (important issues) that the JFR Group should address. We believe it will lead to contributing to the international goals “sustainable development goals (SDGs)” by setting medium- and long-term goals to be achieved for these issues and actively working on solutions through business activities.</p> <p>■Seven materiality issues</p> <p>(i) Contribution to decarbonized society</p> <p>[Commitment]</p> <ul style="list-style-type: none"> <li>• Leading decarbonized society and creating a global climate for new generations</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>• 60% reduction of Scope 1 and 2 greenhouse gas emissions (compared to FY2017)</li> <li>• 60% ratio of renewable energy in electric power</li> <li>• Expand onsite generation and consumption of renewable energy</li> </ul>

	<p>(ii) Promotion of circular economy</p> <p>[Commitment]</p> <ul style="list-style-type: none"> <li>Realizing a sustainable global environment for the future and a growth as a company through the promotion of circular economy</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>50% reduction of waste (including food) (compared to FY2019)</li> <li>Total recycle and recovery volume of 3,000 t through ECOFF</li> <li>Introduce and expand the sharing and upcycling business</li> <li>Expand recycling and reuse of used products</li> </ul> <p>(iii) Realization of customers' healthy/safe/secure life</p> <p>[Commitment]</p> <ul style="list-style-type: none"> <li>Realizing a future-oriented Well-Being Life that satisfies the mind and body of our customers</li> <li>Building safe, secure and resilient stores for the future</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>80% customer recognition and support for JFR sustainability activities</li> <li>Expand engagement with ethical consumption in overall lifestyle</li> <li>Provide excitement to daily life by expanding the entertainment and wellness businesses</li> <li>Store development that incorporates the latest technology to provide high levels of resilience through disaster readiness and disease prevention, as well as provision of comfortable and pleasant spaces with consideration of health</li> </ul> <p>(iv) Promotion of diversity &amp; inclusion</p> <p>[Policy]</p> <ul style="list-style-type: none"> <li>Realizing a highly diversified society where everyone recognizes each other's diversity and flexibly demonstrates his/her individuality</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>Aim for a 50% ratio of women in management positions (consolidated)</li> <li>Aim for mandatory retirement at 70</li> <li>3.0% ratio of people with disabilities employed</li> <li>Realize business growth by utilizing diverse capabilities</li> <li>Development of sales floors, products and services for diverse customers</li> </ul> <p>(v) Realization of work-life integration</p> <p>[Policy]</p> <ul style="list-style-type: none"> <li>Realizing Well-Being for the employees and their families through new ways of working for the future of diversity and flexibility</li> </ul>
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	<p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>• 0% ratio of people leaving employment for childcare or nursing care</li> <li>• 100% ratio of people using childcare leave</li> <li>• 80% satisfaction in employee satisfaction survey</li> <li>• Improving productivity by having an organization in which people can work any time anywhere</li> </ul> <p>(vi) Coexistence with local communities</p> <p>[Commitment]</p> <ul style="list-style-type: none"> <li>• Building affluent future-oriented communities together with local residents, where people gather centered on our stores</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>• Increase attractiveness of towns by leveraging local features and develop to contribute to the creation of lively towns</li> <li>• Lateral expansion of store adoption of CSV</li> <li>• Regional revitalization through links with local communities at all stores, including local production for local consumption</li> </ul> <p>(vii) Management of the entire supply chain</p> <p>[Commitment]</p> <ul style="list-style-type: none"> <li>• Realizing a sustainable supply chain created together with suppliers</li> <li>• Realizing decarbonization throughout the entire supply chain created together with suppliers</li> <li>• Realizing Well-Being in which we, together with suppliers, protect the human rights and health of the people working along the supply chain</li> </ul> <p>[Targets to be Achieved by 2030]</p> <ul style="list-style-type: none"> <li>• Implementation of self-assessment under the Principles of Action for Suppliers, and 95% recovery and 100% penetration rate of the questionnaire forms</li> <li>• Aim for 40% reduction of Scope 3 greenhouse gas emissions (compared to FY2017)</li> <li>• Firmly establish business activities with respect for the human rights of suppliers and employees</li> </ul> <p>For the specific measures taken toward each area of materiality, please refer to the following page on our website.  <a href="https://www.j-front-retailing.com/english/sustainability/sustainability.php">https://www.j-front-retailing.com/english/sustainability/sustainability.php</a>  <a href="https://www.j-front-retailing.com/english/ir/library/sustainability.php">https://www.j-front-retailing.com/english/ir/library/sustainability.php</a></p>
<p>Development of Policies on Information Provision to</p>	<p>We believe that promoting constructive dialogue with our shareholders and investors helps the JFR Group achieve sustainable growth while</p>

<p>Stakeholders</p>	<p>increasing corporate value over the medium to long term. The Company is committed to timely and appropriate disclosure of information premised on constructive dialogue, and through such initiatives maintains and develops trusting relations with its stakeholders.</p> <p>The Company discloses important information of the JFR Group in a timely and appropriate manner, in accordance with Japan’s Financial Instruments and Exchange Act and other such laws and regulations, as well as in accordance with rules for timely disclosure stipulated by financial instruments exchanges on which the Company’s shares are listed. Even in cases where such laws, regulations and the timely disclosure rules do not apply, the Company recognizes information deemed useful to shareholders, investors and other stakeholders as important with respect to its corporate activities as called for by society. As such, the Company proactively discloses such information in an impartial and swift manner using appropriate means, and with the added aim of facilitating more extensive understanding regarding the JFR Group.</p> <p>Formulating and Disclosing the Management Strategies and Business Plans</p> <p>The Company draws up business model, medium- to long-term strategy story that the JFR Group pursues, as well as the Group management strategies and Group business plans which indicate management benchmarks and other objectives, with the aim of realizing the Group Vision.</p> <p>We release those documents in order to share such details with our shareholders, investors and other stakeholders.</p> <p>Methods of Information Disclosure</p> <p>Please refer to the methods stated in IR Policy under “2. IR Activities” above.</p>
<p>Other</p>	<p>JFR Principles of Action</p> <p>The JFR Principles of Action, which stipulate that all the JFR Group officers and employees shall recognize their own roles and responsibilities and act in a highly ethical manner in order to fulfill social responsibilities, adhere to the corporate credo, and realize the corporate vision, consists of the following five policies.</p> <ul style="list-style-type: none"> <li>• JFR Conduct Policy</li> <li>• Procurement Policy</li> <li>• Human Rights Policy</li> </ul>

- Anti-corruption Policy
- Occupational Health and Safety Policy

For each policy, please refer to the following page on our website.

(<https://www.j-front-retailing.com/english/sustainability/principles-of-action.php>)

## IV. Matters Related to the Internal Control System

### 1. Basic Views on Internal Control System and the Progress of System Development Update

#### Basic Policy to Build Internal Control System

This is a basic policy for J. FRONT RETAILING Co., Ltd. (hereinafter, the “Company”) relating to building an internal control system for legal and appropriate execution of overall business within the JFR Group (meaning the corporate group comprising the Company and its subsidiaries; the same shall apply hereinafter). By specifically promoting this policy, the JFR Group aims to contribute to ensuring the sustainable growth of the JFR Group and increasing corporate value over the medium to long term.

- The Company aims to realize corporate governance that is a structure for transparent, fair, swift and resolute decision-making with due attention to the perspectives of shareholders and also customers, employees and communities in order to ensure the sustainable growth of the JFR Group and increase corporate value over the medium to long term. The Company has therefore adopted the structure of a company with three committees (nomination, audit and remuneration committees) in order to strengthen the oversight function and decision-making function for business execution of the Board of Directors by clearly separating management oversight and execution functions.
- In order to achieve our best possible corporate governance structure, it is important that the President and Representative Executive Officer takes and hedges various risks (uncertainties) within the JFR Group to build an internal control system capable of appropriate and efficient business execution.
- The internal control system is a structure that companies should establish to control internal risks (uncertainties) with a view to realizing sustainable, stable growth. Specifically, the system comprises the following Group management system, risk management system, legal compliance system, internal audit system, and audit committee system.

#### I. Group Management System

##### (1) Board of Directors

- The Board of Directors shall perform an oversight function by monitoring the Executive Officers’ and Directors’ execution of business.
- The Board of Directors shall discuss and resolve matters defined in the Companies Act and/or the Articles of Incorporation, as well as the Group Vision, Sustainability Policy, Group Medium-term Business Plan, overall policy and plan for Group management, M&As, Group financing plans, and other individual important matters relating to Group management. In order to speed up business decisions and execution, the task of determining matters involving business execution other than the above shall be delegated to execution, with the exception of matters which have a material impact on the Group management.
- For monitoring action, decision-making and the like by the Board of Directors, the composition is such that at least half of the total are independent Outside Directors who are not susceptible to conflicts of interest involving the Company’s shareholders, from the standpoint of separating supervision and



execution and ensuring the effectiveness of the Board of Directors' discussions.

- To ensure effectiveness of objective management oversight, in addition to the Outside Directors, non-executive Directors elected from inside the Company and who are well informed about internal information shall also be appointed.
- To further strengthen oversight function while conducting smooth operation of the Board of Directors, an internal Director who does not execute business shall be selected as the chairperson of the Board of Directors.

#### (2) Management execution framework

- The Company shall clearly separate management oversight and execution and strengthen the Board of Directors' oversight function while delegating authority for execution to enable swift management decision-making. Meanwhile, execution shall be controlled by having the following framework.
- The execution bodies shall be supervisory units that are optimal for realizing more efficient and swifter strategic execution, and Executive Officers shall be appointed as the head of the units.
- The Company clarifies the missions of the President and Representative Executive Officer and each strategy unit. Each division formulates and executes a concrete plan based on the mission, and the roles and operations set forth in the Rules for Division of Organizations and Duties.
- Execution shall formulate the major Group management policies and individual important matters, and oversee business execution of business subsidiaries. The Board of Directors shall discuss and determine (approve) the suitability of major policies and plans that execution has prepared as well as individual important matters.
- While discussing the overall policy and plan and other matters for the Group's management at the Group Management Meeting, the Group Policy Meeting, each segment's Medium-term Business Plan Progress Meeting, the Affiliated Business Results and Strategy Examination Meeting, etc., participants confirm the progress of management strategies and share information between management, and so forth.
- The Company shall construct systems to raise overall efficiency of the Group such as the introduction of the Group's common accounting system in principle and promotion of centralized management of Group funds.
- The Company has adopted the International Financial Reporting Standards (IFRS) voluntarily in the interest of implementing effective management based on appropriate asset evaluation, applying business management that gives emphasis to the profit of the current period, increasing convenience for overseas investors by improving the international comparability of financial information.

#### (3) System for promoting internal controls

- Under the direction of President and Representative Executive Officer, to strengthen internal control over execution, the departments and responsible persons in charge of internal controls shall be established, and shall manage the development and operation of the internal controls in relation to the Companies Act and the internal control system in relation to the Financial Instruments and Exchange Act at the Company and the business subsidiaries.
- The departments in charge of internal controls shall coordinate with the Audit Committee, the internal audit

departments, and each supervisory unit and business subsidiaries to share information and remedy any deficiencies that occur in the internal controls.

- With regard to internal controls over financial reporting, the Company shall be in compliance with Japan's Financial Instruments and Exchange Act and various associated laws and regulations, and an internal company system to ensure the credibility of financial reporting shall be constructed at the Company and business subsidiaries.

## II. Risk Management

- The Company shall establish the Risk Management Committee as an advisory body to the President and Representative Executive Officer with regard to risk management. The committee is chaired by the President and Representative Executive Officer and comprises Executive Officers and others.
- The Risk Management Committee shall discuss important matter, including risk identification and evaluation, and determination of risks to be reflected in strategies, and utilize risk management for management decision-making. The committee also reports details of its deliberations to the Board of Directors in a timely manner.
- An officer shall be put in charge of risk management in order to promote the operation of risk management. In addition, departments and responsible person shall be put in charge of risk management, and shall provide support, guidance and monitoring regarding risk management at the Company and business subsidiaries.
- Each business subsidiary shall put departments and responsible persons in charge of risk management, and shall carry out daily direction of risk management.
- For crisis events such as large-scale earthquakes, fires and accidents, crisis management shall be controlled by the "Emergency Response Headquarters" headed by the President and Representative Executive Officer.

## III. Legal Compliance System

### (1) System for promoting compliance

- The Company shall establish the Compliance Committee as an advisory body to the President and Representative Executive Officer regarding the operation of compliance management. The President and Representative Executive Officer shall be the chairperson and the members of the committee shall be corporate lawyers, Executive Officers and others.
- An officer shall be put in charge of compliance in order to promote the operation of compliance management.  
In addition, departments and responsible person shall be put in charge of compliance, and shall supervise development and penetration activities of the compliance system and the status of operation thereof at the Company and business subsidiaries.
- At business subsidiaries, departments and responsible persons shall be put in charge of compliance, and shall carry out daily supervision and direction of business operations that are in accordance with laws and regulations and internal company rules.

- The Compliance Committee shall strengthen cooperation with the departments in charge of compliance of each business subsidiary to continuously implement development of the foundation for the compliance system and supervision of the status of operation, and promote compliance with laws and regulations, corporate ethics, etc. In addition, in the case where any material compliance-related matter occurs, the committee shall develop measures to take, etc.

The committee also reports details of its deliberations to the Audit Committee in a timely manner.

#### (2) Whistle-blowing system

- The Company shall establish the “JFR Group Compliance Hotline” as the whistle-blowing system of the JFR Group that also extends beyond companies (to a corporate lawyer), which may be used by all persons working at the Company and business subsidiaries.
- The hotline’s policy shall be to maintain strict confidentiality regarding notifications and reports and shall not disclose the personal information of whistleblowers to a third party without their consent; to be careful to avoid identification of the whistleblower when investigating the facts; and to ensure that whistleblowers are not subjected to disadvantageous treatment in terms of personnel affairs or any other aspect.
- For hotline reports concerning management personnel, the Company shall build a structure whereby the reports are submitted directly to the Audit Committee and subjected to directions from the Audit Committee so as to secure an independent reporting route.

#### IV. Internal Audit Structure

- The Company shall establish independent internal audit departments under the direction of the President and Representative Executive Officer. In accordance with internal audit rules and under the direction of the President and Representative Executive Officer, the internal audit departments shall audit the operations of the Company and business subsidiaries or ask them to properly report the results of audits of operations, examine the properness and effectiveness of the process for their operations, and provide guidance, advice and proposals to all departments at the Company and to business subsidiaries.
- The persons responsible for the internal audit departments, while providing directions, guidance and assistance to the internal audit departments of the business subsidiaries, provide a report to the President and Representative Executive Officer of the status of internal control functions through a third-party evaluation of the audit plans and audit results of the business subsidiaries.
- To further enhance corporate governance by strengthening auditing functions, the Company shall clarify links among the President and Representative Executive Officer, the Audit Committee and the internal audit departments. Specifically, the Company shall adopt a dual-reporting system where both the President and Representative Executive Officer and the Audit Committee shall receive reports. When the reports are made, the audit report and the improvement report shall be reported together to realize swift measures.
- Appointments and transfers of persons responsible for the internal audit departments shall be subject to advance approval by the Audit Committee, and when such persons are evaluated, the Audit Committee states an opinion before the execution of such evaluation.

## V. Structure of the Audit Committee

- The Audit Committee shall audit the legality and suitability of the execution of duties by the Executive Officers and Directors.
- The Audit Committee is composed of independent Outside Directors and full-time Directors who do not execute business, and the Chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity.
- The Audit Committee Secretariat has been established as an organization in charge of assistance for the Audit Committee's duties.
- Regarding personnel appointments and changes for the Audit Committee Secretariat organization and staff members, and personnel evaluation of the responsible person for the Audit Committee Secretariat, the Audit Committee's advance approval is required to ensure independence.
- The Audit Committee shall have periodic meetings with the President and Representative Executive Officer to share information. Moreover, the Company's Executive Officers and Directors may be asked to attend Audit Committee meetings to provide reports and opinions as necessary.
- The Audit Committee shall regularly coordinate with the internal audit departments to share information. Moreover, the Accounting Auditor, outside experts and others may be asked to attend Audit Committee meetings to provide reports and opinions as necessary.
- The Audit Committee members shall report to the Audit Committee on the status of audits of the following matters:
  - Matters resolved by or reported to the Board of Directors
  - Matters identified by the Audit Committee as issues
  - Internal audit implementation status and results (audit report, improvement report, etc.)
- The Audit Committee members shall attend the Group Management Meeting and other meetings, inspect important documents associated with the execution of duties, such as circular approval memos, and request explanations from officers and employees of operating companies as necessary.
- Business subsidiaries shall submit the necessary audit reports and perform other duties if requested to do so by the Audit Committee.
- The Audit Committee shall have periodic meetings and the like with Audit & Supervisory Board Members of the business subsidiaries to enhance and strengthen the auditing of the entire Group.
- Personnel appointments and changes for audit & supervisory board members of business subsidiaries shall require approval from the Audit Committee, and the audit & supervisory board members of business subsidiaries concurrently serve as members in the Audit Committee Secretariat.
- The Audit Committee may request expenses deemed necessary for performing the duties from the Company, and the Company shall bear them.

## VI. System for Storage and Management of Information

### (1) Confidential information management

- For documents relating to the execution of duties by Execution Officers and Directors, and minutes and related documents regarding meetings chaired by Executive Officers and Directors (all documents include electromagnetic records), in accordance with laws and regulations and the rules on confidential information management, each responsible department shall carry out document storage and management during the stipulated period and shall develop a system to enable inspections of such documents at any time.

(2) Information security management

- Senior Executive General Manager of the system departments shall control information security management of the Company based on the Information Security Policy and the IT Governance Policy, and shall report periodically and whenever necessary on the status of information system management and related matters to the Board of Directors, the Audit Committee, the Management Meeting and the President and Representative Executive Officer.

## **2. Basic Views on Eliminating Anti-Social Forces**

The Company aims to develop the Group by making a broad contribution to society as a fair and trusted business entity as defined in its Basic Philosophy of the Company and commits to ensuring CSR-oriented management. With regard to the severance of relations with antisocial forces, the JFR Conduct Policy sets out the following stipulations.

(Prohibition of Transactions with Antisocial Forces)

We maintain no relationships with antisocial forces, organizations, groups or individuals that could threaten the social order and the safety of civic life, resolutely rejecting pressure from such elements, and excluding them.

## V. Other

### 1. Adoption of Anti-Takeover Measures

Adoption of Anti-Takeover Measures	Not Adopted
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Supplementary Explanation
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Basic policy regarding control of the Company

[1] Contents of basic policy

The Company believes it is necessary for the party controlling the Company's financial and business policy decisions to be a party who sufficiently understands the financial and business details of the JFR Group and the sources of the JFR Group's corporate value, continuously and sustainably ensures that the corporate value of the JFR Group and, by extension, the common interests of shareholders are served, and enables further improvement in this area.

As the Company is a listed enterprise, the Company's policy regarding its shareholders is that, in general, they are determined through free market transactions on the financial instruments market. Furthermore, even in the case of a purchase of shares of the Company above a certain scale by specific shareholders or specific groups (hereinafter "Large-Scale Purchase"), if this Large-Scale Purchase will contribute to the corporate value of the JFR Group and, by extension, the common interests of its shareholders, the Company believes that this should not be rejected outright and that, ultimately, the decision on whether to accept or reject it should be left to the discretion of the Company's shareholders.

Nevertheless, a Large-Scale Purchase that involves a serious risk of causing damage to the corporate value of the JFR Group may be envisaged. This may include a Large-Scale Purchase that, in view of its purpose and other factors, would demonstrably harm the JFR Group's corporate value; one with the potential to involve substantial coercion of shareholders to sell shares of the Company; or one that would not provide sufficient time and information for the Company's Board of Directors and shareholders to consider factors such as the details of the large-scale purchaser's proposal, or for the Company's Board of Directors to make an alternative proposal.

A party attempting this kind of Large-Scale Purchase, which would not contribute to the corporate value of the JFR Group and, by extension, the common interests of its shareholders (hereinafter, the "Large-Scale Purchaser"), would not be appropriate as a party controlling the Company's financial and business policy decisions. Accordingly, the Company believes that it is the duty of the Company's Board of Directors, which is entrusted by the shareholders to manage the Company, to respond to this kind of Large-Scale Purchase by ensuring that processes such as provision of information by the Large-Scale Purchaser and considerations and evaluations by the Company's Board of Directors are carried out, and securing sufficient time for the Company's Board of Directors and shareholders to consider the details of the Large-Scale Purchaser's proposal in order to prevent damage to the corporate value of the JFR Group and, by extension, the common interests of its shareholders.

[2] Frameworks contributing to realization of basic policy

Since the foundation of Daimaru and Matsuzakaya, the JFR Group has been engaged in businesses of kimono fabric stores and department stores for many years based on the corporate philosophies and traditional spirits of these businesses, which are: “Service before profit (those who place service before profit will prosper),” “Abjure all evil; pursue all good” and “In doing good to others, we do good to ourselves.”

The Company believes that the sources of the JFR Group’s corporate value are the relationships of trust it has established with customers and with society, which have been refined on the basis of these philosophies and spirits.

Accordingly, in order to exemplify the principles of “customer-first principle” and “contribution to society,” which are in common with these philosophies and spirits, the Company has established the following basic philosophies of the JFR Group: “to aim at providing high quality products and services that meet the changing times and satisfying customers beyond their expectations” and “to aim at developing the JFR Group by making a broad contribution to society as a fair and trusted business entity.” Based on these basic philosophies, the Company implements a wide range of measures with the aim of realizing the JFR Group’s vision; Create and Bring to Your Life “New Happiness,” in order to make a contribution to securing and enhancing the corporate value of the JFR Group and, by extension, the common interests of shareholders.

[3] Framework to prevent parties deemed inappropriate in light of basic policy from controlling the financial and business policy decisions of the Company

At present, the Company has not specifically stipulated a concrete framework for a case in which a Large-Scale Purchaser appears, commonly known as takeover defense measures.

Nevertheless, the Company believes that, in order to prevent damage to the JFR Group’s corporate value if a Large-Scale Purchaser appears, it is necessary to carefully examine the impact a Large-Scale Purchase would have on the JFR Group’s corporate value after ascertaining certain information about the Large-Scale Purchaser. Such information would include the nature of the Large-Scale Purchaser, the purpose of the Large-Scale Purchase, the Large-Scale Purchaser’s proposed financial and business policies and their policy for handling shareholders, the JFR Group’s customers, business partners, employees, the communities that surround the JFR Group and other stakeholders.

Accordingly, if this occurs, the Company will establish an independent committee composed of outside officers and experts with viewpoints that are independent from the Company’s Management Team and Internal Directors. If the Company judges that the said Large-Scale Purchaser is inappropriate in light of the aforementioned basic policy after considering advice and opinions from the committee, the Company will act to secure the JFR Group’s corporate value and, by extension, the common interests of shareholders by taking necessary and appropriate measures.

[4] Judgment of the Company’s Board of Directors regarding concrete framework and reasons for such judgment

Various measures formulated by the JFR Group are formulated based on the JFR Group's basic philosophy, and are intended to further build up the relationships of trust with customers and with society, which are the sources of the JFR Group's corporate value. Therefore, the Company believes that these measures are in line with the contents of the basic policy and contribute to securing and enhancing the corporate value of the JFR Group and, by extension, the common interests of shareholders.

Furthermore, if the Company takes necessary and appropriate measures against a Large-Scale Purchaser judged to be inappropriate in light of the basic policy, the fairness, neutrality and rationality of this judgment will be ensured by making it in consideration of advice and opinions from an independent committee whose independence from the Internal Directors of the Company is assured. Accordingly, the Company believes that these measures would not damage the corporate value of the JFR Group or the common interests of shareholders, and that they are not intended to maintain the positions of the officers of the Company.

## 2. Other Matters Concerning to Corporate Governance System

### Overview of Timely Disclosure Structure

#### [1] Identification and Management of Company Information

##### (1) System to grasp information concerning management's decision-making

Under the structure that clarifies the roles and responsibilities of each supervisory unit, the Company has a system in place that allows Directors and Executive Officers to grasp information on the respective supervisory unit and Group company that they are in charge of. Proposals on matters to be addressed at the meeting of the Board of Directors (held at least once a month) in which the final decisions on important matters relating to management are made are submitted by each supervisory unit and Group company, and these proposals are, as a general rule, presented in advance at the Group Management Meeting. Furthermore, we operate the Group Policy Meeting, each segment's Medium-term Business Plan Progress Meeting, the Affiliated Business Results and Strategy Examination Meeting and other meeting bodies to grasp and share information on the Company and Group companies.

##### (2) System to grasp information from the Audit Committee, Internal Audit Division, Risk Management Committee, Compliance Committee, etc.

To grasp important decision-making processes and the status of the execution of duties, full-time members of the Audit Committee not only attend important committee and other meetings, such as the Group Strategy Meeting, but also peruse important documents relating to the execution of business such as approval circulars. In addition, the Company has a system in place whereby if there is information about an event or risk of event that has not been shared at regular meetings of the Audit Committee and operating units and that is significantly damaging to the Company, Executive Officers and employees report such fact to the Audit Committee.

The Company adopts a system where the Internal Audit Division carries out internal audits of daily operations of the Company and its Group companies and appropriately reports important matters to the Audit Committee.



The Company also has established the “JFR Group Compliance Hotline” as the whistle-blowing system of the JFR Group to collect information on compliance issues, and the Compliance Committee appropriately reports these issues to the President and Representative Executive Officer and the Audit Committee.

(3) System to manage company information

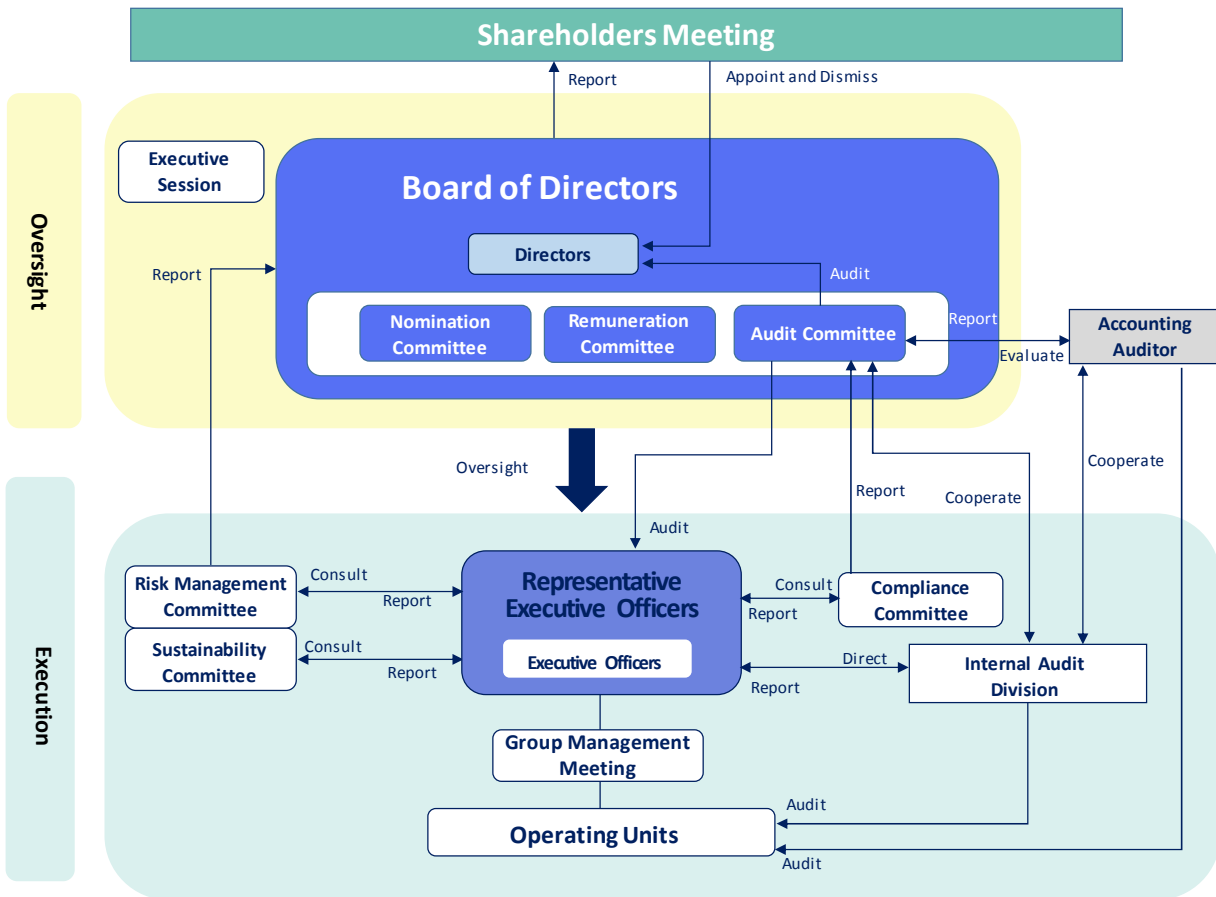
With respect to company information, particularly significant event having an effect on investment decisions of investors, and information that is subject to timely disclosure requirements as stipulated by financial instruments exchanges, we develop structures for appropriately managing it by stipulating the Rules for Preventing Insider Trading that includes procedures for handling and managing such information, and responsible managers.

Moreover, in order to prevent the leakage of financial information and ensure fairness, the Company refrains from answering any questions concerning financial results during the quiet period from the day following the closing date of each quarter until the release of financial results. However, the Company will disclose information in a timely and appropriate manner if a significant amendment to business performance is necessary, even during the quiet period.

[2] System for Timely Disclosure of Company Information

The Company submits the matters regarding important company information for discussion to the Group Management Meeting regardless of whether or not such information is to be disclosed. Matters involving such company information are presented for discussion at a meeting of the Board of Directors depending on the level of importance thereof, and disclosed in a timely and appropriate manner upon determining its disclosure at each stage. In addition, the “Information Disclosure Review Committee” works to ensure appropriateness of disclosures, and at the same time the committee examines the necessity of disclosures in advance. Meanwhile, upon any emergence of urgent company information that would not accord with the aforementioned procedures, that information is to be promptly disclosed after passing through the requisite organizational decision.

# JFR Corporate Governance Structure Chart



# Corporate Governance Guidelines

## Foreword

J. FRONT RETAILING Co., Ltd. (the “Company”) has established these Guidelines with the aims of ensuring sustainable growth of the overall corporate group which consists of the Company and its subsidiaries (the “JFR Group”), increasing corporate value over the medium to long term, and bringing about the best possible corporate governance practices with respect to the JFR Group.

These Guidelines, as concerning corporate governance of the JFR Group, are positioned as high-order regulations along with the Sustainability Policy, second only to the Companies Act of Japan, other applicable laws and regulations, and the Articles of Incorporation. Accordingly, the applicability of these Guidelines takes precedence over other regulations of the JFR Group.

These Guidelines set out the role of corporate governance of the JFR Group as of the date of their release, and the Company will maintain efforts to revise these Guidelines on a continual basis, with the aim of bringing about the best possible corporate governance practices.

Moreover, the Company will disclose these Guidelines to society at large, and continue to engage in sincere and constructive dialogue with all JFR Group stakeholders.

## **Chapter 1. General Provisions**

### **1. Introduction**

In this era of accelerating changes, the transformations emerging in the Company's business environment are such that we can no longer deal with them simply by drawing on our track record of successes over the last 50 years and our existing business model; we are now finding it more difficult to generate growth by remaining on the path our current business model prescribes. Accordingly, the Company views its present situation as a turning point for drastically altering the course being taken by Group management, and has drawn up its Group Vision, "Create and Bring to Life 'New Happiness'," aiming to become a corporate group which helps people lead emotionally fulfilling lives.

As a company with three committees (nomination, audit and remuneration committees), we will enhance the management oversight function and carry out speedy management decision-making based on a high degree of transparency and objectivity as well as maintain and operate a group business management structure and internal control system to achieve sustainable improvement of the corporate value while being actively accountable to stakeholders.

In addition, we are moving faster to address risks that arise from our rapidly changing environment, and are practicing sustainability management that incorporates the concept of sustainability into our strategies in order to achieve sustainable growth as a company.

Corporate governance plays a key role in supporting and promoting such sustainability management; as a company listed on the Prime Market, we are therefore striving to further strengthen our corporate governance.

### **2. Group Philosophy and Policy, etc.**

#### (1) Corporate Credo

"Service before profit" and "Abjure all evil and practice all good"

#### (2) Basic Philosophy

We aim at providing high quality products and services that meet the changing times and satisfying customers beyond their expectations.

We aim at developing the Group by making a broad contribution to society as a fair and trusted business entity.

#### (3) Group Vision

"Create and Bring to Life 'New Happiness'"

#### (4)

##### 1) Sustainability Policy

"With people, with local communities, with environment to realize a sustainable society and new happiness in life"

##### 2) Corporate Governance Guidelines

With an aim to ensure sustainable growth of the JFR Group and increase corporate value over the medium to long term (realize the ideals of the Group Philosophy), the Company will work to ensure managerial transparency, soundness, and compliance of the entire Group.

(5) Ideal company we aim to be and value we aim to provide

“Producing fulfilling lifestyles and unique urban development in coexistence with local communities”

(6) JFR Way (The ideas that motivate us)

“Create the future”

We will create things that society and consumers have never before perceived as well as create new amazing and delightful things.

“Act on courage not fear”

We will take action without fear of failure, and we will all learn from the challenges we have faced.

“Embrace new ideas”

We will not succumb to an inward-looking approach, but instead will take a broader view developed by coming into contact with people, objects and events in the outside world.

“Think for yourself when taking action”

We will think for ourselves when taking action without waiting to be told, and will enthusiastically accomplish our goals.

“Act sensibly and honestly”

We will take action as members of society in a manner commensurate with a sense of social decency, while unwaveringly conducting ourselves with sincerity and honesty at all times.

(7) Commitments to Stakeholders

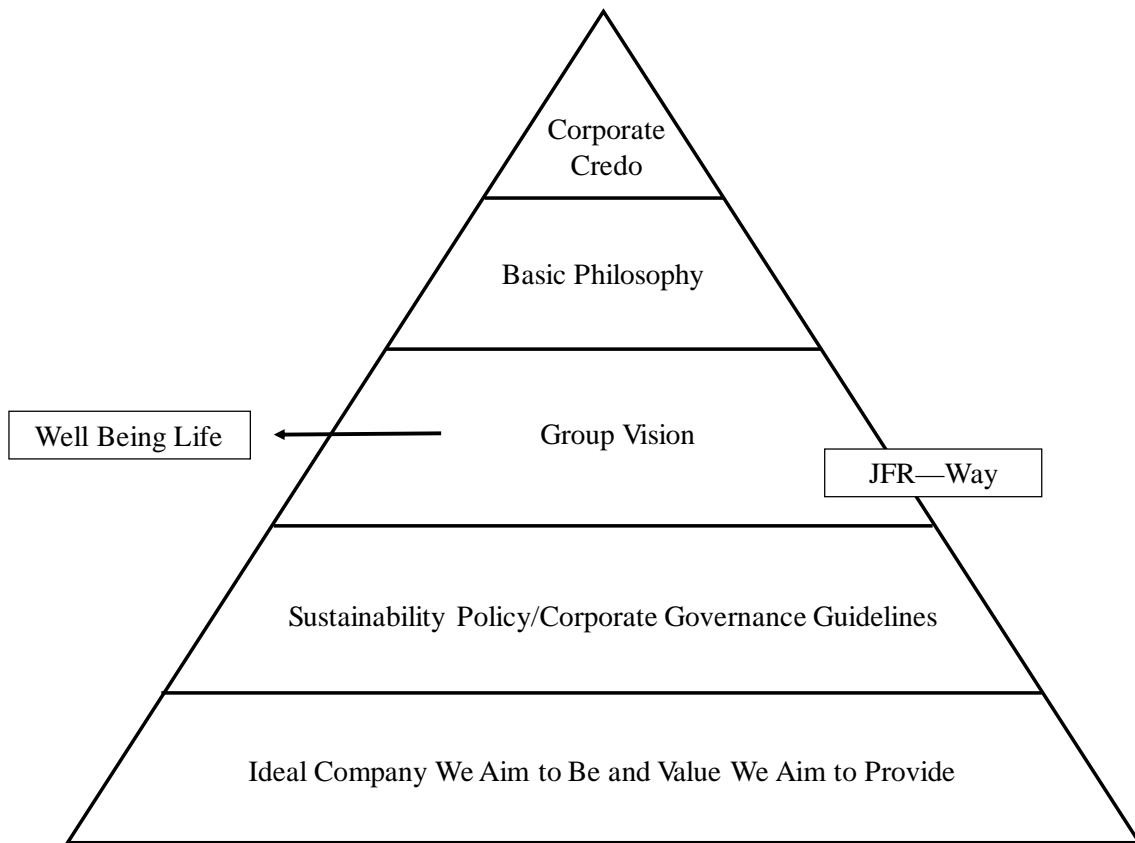
(Customers) We are committed to providing genuine satisfaction captivating customers by offering new value.

(Shareholders) We are committed to increasing corporate value over the long term by practicing highly profitable and highly efficient management.

(Business partners) We are committed to building the relations of trust by working hard together and aim to grow together.

(Employees) We are committed to ensuring rewarding workplace environments where employees’ performance and contributions are evaluated fairly and they can demonstrate their abilities, achieve growth, and have job satisfaction.

(Communities) We are committed to contributing to the development of the communities as well as promoting environmentally friendly business activities as a good corporate citizen.



### 3. Basic Ideas on Corporate Governance

#### (1) Role of Corporate Governance

The Company believes that ensuring sustainable growth of the JFR Group and increasing corporate value over the medium to long term is paramount to realizing the ideals of the Group Philosophy. Accordingly, the role of corporate governance in the JFR Group must be to help enable us to realize the ideals of the Group Philosophy.

The Company assumes responsibility as a holding company for ensuring managerial transparency, soundness and compliance centered on corporate governance of the JFR Group, with the aim of realizing the ideals of the Group Philosophy.

#### (2) Relationship with Stakeholders

The Company strives to build trusting relations with all stakeholders through its business activities.

Our shareholders are the providers of the Company's capital and act as the main source of the JFR Group's corporate governance. Accordingly, the Company respects shareholder rights to the maximum extent (including those of minority shareholders and foreign shareholders), and substantively ensures their rights.

The Company treats its shareholders equitably and impartially, in accordance with types and numbers of shares held by shareholders. Moreover, neither the Company nor the JFR Group provides property benefits to any person, such that relate to the exercise of the rights of specific shareholders. Furthermore, the Company will actively fulfill its responsibilities to the

environment and society to realize a sustainable society with respect to customers, business partners, employees, and community members.

(3) Information Disclosure

We believe that promoting constructive dialogue with our shareholders and investors helps the JFR Group achieve sustainable growth while increasing corporate value over the medium to long term. The Company is committed to timely and appropriate disclosure of information premised on constructive dialogue, and through such initiatives maintains and develops trusting relations with its stakeholders.

The Company discloses important information of the JFR Group in a timely and appropriate manner, in accordance with Japan's Financial Instruments and Exchange Act and other such laws and regulations, as well as in accordance with rules for timely disclosure stipulated by financial instruments exchanges on which the Company's shares are listed. Even in cases where such laws, regulations and the timely disclosure rules do not apply, the Company recognizes information deemed useful to shareholders, investors and other stakeholders as important with respect to its corporate activities as called for by society. As such, the Company proactively discloses such information in an impartial and swift manner using appropriate means, and with the added aim of facilitating more extensive understanding regarding the JFR Group.

(4) Roles and Responsibilities of the Board of Directors, etc.

Directors, who are appointed by the shareholders and are entrusted with management of the Company, are to carry out the roles and responsibilities in the Board of Directors as listed below. They are to do so in accordance with of their fiduciary responsibility and accountability to shareholders, and with the aim of realizing the ideals of the Group Vision. Accordingly, these roles and responsibilities include:

- (i) Indicating the overall direction that Group management is to take, by engaging in constructive discussions with respect to the Group Vision, Sustainability Policy, Group Medium-term Business Plan, Group Annual Management Policy and other fundamental management policies, and carrying out multifaceted and objective deliberations that include evaluation of risks with respect to the aforementioned;
- (ii) Appropriately making decisions in terms of overall policy and plans pertaining to Group management on the basis of the direction noted above and overseeing progress and results of the plans;
- (iii) Developing an environment conducive to encouraging offense-oriented management geared to achieving discontinuous growth;
- (iv) Taking steps to build and develop internal control systems of the JFR Group overall, and otherwise overseeing the operational status of such systems;
- (v) Overseeing conflicts of interest between related parties; and
- (vi) Overseeing progress of succession planning relating to the President and Representative Executive Officer, personnel assignment plans pertaining to managerial talent and Executive Officer training, on the basis of summary reports furnished by the Nomination Committee in response to requests.

The Company has recently adopted the company with three committees (nomination, audit, and remuneration committees). Rationale used in adopting this structure is as described below.

- (i) The Company will strengthen the oversight function for business execution of the Board of Directors by separating oversight from execution. In addition, the Company aims to promote sophistication of strategy by having the Board of Directors actively include the insights of external persons in order to hold rigorous discourse on important strategic issues relating to the Group management.
- (ii) The Company will enable decisions of business execution to be delegated to Executive Officers, clarify the authority and responsibility, and carry out speedy management decision-making.
- (iii) The Company will improve the transparency and objectivity of management by adopting the structure of a company with three committees (nomination, audit and remuneration committees). The majority of the members of each of these committees are independent Outside Directors.
- (iv) The Company will build a governance structure that is easy to understand from global perspectives, such as those of overseas investors.



## Chapter 2. Relationship with Stakeholders

### 1. Shareholders Meetings

#### (1) Positioning of Shareholders Meetings

The Company regards the Shareholders Meeting as its highest decision-making body, and at the same time views the Shareholders Meeting as an important opportunity to engage in constructive dialogue with its shareholders.

#### (2) Developing an Environment Appropriate for Exercising Voting Rights and Other Rights of Shareholders, etc.

The Company endeavors to develop an environment at its Shareholders Meetings, which is its highest decision-making body and enables its shareholders to appropriately exercise their voting rights and other rights of shareholders, as described below.

- (i) We give consideration to ensuring time for audits in the course of setting dates on which Shareholders Meetings are to be held and schedules otherwise in relation to Shareholders Meetings.
- (ii) We ensure that there is adequate time for our shareholders to consider matters with respect to which they will exercise their voting rights. To that end, we send convocation notices as early as possible (with the aim of doing so at least three weeks prior to the date on which a Shareholders Meeting is to be held) and at the same time we submit such content to financial instruments exchanges and post it to the Company's website as early as practicably possible before sending out convocation notices.
- (iii) We upgrade the content of our convocation notices (containing sections that include the business report, financial statements, and reference materials for Shareholders Meeting) in a manner that provides our shareholders with a deeper understanding of the JFR Group and enables them to make appropriate decisions when exercising their voting rights. We also prepare English translations of our convocation notices and make them available so that our overseas investors are able to properly exercise their voting rights.
- (iv) We give consideration to ensuring that our shareholders are able to conveniently exercise their voting rights, including domestic and overseas institutional investors. To that end, we have adopted online and other means of exercising voting rights and otherwise use an electronic platform for exercising voting rights.
- (v) We act appropriately with respect to substantively ensuring that shareholders are able to exercise their rights to make proposals and other minority shareholder rights. Moreover, our Articles of Incorporation stipulate that a shareholder may exercise his or her voting rights by proxy upon completing the necessary procedures when a beneficial shareholder has filed to exercise rights as a shareholder beforehand.
- (vi) We strive to ensure that all shareholders, including those who reside in distant locations, have opportunities to participate in or listen to Shareholders Meetings through means such as live streaming of Shareholders Meetings and accepting questions in advance on the Company's website.

### (3) Analysis of Voting Results

The Company will analyze causes of opposition in situations where substantial numbers of voting rights have been exercised in opposition to a Shareholders Meeting proposal made by the Company, taking into consideration factors such as the content of the proposal, resolution requirements, the proposal in comparison with similar proposals made in the past, and the percentage of voting rights exercised. Upon so doing, the Company will then respond by engaging in dialogue with shareholders and otherwise taking action deemed necessary, and will otherwise act on its findings by reviewing content of the subsequent fiscal year Shareholders Meeting proposal.

## **2. Capital Policy**

### (1) Basic Capital Policy

The Company believes that any increase in free cash flow and improvement in ROE should help to ensure its sustainable growth and increase corporate value over the medium to long term. To such ends, in consideration of the business environment and measures for addressing risks, the Company promotes a capital policy that takes a balanced approach to undertaking strategic investment, enhancing shareholder returns, and expanding net worth.

Moreover, in procuring funds through interest-bearing debt we aim to achieve an optimal structure of debt to equity in a manner cognizant of our funding efficiency and cost of capital, carried out on the basis of having taken into consideration our capacity for generating free cash flows and our balance of interest-bearing debt.

A business strategy where higher sales are accompanied by profits and a financial strategy (encompassing the capital policy) that heightens profitability of invested capital are essential elements with respect to improving free cash flows and ROE. In addition, we believe it is crucial that we achieve maximization of the operating profit and sustainable improvement of the operating profit margin by strengthening our core businesses and concentrating management resources on initiatives such as business field expansion and active development of new businesses.

In monitoring our key financial indicators used in achieving objectives of the Medium-term Business Plan, we focus primarily on ROE for capital efficiency, consolidated operating profit and ROIC for business profitability, free cash flows for profitability and stability, and ratio of equity attributable to owners of parent to total assets (equity ratio) for financial soundness.

### (2) Shareholder Return Policy

The Company's basic policy is to appropriately return profits. Hence, while maintaining and enhancing its sound financial standing, the Company strives to provide stable dividends and target a consolidated dividend payout ratio of no less than 30%, taking profit levels, future capital investment, free cash flow trends and other such factors into consideration. The Company also gives consideration to the option of purchasing its own shares as appropriate, in accordance with aims that include improving capital efficiency and implementing a flexible capital policy.

(3) Respecting Rights of Shareholders in Cases Where Implementing Capital Policy Could Potentially Harm Shareholder Interests

The Company will take steps to ensure that interests of its existing shareholders are not unduly harmed should it engage in a management buyout or a large capital increase by means of third-party allotment of shares or should it otherwise implement capital policy that will bring about a change of controlling interests or a substantial dilution of shares. Accordingly, the Company will carefully consider the necessity and rationality of any such initiative at a meeting of the Board of Directors whose attendance shall include its Outside Directors who maintain a high degree of independence and consequently are not susceptible to conflicts of interest involving the Company's shareholders. Furthermore, the Company will fully explain such matters to the shareholders and will otherwise ensure that all necessary and proper procedures are followed.

(4) Basic Policy Regarding Control of the Company

The Company believes it is necessary for parties controlling the Company's financial and business policy decisions to be parties who sufficiently understand financial and business specifics of the JFR Group and the sources of the JFR Group's corporate value, and who furthermore continuously and sustainably ensure the JFR Group's corporate value while enabling further improvement thereof.

The Company has not specifically stipulated so-called takeover defense measures involving concrete initiatives to be taken should a party attempt to acquire a large volume of the Company's shares and thereby damage the JFR Group's corporate value.

However, the Company will act to prevent damage caused to the JFR Group's corporate value in the event that such a party attempting a large-scale acquisition emerges. Under any such scenario the Company will accordingly establish an independent committee whose membership is composed of its Outside Directors as well as experts who maintain viewpoints that are independent of the Company's President and Representative Executive Officer and Executive Officers (the "Management Team") and Internal Directors. The Company will then consider advice and opinions of the committee as it acts to secure the JFR Group's corporate value by taking necessary and appropriate measures.

### **3. Cross-shareholdings**

(1) Policy on Cross-shareholdings

In principle, the JFR Group will not newly acquire cross-shareholdings (cross-shareholdings are holdings of listed and unlisted shares other than those of subsidiaries and associates which are not held for pure investment purposes). However, this does not apply to cross-shareholdings that have been recognized as being indispensable to the promotion of the Group's business strategy, and contributing to increasing corporate value in the medium to long term through the following validation of rationale.

For cross-shareholdings (listed and unlisted shares) that have been judged as not being rational in the verification result, the Group will negotiate with companies whose shares we hold, and appropriately reduce cross-shareholdings that are already held upon reaching a consensus regarding sale method, period, etc.

(2) Validation of Rationale for Cross-shareholdings

The Company periodically verifies the rationale of cross-shareholdings held by the Group by individual issues every year at the Board of Directors from a qualitative perspective and a quantitative perspective. The qualitative perspective relates to business strategies such as maintaining harmonious and favorable business relationships with companies with which the Company makes up a community, corporate customers and business partners, and securing supply chains. Quantitative verification pertains to whether profitability of holding shares including related trading profits and the dividend exceeds the capital costs, etc.

(3) Policy on Exercising Voting Rights Regarding Cross-shareholdings

Decisions with respect to voting on matters regarding cross-shareholdings are made from both of the following two perspectives: (1) the Company considers whether cross-shareholdings contribute to improving the sustainable growth and the corporate value over the medium to long term of the company whose shares are held; (2) the Company considers whether the cross-shareholdings contribute to improving the JFR Group's sustainable growth and corporate value over the medium to long term. Specifically, in regard to proposals that we consider to be of high priority with respect to strengthening corporate governance, such as proposals relating to the corporate governance system (selection of company officers), proposals relating to shareholder return (appropriation of surplus), and proposals that have an effect on shareholder value (introduction of takeover defense measures), we establish policies upon which to base judgment of our exercise of voting rights, and acting as the JFR Group as a whole, we take a response that is in line with such policies. We engage in dialogue with companies whose shares we hold if necessary when we exercise voting rights.

(4) Handling of Requests from Holders of Cross-held Shares Regarding the Sale of JFR Shares

In case a company which holds the Company's shares for the purpose of cross-shareholding (holders of cross-held shares) indicates intention to sell the Company's shares, the Company will never conduct activities to hinder the sale of cross-held shares by implying a reduction of business transaction, etc., and appropriately handle the sale, etc.

#### **4. Adoption of the International Financial Reporting Standards (IFRS)**

The Group has adopted the International Financial Reporting Standards voluntarily in the interest of implementing effective management based on appropriate asset evaluation, and business management that gives emphasis to the profit of the current period, as well as improving accountability to and convenience for domestic and overseas investors, particularly in terms of the international comparability of financial information.

#### **5. Related Party Transactions**

When engaging in transactions with Directors and Executive Officers, the Company gains approval beforehand and reports afterwards pursuant to the provisions of Japan's Companies Act and the Rules of the Board of Directors. Moreover, we regularly verify whether or not there have been transactions between our officers and the JFR Group.

## **6. Efforts for Sustainability**

To handle issues surrounding sustainability starting with social and environmental problems, the Company has set out its fundamental approach to sustainability, focused on its corporate credo, basic philosophy, and Group Vision, in the form of the Sustainability Policy, and has identified important issues (areas of materiality) to prioritize for action.

For each area of materiality, the Company clearly identifies both the opportunities and the threats associated with risk, assertively and actively confronting these important issues through its business activities. In this way, it is aiming to realize both social and economic value based on trusting relationships with all its stakeholders including customers, shareholders, business partners, employees and community members.

In addition, the Company has established the Sustainability Committee, chaired by the President and Representative Executive Officer, which formulates action plans and monitors their progress to advance sustainability management within the JFR Group. The committee also reports details of its deliberations to the Board of Directors.

## **Chapter 3. Information Disclosure**

### **1. Constructive Dialogue with Shareholders and Investors**

#### **(1) IR Policy**

Under the basic philosophy that “we aim at developing the Group by making a broad contribution to society as a fair and trusted business entity,” the Company promotes IR activities for the purpose of maintaining and developing relations of trust with stakeholders including shareholders and investors. By accurately and plainly disclosing important information (financial and non-financial information) about the Company in a fair, timely and appropriate manner, we aim to improve management transparency and help stakeholders better understand the Company.

#### **(2) Promoting Constructive Dialogue**

If a shareholder or investor makes a request to engage in constructive dialogue with the Company, either the President or another Director (including Outside Directors), Executive Officers, or a division in charge of IR will properly respond, upon taking into consideration the intent and aims of the request.

#### **(3) Sharing Information Laterally Across Departments That Support Constructive Dialogue**

The Company develops structures for supporting constructive dialogue. Initiatives in that regard include engaging in organic collaboration among respective departments and sharing information among respective supervisory units of the Company and respective JFR Group companies, in the Group Management Meeting and other such forums.

#### **(4) Improving Communications**

The Company endeavors to improve communications by achieving timely disclosure and disseminating information via its website, while also pursuing initiatives that include holding financial results briefings, one-on-one meetings, briefing sessions for individual investors, meetings for overseas institutional investors and other such forums, and replying to daily inquiries made by shareholders and investors. Moreover, we conduct what is referred to as shareholder identification surveys to identify the Company’s shareholder ownership structure, thereby putting that information to use toward improving communications with our beneficial shareholders. The comments and requests received from shareholders and investors are shared widely among those in the Company and related JFR Group companies, and we draw on such feedback in the course of managing the Company with the aim of increasing our corporate value.

The Company has established the division in charge of IR inside the Financial Strategy Unit to build stable relationships of trust with its shareholders and investors. The Company aims to enhance its constructive dialog using more highly accurate information based on financial data related to not only business performance in the short term but also the future outcomes expected as a result of carrying out the business strategies.

## **2. Appropriate Disclosure of Company Information**

### **(1) Formulating and Disclosing the Group Vision and Group Medium-term Business Plan**

The Company draws up business model, medium- to long-term strategy story that the JFR Group pursues, as well as the Group Vision, Sustainability Policy, Group Medium-term Business Plan and Group Annual Management Policy, with the aim of realizing the Group philosophy. We release those documents in order to share such details with our shareholders, investors and other stakeholders.

### **(2) Methods of Information Disclosure**

The Company releases information in a timely and appropriate manner by making use of the TDnet and EDINET platforms, the Company's website and other means in line with the attributes of the information being disclosed. Moreover, to ensure that we disclose information in an impartial manner, we prepare and release English translations of our convocation notices for Shareholders Meetings, annual securities reports, integrated reports, timely disclosure information, financial information, sustainability reports and the Company website.

### **(3) Structures for Information Disclosure**

The Company submits the matters regarding important company information for discussion to the Group Management Meeting regardless of whether or not such information is to be disclosed. Matters involving such company information are presented for discussion at a meeting of the Board of Directors depending on the level of importance thereof, and disclosed in a timely and appropriate manner upon determining its disclosure at each stage. In addition, the "Information Disclosure Review Committee" works to ensure appropriateness of disclosures, and at the same time the committee examines the necessity of disclosures in advance. Meanwhile, upon any emergence of urgent company information that would not accord with the aforementioned procedures, that information is to be promptly disclosed after passing through the requisite organizational decision.

### **(4) Appropriately Managing Insider Information**

With respect to company information, particularly significant event having an effect on investment decisions of investors, and information that is subject to timely disclosure requirements as stipulated by financial instruments exchanges, the Company develops structures for appropriately managing it by stipulating the Rules for Preventing Insider Trading that includes procedures for handling and managing such information, and responsible managers.

Moreover, in order to prevent the leakage of financial information and ensure fairness, the Company refrains from answering any questions concerning financial results during the quiet period from the day following the closing date of each quarter until the release of financial results. However, the Company will disclose information in a timely and appropriate manner if a significant amendment to business performance is necessary, even during the quiet period.

## Chapter 4. Roles and Responsibilities of the Board of Directors, etc.

### 1. Approach to Allocating Authority

#### (1) Allocating Authority With Respect to Shareholders Meetings and the Board of Directors

The Shareholders Meetings are held for the purpose of deliberating on and resolving matters that include the election and dismissal of Directors, amendments to the Articles of Incorporation, and other matters as prescribed in the Companies Act of Japan and/or the Articles of Incorporation.

Of the matters that may be delegated to the Board of Directors under the Companies Act of Japan, the Board of Directors is to undertake the task of making decisions with respect to paying out dividends of surplus, making purchases of the Company's own shares and other matters where there is a need to ensure agile and professional business judgment.

Matters delegated to the Board of Directors are reviewed to determine if such matters may be appropriately delegated in order to ensure optimal corporate governance.

#### (2) Allocating Authority With Respect to the Board of Directors and the Management Team

The Board of Directors deliberates on and resolves matters defined in the Companies Act of Japan and/or the Articles of Incorporation, as well as the Group Vision, Sustainability Policy, Group Medium-term Business Plan, Group Annual Management Policy, matters relating to new business development and M&As. Moreover, the Rules of the Board of Directors stipulate that the Board of Directors is to determine matters to be resolved before such meetings are held.

In order to speed up the decision-making and execution process, the task of determining matters of business execution other than the above is delegated to the Management Team, with the exception of matters which have a material impact on Group management.

#### (3) Allocating Authority With Respect to the Holding Company and Business Subsidiaries

The Company is a holding company and, with the exception of authority for matters which have an impact on business of the JFR Group, it accordingly delegates authority to its respective business subsidiaries with respect to matters involving business execution by the business subsidiaries, in order to speed up business decisions and to make managerial responsibilities clear.

The roles and responsibilities of the Company, as a holding company, are as described below. Accordingly, the Company:

- (i) Plans, formulates and penetrates the Group Vision, Group Medium-term Business Plan and Group Annual Management Policy, and tracks the progress and results thereof;
- (ii) Sets business domains of the Group;
- (iii) Business portfolio management (Optimally allocates the JFR Group's management resources);
- (iv) Generates synergies between businesses;
- (v) Establishes Group-wide risk management system;
- (vi) Organization design and operation of the entire Group;
- (vii) Human resource management of the entire Group;
- (viii) Management of shareholders;



- (ix) Establishes corporate governance practices for the entire JFR Group;
- (x) Makes decisions on important matters of business execution relating to management of the JFR Group; and
- (xi) Provides advice and approval for management policy and management strategy of respective operating subsidiaries, and oversees and evaluates progress thereof.

## **2. Board of Directors**

### **(1) Composition of the Board of Directors**

The Board of Directors of the Company is to be composed of an appropriate number of Directors, but no more than eleven (11), as stipulated in the Articles of Incorporation (one-year terms of office). From the standpoint of separating supervision and execution and ensuring the effectiveness of the Board of Directors' discussions, the composition is such that a majority of the total are independent Outside Directors who are not susceptible to conflicts of interest involving the Company's shareholders.

In addition, we take steps to ensure diversity upon giving consideration to bringing about a balance of knowledge, experience and abilities required of the Board of Directors as a whole, and disclose a combination of skills, etc. possessed by Directors (skill matrix).

### **(2) Roles of the Three Committees (Nomination, Audit and Remuneration Committees)**

#### **(i) Nomination Committee**

The Nomination Committee is composed of three (3) independent Outside Directors and chairperson of the Board of Directors who does not execute business. The chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity.

The Nomination Committee determines the contents of proposals on the nomination and dismissal of Directors submitted to shareholders' meetings and reports to the Board of Directors upon consultations from the Board of Directors regarding the nomination and dismissal of Executive Officers as well as the chairpersons and members of individual statutory committees, and other matters.

#### **(ii) Audit Committee**

The Audit Committee is composed of three (3) independent Outside Directors and one (1) full-time Director who does not execute business, and the Chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity.

The Audit Committee shall effectively oversee whether the performance of duties by Executive Officers and Directors conforms with the laws and regulations and the Articles of Incorporation and are efficiently performed according to the Company's basic philosophy and Group Vision to provide any necessary counseling and recommendations, etc.

#### **(iii) Remuneration Committee**

The Remuneration Committee is composed of three (3) independent Outside Directors and chairperson of the Board of Directors who does not execute business. The

chairperson is chosen from among independent Outside Directors from the standpoint of ensuring transparency and objectivity.

The Remuneration Committee determines the policy on deciding the contents of individual remuneration for Directors and Executive Officers of the Company and officers of the Group's major subsidiaries (Directors, Executive Officers and Audit & Supervisory Board Members), and determines the contents themselves of individual remuneration for Directors and Executive Officers of the Company.

(3) System to Ensure the Effectiveness of the Oversight Function of the Board of Directors

The Company ensures the effectiveness of the oversight function of the Board of Directors by adopting the structure of a company with three committees (nomination, audit and remuneration committees) where the majority of the members of each of these committees are independent Outside Directors, having a system where the majority of members of the Board of Directors are independent Outside Directors, and selecting independent Outside Directors as the chairperson for each committee in addition to carrying out executive sessions with only independent Outside Directors.

With regard to the status of the oversight function, the Company periodically identifies issues through evaluations of the effectiveness of the Board of Directors, and is responding appropriately.

(4) Board of Directors and Each Committee (Nomination, Audit and Remuneration Committees) Support Structure

The Company has established the Board of Directors Secretariat and a secretariat for each committee to enable sufficient discussion through effective operation of meetings among the chairperson of the Board of Directors and the chairperson of each committee. Each secretariat promotes greater effectiveness of meetings of the Board of Directors and the respective committees with following support:

- (i) Providing support for making decisions on plans of holding meetings of the Board of Directors and each committee;
- (ii) Providing support for making decisions on agenda items of the respective meeting structures and plans for annual deliberations;
- (iii) Arranging to provide briefings beforehand to the Outside Directors, and coordinating other information;
- (iv) Providing in-house feedback with respect to questions, opinions and other communications from the Outside Directors provided during prior briefings and other forums, and managing progress of tasks;
- (v) Making adjustments to materials for deliberations; and
- (vi) Preparing meeting minutes.

(5) Evaluating the Effectiveness of the Board of Directors

The Company understands that ensuring the effectiveness of the Board of Directors is of vital importance with respect to the JFR Group achieving sustainable growth and increasing corporate value over the medium to long term. Accordingly, we assess whether or not the Board of Directors is sufficiently effective through evaluations as described below.

- (i) **Items evaluated**  
Items evaluated include Board of Directors' composition and its operational status, agenda items, details of deliberations; the level of materials for deliberations and explanations of proposals; support structures for Outside Director; and effectiveness of activities of the three committees.
- (ii) **Evaluation methodology**  
Evaluation involves self-assessment carried out by all Directors and assessment carried out by a third-party organization.
- (iii) **Evaluation frequency**  
Evaluations are carried out periodically every year.
- (iv) **Evaluation results**  
Summaries of the evaluation results of the effectiveness of the Board of Directors are disclosed in the Corporate Governance Report.

### **3. Directors and Executive Officers**

The Company believes that parties who assume management of the JFR Group should be equipped with the qualities described below, in accordance with the basic philosophy and Group Vision.

[Desirable qualities required of JFR Group managerial talent]

- (i) **Strategic mindset**  
The persons need to forge strategies from a medium- to long-term perspective and contemplate their own forward-looking and innovative solutions geared toward achieving goals through a process that involves proactively analyzing changes in markets and customers and taking a multifaceted approach in using such findings to gain insights into the essential challenges at hand.
- (ii) **Reform-oriented leadership**  
The persons need to pursue new initiatives underpinned by a desire to take on challenges without becoming caught up with precedent or past experiences. Furthermore, they need to foment a healthy sense of urgency within the organization without any fear of risk while promoting a transformative course of action.
- (iii) **Tenacity for achieving results**  
The persons need to have a sense of mission and a desire to take on challenges with respect to achieving lofty goals, thereby holding course until goals are achieved and persevering until efforts lead to results.
- (iv) **Organization development strengths**  
The persons need to generate results through efforts that involve making the utmost of the organization's inherent energy and initiative by instilling their team members with a sense of vision and strategy for achieving the organization's objectives and spurring the organization's various elements (including its business operations, mechanisms, corporate culture and human resources).

(v) Human resource development strengths

The persons need to maximize the growth potential of their team members by taking a series of approaches that involve assigning challenges to team members, retrospectively evaluating their results and drafting training plans, all on the basis of a career development mindset premised on the notion that “individuals achieve growth through the work that they pursue.”

[Discernible capabilities required of JFR’s President and Representative Executive Officer]

1. Capacity to conceive a business vision
  - The ability to break free of preconceived ideas, look ahead, and present a vision for creation of new value in future
  - The ability to present logical, convincing strategies for the organization that will give it a competitive edge
2. Capacity to communicate a vision
  - The ability to instill a vision throughout the organization and influence the organization’s members
  - The ability to form an organization comprising a diverse range of members and take the lead in driving that organization
  - The ability to unite different cultures within one organization and enable mutual enhancement among cultures through adoption of each other’s merits
3. Persistence and capacity to achieve results
  - The ability to use every means to execute plans tenaciously and ensure that results are always achieved
4. Moral character and charisma
  - A selfless ethos that enables consideration of all stakeholders’ interests and embodiment of the corporate credo
  - Unimpeachable personal integrity

Based on the above, our policy for nominating and appointing Directors and Executive Officers is as follows.

(i) Outside Directors

We appoint individuals who are expected to furnish advice and perform the oversight function on the Board of Directors by drawing on points of view and perspectives that vary from those of our Internal Directors. Accordingly, such individuals must be able to fulfill the duty of care of a prudent manager and the duty of loyalty required by the Companies Act of Japan; they must offer a sense of pragmatism along with a high-level overview and sweeping perspective of business based on abundant experience as corporate managers; and they must have careers outside the retail industry or have a global managerial background or extensive expertise in finance, accounting, legal affairs etc.

For the position of Outside Director, we nominate those who meet our “5. Criteria for Determining Independence of Outside Directors,” in this Chapter, to thereby avoid the prospect of any conflicts of interest arising with the Company’s shareholders.

(ii) Internal Directors who do not execute business

We appoint individuals who are well informed about internal information based on their extensive experience in the respective business of the JFR Group, and who are expected to ensure the effectiveness of objective management oversight. Accordingly, such individuals must be able to fulfill the duty of care of a prudent manager and the duty of loyalty required by the Companies Act of Japan.

The chairperson of the Board of Directors, with the aim of further enhancing the oversight function while ensuring smooth operation of the Board of Directors, and the full-time members of the Audit Committee, with the aim of maintaining and improving audit accuracy, are respectively appointed from among Directors who do not execute business.

(iii) Executive Officers

We appoint individuals who are expected to steadily and swiftly carry out business execution on the basis of corporate management policy as determined by the Board of Directors. Accordingly, such individuals must be able to fulfill the duty of care of a prudent manager and the duty of loyalty required by the Companies Act of Japan; they must have extensive experience in the respective businesses of the JFR Group; and they must have a profound understanding of the JFR Group's operating environment (including its challenges).

The Company has stipulated appointment of a number of Executive Officers with specific titles in addition to the Representative Executive Officers. These individuals are to provide control, direction and guidance of business executed by the Executive Officers, acting as persons responsible for making final decisions pertaining to business execution.

#### **4. Human Resources and Remuneration and Other Matters Involving Directors and Executive Officers**

(1) Procedures for Nominating and Appointing Directors and Executive Officers, and Disclosure in That Regard

Matters involving human resources with respect to Directors and Executive Officers of the Company are carried out on the basis of the aforementioned policy for nominations and appointments, and such decisions are made in accordance with results of managerial talent evaluations performed by a third-party organization. Moreover, to ensure transparency and objectivity in the decision-making process, the Nomination Committee is composed of three (3) independent Outside Directors and the chairperson of the Board of Directors, who is a non-executive Director from inside the Company. The committee is tasked with deliberating on such matters and making decisions in that regard and then reporting such details in response to the request of the Board of Directors. In our convocation notices for Shareholders Meetings (in the Reference Materials for Shareholders Meeting section), we disclose our rationale for appointing candidates for the position of Director and the status of officers from other listed companies who are concurrently serving in those positions.

(2) Policy on Determining Remuneration for Directors and Executive Officers

To realize and promote sustainability management, and to carry out the Medium-term Business Plan steadily, the Company formulated the “Officer Remuneration Policy,” which includes stock-based remuneration system, with the aim of each Director and Executive Officer fully performing their duties.

The basic policies on the officer remuneration are as follows.

- (i) Contribute to the sustainable growth of the Group and medium- to long-term enhancement of corporate value, and stay consistent with its corporate culture.
- (ii) Establish a remuneration system that facilitates the achievement of duties (mission) based on management strategies of professional corporate managers.
- (iii) Remuneration levels that can secure and retain personnel who have the desirable managerial talent qualities required by the Company.
- (iv) Increase shared awareness of profits with shareholders and awareness of shareholder-focused management.
- (v) Enhanced transparency and objectivity in the remuneration determining process.

(3) Procedures for Determining Remuneration for Directors and Executive Officers

To ensure that remuneration levels and remuneration amounts are appropriate and that their determination process is transparent, the specific remuneration amounts to be paid are determined by the Company by discussion and resolution of the Remuneration Committee, which comprises three (3) independent Outside Directors and the chairperson of the Board of Directors, who is a non-executive Director from inside the Company.

Revisions of the officer remuneration system will be undertaken based on Medium-Term Business Plan periods. The Company will revise the levels of basic remuneration, bonuses, etc. based on the determination of the Remuneration Committee during the Medium-term Business Plan if it is necessary to make significant revisions due to extreme changes, etc. in the external environment.

(4) Training of Directors and Executive Officers

The Company continuously provides opportunities to Directors and Executive Officers to acquire and update knowledge they need to fulfill their roles and responsibilities with respect to oversight, auditing, business execution and other tasks.

We arrange briefings for Directors who do not execute business and Outside Directors, when they are appointed as well as on a continuous and regular basis, providing details on the basic philosophy, Group Vision, Group Medium-term Business Plan and Group Annual Management Policy, and also featuring content that includes details of JFR Group operations, its performance, financial standing and operational status.

We provide Executive Officers with useful information regarding corporate governance, risk management and Group management, mainly when they are appointed. Furthermore, we establish and implement training plans tailored to individuals, taking into account results of managerial talent evaluations performed by a third-party organization.

We also enhance the business execution capabilities of the Management Team and implement scheduled initiatives to develop the next generation. This involves providing

individual executive coaching for our Management Team to develop leadership, holding training sessions geared to candidates for management personnel including Executive Officers, and implementing training that entails enhancing ingenuity with respect to carrying out the medium-term plan.

(5) Management Team Succession Planning

The Company regards the selection of the President and Representative Executive Officer as a critical aspect of strategic decision-making, and accordingly regards the formulation and implementation of plans regarding successors as matters of particular importance in terms of management strategy.

The Company ensures clarity, transparency and objectivity in the process of selecting successor candidates through repeated deliberations conducted by the Nomination Committee, which consists of three (3) independent Outside Directors and the chairperson of the Board of Directors, who is a non-executive Director from inside the Company. The Board of Directors focuses on realizing the basic philosophy and the Group Vision, selects the President and Representative Executive Officer, and plays a supervisory role based on proposals received from the Nomination Committee.

In addition, dismissal of the President and Representative Executive Officer is discussed and determined by the Board of Directors after being discussed and resolved by the Nomination Committee based on the goals set, expected and actual results (e.g., annual performance and strategy execution status), and the status of performance of duties, achieved by successor candidates who are selected under the succession plan made by the Nomination Committee.

The Nomination Committee will continue to have discussions on succession planning in a planned manner so that changes in environments and situations surrounding the Company, progress of strategies formulated, etc., can be reflected in such planning. Election and dismissal of Executive Officers are deliberated and decided by the Board of Directors according to proposals submitted following deliberation by the Nomination Committee, as in the case of the President and Representative Executive Officer.

## **5. Criteria for Determining Independence of Outside Directors**

In appointing the Company's Outside Directors, we select individuals who maintain a high degree of independence and consequently are not susceptible to conflicts of interest involving the Company's shareholders. An individual does not meet the criteria for independence if one or more of the items listed below apply to that individual.

- (i) Person who executes business in the JFR Group
- (ii) Major shareholder of the Company (including person who executes business thereof; the same applies with items (iii) to (vi), below)
- (iii) Major business partner of the JFR Group
- (iv) Person affiliated with a law office, audit firm, consultancy or other entity that receives payment other than executive compensation of more than a certain amount from the JFR Group
- (v) Recipient of donations of more than a certain amount contributed by the JFR Group

- (vi) Related party in cases where the party is engaged in an arrangement involving a reciprocal officer appointment with the JFR Group
- (vii) Person with respect to whom any of items (i) to (vi) has applied at any point over the last five years
- (viii) Spouse or relative within the second degree of consanguinity of a person with respect to whom any of the items (i) to (vii) applies

With respect to the above, “person who executes business” refers to an Executive Director, an Executive Officer, and other employees; “major shareholder” refers to a shareholder who holds voting rights accounting for no less than 10% to the Company’s voting rights; “major business partner” refers to a business partner whose transactions with the JFR Group account for 2% or more of the Company’s annual consolidated net sales or the business partner’s annual net sales for any of the fiscal years over the last five years; “a certain amount” refers to an annual amount of 10 million yen in any of the fiscal years over the last five years.

## **6. Accounting Auditor**

- (1) Policy for Decisions of the Audit Committee on Proposals for Election, Dismissal and Non-reappointment of the Accounting Auditor

The Audit Committee draws up criteria in advance for selecting and evaluating the Accounting Auditor, that is composed of matters relating to the auditor’s independence, expertise and other aspects of executing the audit, with the aim of ensuring that the Accounting Auditor properly carries out the audit. On the basis of that criteria, the Audit Committee takes into account the opinions of the Management Team, and then makes decisions on proposals for election, dismissal and non-reappointment of the Accounting Auditor that are submitted to the Shareholders Meeting.

The Audit Committee is to take necessary measures that include dismissing the Accounting Auditor upon resolution of the committee, or otherwise making a decision on proposals to dismiss or not reappoint the Accounting Auditor submitted to the Shareholders Meeting, in the event that the Audit Committee deems it appropriate to dismiss or otherwise not reappoint the Accounting Auditor either if there are grounds for dismissal as provided for in Article 340, Paragraph 1 of the Companies Act of Japan, or if a situation arises whereby the audit of the Company has been significantly impeded such as would be the case if the supervisory authorities were to issue an order requiring suspension of auditing activities.

- (2) Developing Structures for Supporting Effective Audits Performed by the Accounting Auditor

To provide support for enabling effective audits performed by the Accounting Auditor, the Company develops structures for:

- (i) Ensuring that content of audit plans proposed by the Accounting Auditor at the beginning of the fiscal year is respected and allowing sufficient time to perform the audit, in order to enable strict audits;
- (ii) Arranging discussions between the Accounting Auditor and President and Representative Executive Officer and relevant Executive Officers on a regular basis (about two times per year) based on management letters prepared by the Accounting



Auditor. Moreover, the President and Representative Executive Officer provides the Accounting Auditor with explanations of the management strategy of the Company as appropriate;

- (iii) Arranging meetings between the Accounting Auditor and Audit Committee members and Internal Audit Division for the purpose of sharing information and exchanging views on a regular basis (about six times per year) in order to heighten effectiveness with respect to audit accuracy; and
- (iv) Enabling the Audit Committee to perform necessary investigations upon receiving a report from the Accounting Auditor detailing instances of material improprieties and illegal acts related to the execution of duties of Directors and Executive Officers; and enabling the Audit Committee to take necessary measures in that regard, that include reporting, furnishing advice and providing recommendations to the Board of Directors.

## **7. Risk Management System**

### **(1) Risk Management**

The Group defines risk as “uncertainties that have both potential positive and negative sides that could have an impact on the achievement of targets by a company.” The Company has positioned risk management as “activity that increases corporate value by managing risks by reasonable and optimal methods from a company-wide perspective” to achieve sustainable corporate growth by addressing the positive side and the negative side of risk properly.

Furthermore, in order to effectively perform risk management, we have established the following three lines.

- (i) First line: Operating divisions such as business subsidiaries. These divisions identify risks and take the necessary measures on their own.
- (ii) Second line: The holding company’s divisions. Each division provides support, guidance and monitoring regarding risk management from a perspective which is independent of the operating divisions.
- (iii) Third line: The Internal Audit Division. This division oversees the validity of the risk management functions and the internal control system from a perspective which is independent of the operating divisions and each division of a holding company.

In addition, the Company has established the Risk Management Committee as an advisory body to the President and Representative Executive Officer. The committee discusses important matters, including risk identification and evaluation, and determination of risks to be reflected in strategies, and utilizes risk management for management decision-making.

The committee also reports details of its deliberations to the Board of Directors in a timely manner.

### **(2) Internal Control System**

The Company has established the Policy on Developing Internal Control Systems with the aim of ensuring that overall operations of the JFR Group are performed legally and appropriately. Accordingly, we take steps to facilitate the JFR Group’s sustainable growth and increase corporate value over the medium to long term through specific initiatives geared toward promoting the policy.

With regard to internal controls over financial reporting, the Company is in compliance with Japan's Financial Instruments and Exchange Act and various associated laws and regulations. The Company and operating subsidiaries maintain and operate internal company systems to ensure the reliability of the financial reporting.

(3) **Overseeing and Disclosing the Operational Status of Internal Control Systems**

The Company reports the operational status of internal control systems of the overall JFR Group to the Board of Directors regularly and in a timely manner, and the Board of Directors engages in appropriate oversight in that regard. Moreover, summaries of the operational status are disclosed in our convocation notices for Shareholders Meetings (in the Business Report section).

## **8. Compliance**

The Company has established the Compliance Committee, whose membership includes corporate lawyers, as an advisory body to the President and Representative Executive Officer, for the purpose of addressing issues of JFR Group compliance practices.

The Compliance Committee continuously oversees development of the foundations of compliance system and the status of implementation through enhanced collaboration with departments in charge of compliance of each Group company, promotes compliance with laws and regulations, corporate ethics, and other such standards, and draws up measures for addressing matters in the event of a serious compliance-related violation occurring.

The committee also reports details of its deliberations to the Audit Committee in a timely manner.

## **9. Whistleblowing System**

The Company has established a whistleblowing system that enables all JFR Group officers and employees as well as all individuals working at the JFR Group (including part-timers and employees seconded from business partners) to notify the Compliance Committee directly with respect to compliance-related issues, and to seek corrective action. The Company has set up points of contact for whistleblowers both internally and outside the Company (corporate lawyers).

The JFR Group's internal company rules rigorously provide for the whistleblowing system in terms of protecting the confidentiality of whistleblowers and prohibiting disadvantageous treatment thereof.

## **10. Efforts for Sustainability**

The Company believes it is important, in contributing to sustainable society as a member of society and also in the sustainable growth of the JFR Group and increase of its corporate value over the medium to long term, to address sustainability issues, such as taking care of climate change and other global environmental issues, respect of human rights, fair and appropriate treatment of the workforce including caring for their health and working environment, fair and reasonable transactions with suppliers, and crisis management for natural disasters.

In line with this approach, the Board of Directors deliberates and decides on important matters relating to the Company's sustainability, including the Sustainability Policy and important issues (areas of materiality) requiring action. In conjunction with this, it oversees the progress and results of related initiatives, advancing sustainability management.

## **11. Human Capital Initiatives**

The Company believes it is human resources only that can open the way to the future in a highly uncertain environment, and has positioned human resources as the most important capital. Inspired by a conviction that the growth of individual human resources leads to the overall growth of an organization or company, the Company will enhance the investment in human resource development, such as the formulation of training plans to support employees' development, and is upgrading its human resource management as a People Development Company by putting in place a framework to more precisely assign the right person to the right place within the organization in order to enable human resources to develop through their work.

In addition, the Company is working toward its corporate vision by undertaking focused investment in human capital, including the expansion of initiatives to support human resource development, in order to proceed with the reform of its business portfolio.

The Board of Directors oversees the allocation of management resources including human capital through means including the Group Medium-term Business Plan and Group Annual Management Policy.

## **12. Business Portfolio Initiatives**

The Company believes that reviewing its business portfolio is indispensable to ensure the JFR Group's sustainable growth and increase its corporate value over the medium to long term.

When formulating the Group Medium-term Business Plan, the Company clearly articulated its corporate vision aimed at increasing the value provided to customers. In order to achieve this goal, the Company reviews its business portfolio and allocates management resources to individual businesses, having accurately ascertained its own capital costs.

The Board of Directors oversees the review of the business portfolio through means including the Group Medium-term Business Plan and Group Annual Management Policy.

## **Supplementary Provisions**

Resolution of the Board of Directors is required to revise or abolish these Guidelines (with the exception of minor changes, etc.).

End of document

Established on December 25, 2015

Amended on July 25, 2017

Amended on June 28, 2018

Amended on September 1, 2018

Amended on May 23, 2019

Amended on May 28, 2020

Amended on June 1, 2021

Amended on November 30, 2021

Amended on May 26, 2022

## The Company's Cross-Shareholdings

The holding policy on cross-shareholdings, method to validate the rationale of holding, etc. have been prescribed in the Corporate Governance Policy as follows, and the JFR Group has judged that cross-shareholdings are appropriate to hold at a meeting of the Board of Directors (Refer to Chapter 2. Relationship with Stakeholders, 3. Cross-shareholdings).

### 1. Cross-shareholdings (listed and unlisted shares)

The Company and the JFR Group have defined the classification of investment shares held for the purpose of pure investment and investment shares held for purposes other than pure investment as follows.

[Investment shares held for the purpose of pure investment]

Shares held exclusively for the purpose of profiting through fluctuations in share prices or from the receipt of dividends

[Investment shares held for purposes other than pure investment] (hereinafter, the "Cross-Shareholdings")

Shares held as they are necessary for the promotion of the JFR Group's business strategy, and because the JFR Group judged that the holding of such shares will contribute to the increase of corporate value in the medium to long term

### 2. Holding policy

(i) Shares will not be newly acquired or held in principle.

However, this does not apply to Cross-Shareholdings that have been recognized as being indispensable to the promotion of the JFR Group's business strategy, and contributing to increasing corporate value in the medium to long term through the validation of the rationale of holding.

(ii) For Cross-Shareholdings that have been judged as not being rational based on the results of the validation of the rationale of holding, which occurs every year, the JFR Group will negotiate with companies whose shares we hold, and appropriately reduce Cross-Shareholdings that are already held upon reaching a consensus regarding sale method, period, etc.

### 3. Method to validate the rationale of holding

The JFR Group periodically validates the rationale of holding individual issues from the following perspective.

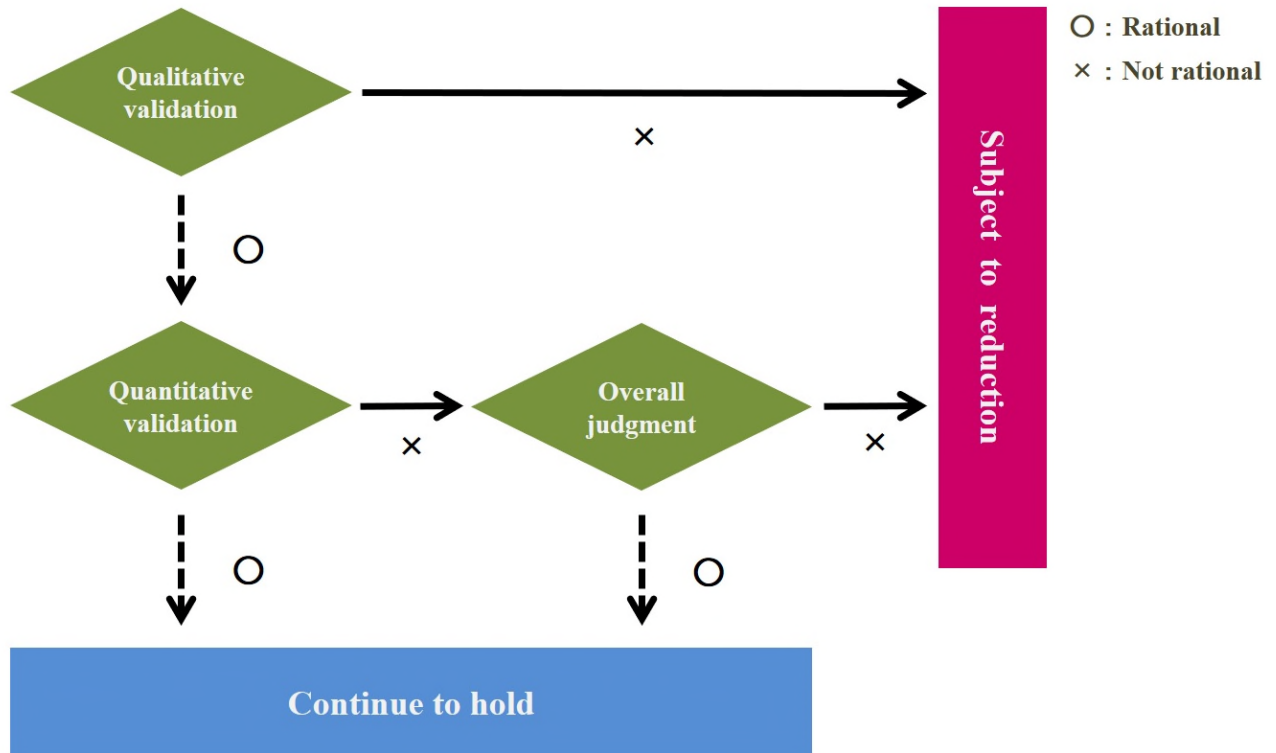
[Qualitative validation]

The perspective of business strategies such as that maintaining harmonious and favorable business relationships with companies with which the Company makes up a community, corporate customers and business partners and securing supply chains

[Quantitative validation]

The perspective of whether the profitability by holding shares including related trading profits and the dividend exceeds the capital costs, etc.

- **Intensive validation using continuous qualitative rationality in accordance with the purposes at the time of acquisition**



4. Details of validation by the Board of Directors, etc. in relation to the appropriateness of holding individual issues

The results of the above validation that took place based on the holding policy, judgment regarding the continuation or disposal of held shares and reduction plan are discussed at the meeting of the Board of Directors held every August, and the JFR Group announces the reduction result at the meeting of the Board of Directors held the following March.

□ Validation of the rationale of holding, negotiation, reduction schedule

\* ○ : Year X (first year)   ● : Year X + 1 year   ● : Year X + 2 years

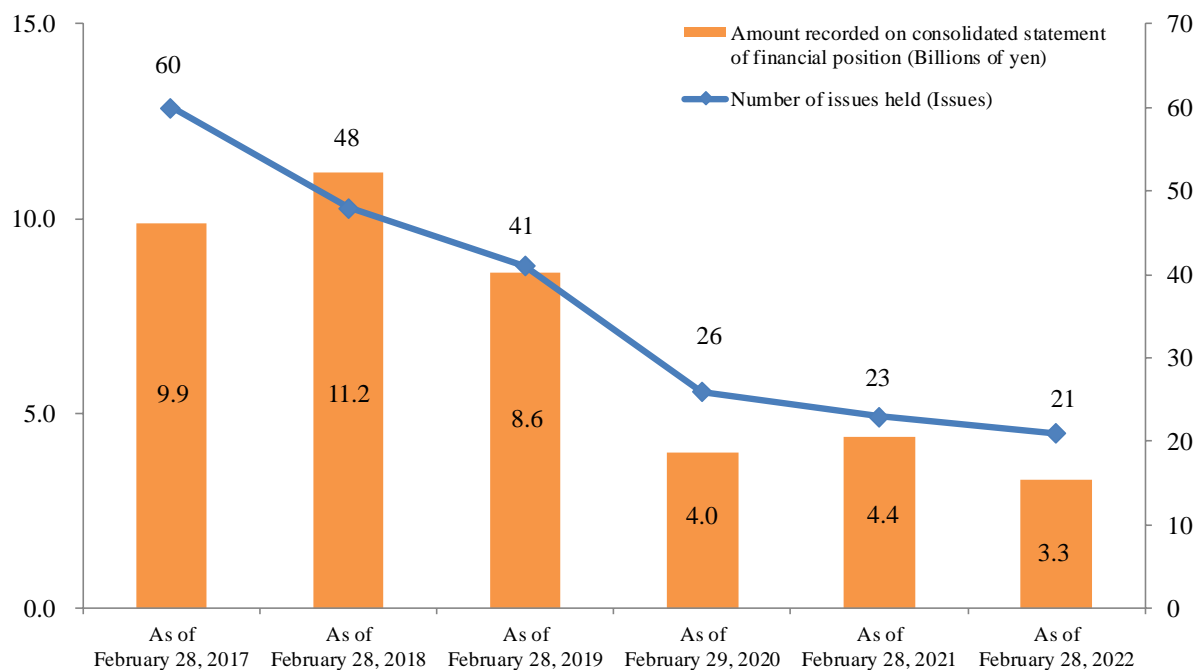
Implementation period		Year X			Year X + 1 year			Year X + 2 years				
		1st half	Aug.	2nd half	Mar.	1st half	Aug.	2nd half	Mar.	1st half	Aug.	2nd half
Operating units	Validation of the rationale of holding	○				●				●		
	Formulation of reduction plan	○				●				●		
	Negotiation/reduction			←————→			←————→					←
Board of Directors	Discussion		○				●				●	
	Confirmation				○		●		●		●	

As a result, the JFR Group maintained Cross-Shareholdings in 21 issues (listed issues excluding shares deemed to be held) as of February 28, 2022, a decrease of 39 issues (-65%) in the five years since Fiscal 2016.

□ **Changes in the number of Cross-Shareholdings (listed companies, excluding deemed holdings)**

(Billions of yen)

(Issues)



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