## Blend of Tradition and Innovation — Now the Group Has Entered the "Phase of Structural Change"

J. Front Retailing (the "Company") is a joint holding company, which was established in September 2007 through the management integration of department store operators The Daimaru, Inc. and Matsuzakaya Holdings Co., Ltd.

The histories of Daimaru and Matsuzakaya began respectively when Shimomura Hikoemon Shokei opened a kimono fabric store "Daimonjiya" in Fushimi, Kyoto in 1717 and Ito Genzaemon Sukemichi, a son of Ito Ranmaru Sukehiro who served Oda Nobunaga, opened a kimono fabric and fancy goods wholesale store in

Honmachi, Nagoya in 1611. Daimaru had a mission statement "Service before profit" and that of Matsuzakaya was "Abjure all evil and practice all good." They can be rephrased as "Customer-first principle" and "Contribution to society" in the language of today. Both companies started as kimono dealers but have changed their business models for as long as 300 and 400 years by responding appropriately to the changing times and grew as department stores.

After management integration, the Company aggressively pursues M&A to

## Phase of business integration and reorganization

	2007	2008	2009	2010	2011	2012	2013
<ul> <li>1717 Shimomura Hikoemon Shokei opened a kimono fabric store "Daimonjiya" in Fushimi, Kyoto (Foundation of E</li> <li>1611 Ito Genzaemon Sukemichi, a son of Ito Ranmaru Sukehiro who served Oda Nobunaga, opened a kimono fabric and fancy goods wholesale store in Honmachi, Nagoya (Foundation of Matsuzakaya)</li> </ul>	Phase I relocation and expansion of Daimaru Tokyo store The Daimaru, Inc. and Matsuzakaya Holdings Co., Ltd. Integrated management and established J. Front Retailing Co., Ltd.	<ul> <li>Integrated the information systems of The Daimaru, Inc. and Matsuzakaya Co., Ltd.</li> <li>Dimples' Co., Ltd. absorbed Daimaru Sales Associates Co., Ltd.</li> <li>Daimaru Design &amp; Engineering Co., Ltd., Daimaru Mokko Co., Ltd., Matsuzakaya Seliko Co., Ltd. and Relix Japan, Inc. merged into J. Font Design &amp; Construction Co., Ltd</li> <li>Daimaru Credit Service, Inc. was renamed JFR Card Co., Ltd.</li> </ul>	<ul> <li>JFR Service Co., Ltd. absorbed Daimaru Lease &amp; Service Co., Ltd.</li> <li>The north wing of Daimaru Shinsaibashi store opened</li> <li>Matsuzaka Service Co., Ltd. was renamed JFR Service Co., Ltd.</li> <li>Restaurant Peacock Co., Ltd. absorbed Shoei Foods Co., Ltd. to form J. Front Foods Co., Ltd.</li> </ul>	<ul> <li>The Daimanu Tomonokai, Inc. absorbed Matsuzakaya Tomonokai Co., Ltd. to form Daimanu Matsuzakaya Tomonokai Co., Ltd.</li> <li>J. Front Design &amp; Construction Co., Ltd. absorbed DHJ Co., Ltd.</li> <li>The Daimaru, Inc. and Matsuzakaya Co., Ltd. merged into Daimaru Matsuzakaya Department Stores Co. Ltd. ("Daimaru Matsuzakaya")</li> </ul>	<ul> <li>Daimaru Umeda store increased floor space</li> <li>Acquired a 49% stake in StyingLife Holdings Inc. and converted it into an equity method associate</li> <li>The Daimaru Home Shopping, Inc. took over part of the direct marketing business split off from Daimaru Matsuzakaya and was renamed JFR Online Co. Ltd.</li> </ul>	<ul> <li>Phase II expansion of Daimaru Tokyo store</li> <li>Dimples' Co., Ltd. spun off Daimaru Matsuzakaya Sales Associates Co. Ltd.</li> <li>Jointly established JFR Plaza Inc. with StylingLife Holdings Inc.</li> <li>Reached a basic agreement with Sharghai Xin Nan Dong Project Maragement Co., Ltd. and Sharghai New World Co., Ltd. to provide technical support and cooperation in opening and operating a new department store in Huangpu District, Shanghai, China Acquired a 33.2% stake in Parco Co., Ltd. ("Parco") and converted it into an equity method associate</li> </ul>	Acquired a 70.52% stake in Forest Co., Ltd. and converted it into a consolidated subsidiary Sold all shares in Peacock Stores Ltd., a supermarket business, to Aeon Co., Ltd.
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in Fushimi, Kyoto (Foundation of Da Ja Nobunaga, opened a kimono f Matsuzakaya)						a I	



Established J. Front Retailing



North wing of Daimaru Shinsaibashi store opened Larger Daimaru Umeda store opened



March 2011





Converted Parco into a consolidated subsidiary Phase II expansion and opening of Daimaru Tokyo store

expand its business wings for growth. We converted Parco Co., Ltd. and Forest Co., Ltd. into consolidated subsidiaries and StylingLife Holdings Inc. and Senshukai Co., Ltd. into equity method associates to broaden our business as a multifaceted retailer with department stores as our core.

And in the "FY 2017 to 2021 Medium-term Business Plan," we will commit to changing the Group structure as a "Multi Service Retailer" beyond the framework of retail to expand our business domain for discontinuous growth based on the new Group Vision. With respect to the business portfolio, while growing the core Department Store Business and Parco Business, we will expand the Real Estate Business and other new business areas to increase their shares.

By blending tradition and trust fostered in our long history with innovation and closely supporting customers through our business as an indispensable presence in society, we will aim at further development.

Phase of I	ouilding a fo	undation	Phase of dramatic g	rowth / Chan	ging the	Group stru	ucture
2014	2015	2016	2017	2018 2	2019	2020	2021
ool Japan Fund e new building of Fukuoka Par goya Zero Gate opened came affiliated with Rakuten R	Invested in Scrum Ventures  Decided to rebuild Shibuya Parco Decided to rebuild Shibuya Parco Decided to rebuild the main building of Daimaru Shinsaibashi store Shanghai New World Daimaru Department Store opened Acquired a 22.6% stake in Senshukai Co., Ltd. and converted it into an equity method associate Fukuoka Parco increased floor space	<u>س</u>	<ul> <li>The south wing of Matsuzakaya Ueno store will open (fall)</li> <li>Kyoto Zero Gate will open</li> <li>Transitioned to a "company with three committees"</li> <li>"Ginza Six" opened</li> <li>Transferred the business of JFR Online Co. Ltd.</li> <li>Voluntarily applied International Financial Reporting Standards (IFRS)</li> </ul>	<ul> <li>The new main building of Darmaru Shinsalbashi store will open (raii)</li> </ul>	The complex under the Udagawa-cho 15 Development Project including Shibuya Parco will open (all)		Achieve the Group Vision



Converted Senshukai into an equity method associate

May 2015



April 2017 Ginza Six opened

Artist's impression New south wing of Matsuzakaya Ueno store



Artist's impression Ar e New main building of Daimaru Shinsaibashi store Sh



Artist's impression Shibuya Parco