Business Overview (FY2017)  

At a Glance


Sales revenue

- Credit and Finance Business: 1.3%
- Parco Business: 19.4%
- Department Store Business: 58.3%
- Other: 18.3%
- Real Estate Business: 2.7%
- ¥469.9 billion (IFRS)

Operating profit

- Credit and Finance Business: 5.5%
- Department Store Business: 53.8%
- Parco Business: 23.7%
- Other: 8.6%
- Real Estate Business: 8.3%
- ¥49.5 billion (IFRS)

Consolidated ROE 7.5%

EPS ¥108.92

Consolidated ROA 4.9%

Consolidated dividend payout ratio 32.1%

Consolidated operating margin 10.5%

Equity ratio 38.7%

Illustration

Comparison between JGAAP and IFRS (International Financial Reporting Standards)

Greatly decrease because sales of the Department Store Business from purchase recorded at the time of sales (shoka shiire), tenant sales of the Parco Business and sales of Daimaru Kogyo from shoka shiire are presented net.

Point expenses included in SGA of the Department Store Business are deducted from sales.

Actuarial differences in goodwill and retirement benefits are not amortized.

Gain on sales of non-current assets, miscellaneous income, loss on disposal of non-current assets, miscellaneous expenses, etc.

There is no “ordinary profit” under IFRS.

Corresponds to profit under JGAAP and is used in the numerator of ROE.
## Sales revenue and operating profit

- The percentage of total sales revenue represents the ratio of sales revenue to external customers after eliminating intersegment transactions.
- Sales revenue and operating profit include intersegment transactions.

<table>
<thead>
<tr>
<th>Department Store Business</th>
<th>Percentage of total sales revenue</th>
<th>Sales revenue (Millions of yen) FY2016 (IFRS)</th>
<th>Sales revenue (Millions of yen) FY2017 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2016 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2017 (IFRS)</th>
<th>Percentage of total operating profit</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>268,233</td>
<td>274,308</td>
<td>22,224</td>
<td>26,659</td>
<td>53.8%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Parco Business</th>
<th>Percentage of total sales revenue</th>
<th>Sales revenue (Millions of yen) FY2016 (IFRS)</th>
<th>Sales revenue (Millions of yen) FY2017 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2016 (IFRS)</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>93,780</td>
<td>91,621</td>
<td>13,021</td>
<td>11,752</td>
<td>23.7%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Real Estate Business</th>
<th>Percentage of total sales revenue</th>
<th>Sales revenue (Millions of yen) FY2016 (IFRS)</th>
<th>Sales revenue (Millions of yen) FY2017 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2016 (IFRS)</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>5,004</td>
<td>13,427</td>
<td>348</td>
<td>4,131</td>
<td>8.3%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Credit and Finance Business</th>
<th>Percentage of total sales revenue</th>
<th>Sales revenue (Millions of yen) FY2016 (IFRS)</th>
<th>Sales revenue (Millions of yen) FY2017 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2016 (IFRS)</th>
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<td></td>
<td></td>
<td>9,847</td>
<td>10,176</td>
<td>2,856</td>
<td>2,742</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other</th>
<th>Percentage of total sales revenue</th>
<th>Sales revenue (Millions of yen) FY2016 (IFRS)</th>
<th>Sales revenue (Millions of yen) FY2017 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2016 (IFRS)</th>
<th>Operating profit (Millions of yen) FY2017 (IFRS)</th>
<th>Percentage of total operating profit</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>114,584</td>
<td>117,845</td>
<td>2,981</td>
<td>4,744</td>
<td>8.6%</td>
</tr>
</tbody>
</table>

*Beginning in fiscal year 2017, the Group has designated the “Department Store Business,” “Parco Business,” “Real Estate Business” and “Credit and Finance Business” as reportable segments to highlight its focus on the Real Estate Business. The Wholesale Business has been included in “Other.”
*The percentage of total operating profit of “Other” includes adjustments.