Data
Financial Information

## 10-Year Data (Financial/Non-financial)

|  |  | JGAAP |  |  |  |  |  | IFRS | W. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated PL | FY2013 | FY2014 | FY2015 | FY2016 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Gross sales | 1,146,319 | 1,149,529 | 1,163,564 | 1,108,512 | 1,134,342 | 1,138,981 | 1,125,153 | 1,133,654 | 766,297 | 865,919 | 998,755 |
| ${ }_{\text {R }}^{\text {Gevenue }}$ | 244.130 | 243,663 | 245532 | 234,785 | 452,505 212,567 | 469,915 | 459,840 212,396 | ${ }_{206,953}^{480,621}$ | $\begin{array}{r}319,079 \\ 134,368 \\ \hline\end{array}$ | 331,484 147.842 | 359,679 169,536 |
| Selling, general and administrative expenses (SGA) | 202,313 | 201,572 | 197,494 | 190,205 | 167,668 | 166,688 | 166,882 | 161,590 | 132,001 | 136,123 | 144, 682 |
| Business profit |  |  |  |  | 44,898 | 46,842 | 45,514 | 45,363 | ${ }_{2}^{2,366}$ | 11,718 | 24,854 |
| Operating profit (loss) Profit (loss) / Profit (loss) attributable to owners of parent | $\begin{aligned} & 41,816 \\ & 31,568 \end{aligned}$ | 42,091 19,918 | 48,038 26,313 | 44,580 26,950 | 27,052 | 49,546 28,486 | 40,891 27,358 | ${ }_{21,281}^{40,286}$ | $(24,265)$ $(26,193)$ | 9,380 4,321 | 19,059 14,237 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| (Business profit by segment) |  |  |  |  |  |  |  |  |  |  |  |
| Department Store Business | - | - | - | - | 24,592 | 26,453 | 25,154 | 26,461 | $(4,899)$ | 1,798 | 12,834 |
| SC Business |  |  |  |  |  |  |  |  |  | 3,844 | 5,382 |
| Parco Business | - | - | - | - | 12,520 | 10,284 | 8,723 | 8,582 | 2,062 |  |  |
| Developer Business Real Estate Business | - | - | - | - |  | 3,251 | 5,062 | 4,364 | 2,637 | 3,134 | 2,947 |
| Payment and Finance Business |  |  |  |  | 2,844 | 2,803 | 2,338 | 1,901 | 396 | 1,906 | 3,486 |
| Other Business |  |  | - | - | 4,410 | 4,490 | 3,605 | 4,926 | 3,204 | 1,252 | 924 |
| Adjustments |  |  | - | - | 211 | (440) | 629 | (873) | $(1,035)$ | (217) | (722) |
| (Operating profit by segment)*Operating profit for years prior to 2016 is based on JGAAP. |  |  |  |  |  |  |  |  |  |  |  |
|  | 22,980 | 23,115 | 28,786 | 24,592 | - | 26,659 | 24,194 | 17,625 | $(22,199)$ | (4,594) | 7,529 |
| Department Store Business Sc Business Pa |  |  |  |  | - |  | 5,445 | 10,823 | (6,895) | 2,055 | 3,733 |
| Parco Business Developer Business | 12,017 | 12,255 | 12,582 | 12,520 | - | 11,752 | 5,445 | 10,823 | $(6,895)$ | 4,711 | 3,695 |
| Real Estate Business |  |  |  |  | - | 4,131 | 4,664 | 6.725 | 1,986 |  |  |
| Payment and Finance BusinessOther BusinesAdiustments | 3,186 | 3,424 | 2,703 | 2,844 |  |  | 2,360 | 1,908 | 421 | 1,970 | 3,485 |
|  | 4,088 (455) | $\xrightarrow{3,485}(190)$ | $\underset{(156)}{4,122}$ | ${ }^{4,410}$ | - | 4,744 (483) | 3,507 | ${ }_{(1,496)}^{4,700}$ | $\underset{(430)}{2,852}$ | 1,199 4,039 | ${ }_{\text {(283) }}$ |
| (SGA) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel expenses | 72,114 | 71,059 | 69,470 | 67,879 | - | 62,989 | 62,692 | 56,880 | 48,627 | 49,944 | 47,284 |
|  | $\begin{array}{r}31,744 \\ 6,782 \\ \hline\end{array}$ | 30,319 7,631 | 27,733 7,053 | $\begin{array}{r}26,544 \\ 6.456 \\ \hline\end{array}$ | - | 10,534 4.992 | 10,364 3,837 | $\begin{array}{r}11,729 \\ 3.664 \\ \hline\end{array}$ | 7,996 2,985 | 9,189 2,849 | 10,489 2.872 |
| Peacking and transportation costs Rent expenses | 27,713 | 28,366 | 28,682 | 28,637 | - | 24,372 | 23,418 | 2,389 | 2,105 | 997 | 542 |
| Rent expenses | 15,994 | 16,023 | 16,194 | 14,843 | - | 10,944 | 11,580 | 30,601 | 25,135 | 25,971 | 26,915 |
| DepreciationOperational costsOther | ${ }^{17,317}$ | 16,567 | 16,338 | 15,621 |  | 8,148 | 8,296 | 9,296 | 6,117 | 6,677 | 9,581 |
|  | 30,647 | 31,604 | 32,020 | 30,222 | - | 44,705 | 46,692 | 47,029 | 39,033 | 40,494 | 46,996 |
| (Capital expenditures / depreciation) |  |  |  |  |  |  |  |  |  |  |  |
| Capital expendituresRight-of-use assets | 52,758 | 24,277 | 37,110 | 44,999 | - | 27,021 | 39,873 | 37,912 | 22,922 | 12,616 | 15,014 |
|  |  |  |  |  | - |  |  | ${ }_{4}^{10,723}$ | 7,073 29 | 8,467 | 8,400 |
| Total investment Depreciation (including the amount included in cost) | 17,698 | 17,963 | 18,345 | 17,189 | - | 18,683 | 19,907 | 50,953 | 50,361 | 49,629 | 49,107 |
| ${ }_{\text {Consolidated BS }}^{\text {Total assets }}$ |  |  |  |  |  |  |  |  |  |  |  |
|  | 998,730 | 1,018,700 | 1,019,146 | 1,050,109 | 1,005,069 | 1,022,348 | 1,029,573 | 1,240,308 | 1,263,722 | 1,192,907 | 1,120,953 |
| Shareholders' equity / Equity attributable to owners of parent Interest-bearing liabilities | 370,173 | 376,091 | 383,699 | 406,336 | 368,571 | 395,519 | 412,700 | -387,188 | 352,171 | 350,368 | 359,385 |
|  | 187,950 | 168,458 | 180,922 | 187,799 | 205,952 | 184,202 | 174,378 | 478,773 | 562,815 | 502,109 | 413,949 |
| Consolidated CF |  |  |  |  |  |  |  |  |  |  |  |
| Cash flows from operating activities Cash flows from investing activities | 37,532 | 44,650 | 36,799 |  |  |  |  |  |  |  |  |
|  | (8, $\begin{array}{r}(8,858) \\ (327)\end{array}$ | $\left(\begin{array}{l}(16,272) \\ (27,587)\end{array}\right.$ | $\underset{(1,041)}{(39,741)}$ | $(30,353)$ $(2,189)$ | $(27,952)$ $(2,097)$ | $\left(\begin{array}{l}(19,030) \\ (31,048)\end{array}\right.$ | $(26,836)$ <br> $(21,274)$ | $(49,559)$ <br> $(14,829)$ | $(20,870)$ 58,727 | $(5,289)$ $(80,392)$ | ${ }_{(105,694)}^{(13,371)}$ |
| Cash flows from financing activities |  |  |  |  |  |  |  |  |  |  |  |
| Per share information |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) per share (Yen) | 59.77 70126 | 75.47 1.45505 | 100.42 | 103.04 1.553 .60 | 103.43 1.409 .20 | ${ }_{1}^{108.92}$ | ${ }_{1}^{104.55}$ | 81.19 1.479.07 | ${ }^{(1000.03)}$ | 16.50 1.337 .29 | 1.370.43 |
| Equity attributable to owners of parent per share (Yee)Dividend per hhare (Yen) | 11.00 | 1,45.00 | 1,467.05 | , ${ }^{1,53.00}$ | 128.00 | ${ }^{1,515.00}$ | ${ }^{1,575.00}$ | 1,436.00 | ${ }^{1,37.00}$ | 1,39.00 | ${ }^{1,370.43}$ |
|  | 18.4 | 33.1 | 26.9 | 27.2 | 27.1 | 32.1 | ${ }_{33.5}$ | 44.3 | 27.00 | 175.7 | 57.1 |
| Financial indicators (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Ratio of profitito equity attributable to owners of parent (ROE) | 8.9 | 5.3 | 6.9 | 6.8 | 7.6 | 7.5 | 6.8 | 5.4 | (7.1) | 1.2 | 4.0 |
| Return on total assets (ROA)Return on invested capital (ROIC) | 4.2 | 4.2 | 4.7 | 4.3 | 4.2 | 4.9 | 4.0 | 3.2 | (1.9) | 0.8 | 1.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{7.51}$ | 7.3 0.45 | 8.6 0.47 | 7.7 0.46 | 7.6 0.56 | 8.4 0.47 | 7.2 0.42 | 4.5 1.24 | (3.2) 1.60 | 1.43 | 2.7 1.15 |
| Non-financial information related to operating companies |  |  |  |  |  |  |  |  |  |  |  |
| Daimaru Matsuzakay Department Stores sales floor area ( $\mathrm{m}^{2}$ )Parco business area ( $\mathrm{m}^{2}$ ) | 543,785 | 529,460 | 498,460 | 498,460 | - | 495,331 | 495,331 | 489,023 | 512,935 | 494,715 | 494,715 |
|  | 442,600 | 451,000 | 456,000 | 409,000 | - | 389,000 | 401,000 | 435,800 | 461,000 | 462,000 | 462,000 |
| Daimaru Matsurzakaya Department Stores customer traffic (1,000 people) | 237,647 | 220,411 | 207,512 | 197,250 | - |  | 202,066 | 194,879 |  |  | 149,974 |
| Daimaru Matsurzakya Department Stores average spend per customer (Yen) Number of private label cards issued (Daimaru Matsurzaky D epartment Stores) (1,000 cards) | 4,107 <br> 4 <br> 159 | 4,215 | 4,414 | 4,420 | - | ${ }^{4,676}$ | 4,841 3993 | 4,979 | 4,737 | 5,003 <br> 3 | 5,560 <br> 4 |
| Number of private label cards issued (Daimaru Matsuzakay Department Stores) (1,000 cards) | 4,643 <br> 1,643 | 4,595 <br> 1,754 | $\xrightarrow{4,885}$ | 4,062 <br> 1,990 | - | 4,029 | 2,018 | 1,939 | 3,629 1,771 | 3,7612 1,612 | 4,281 1,474 |
|  |  |  |  | 3. Gross sales are calculated by converting sales from purchase recorded at the time of sale (shoka shire) of the Department Store Business and Other (Daimaru Kogyo), which are recognized as revenue under IFRS, into gross amount and converting the net amount of sales of the SC Business (Parco SC) into tenant transaction volume (gross amount basis). As for Other (Daimaru Kogyo), sales from shoka shiire have not been converted into gross amount since FY2022. <br> 4. Business profiti is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue, and roughly corresponds to "operating profit" under JGAAP. |  |  |  |  |  |  |  |

